



## FACSIMILE TRANSMISSION

TO: ASX COMPANY ANNOUNCEMENTS PLATFORM  
VIA: ASX ONLINE  
FROM: GEOFF DAVIESON  
DATE: 21 AUGUST 2003  
SUBJECT: APPENDIX 3B – EXERCISE OF ESOP OPTIONS  
NO OF PAGES: 9

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Dear Sir,

The attached Appendix 3B confirms the allotment of 10,000 ordinary shares upon the exercise of options pursuant to SFC's Employee Share Option Plan.

Yours faithfully,

**G V DAVIESON**  
**Company Secretary**

# Appendix 3B

## New issue announcement, application for quotation of additional securities and agreement

*Information or documents not available now must be given to ASX as soon as available.  
Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002.

Name of entity

SCHAFFER CORPORATION LIMITED

ABN

73 008 675 689

We (the entity) give ASX the following information.

### Part 1 - All issues

*You must complete the relevant sections (attach sheets if there is not enough space).*

- |   |  |                                   |
|---|--|-----------------------------------|
| 1 | +Class of +securities issued or to be issued   | LISTED ORDINARY SHARES (ASX: SFC) |
| 2 | Number of +securities issued or to be issued (if known) or maximum number which may be issued  | 10,000                            |
| 3 | Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion) | ORDINARY FULLY PAID SHARES        |

+ See chapter 19 for defined terms.

4	<p>Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>• the date from which they do</li> <li>• the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>• the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	<ul style="list-style-type: none"> <li>• YES</li> </ul>				
5	Issue price or consideration	\$63,750				
6	<p>Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets)</p>	<p>SHARES ISSUED UPON EXERCISE OF OPTIONS IN ACCORDANCE WITH THE SFC COMPANY ESOP</p>				
7	<p>Dates of entering +securities into uncertificated holdings or despatch of certificates</p>	22-AUG-03				
8	<p>Number and +class of all +securities quoted on ASX (<i>including</i> the securities in clause 2 if applicable)</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 50%;">Number</th> <th style="width: 50%;">+Class</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">13,779,735</td> <td style="text-align: center;">ORD (SFC)</td> </tr> </tbody> </table>	Number	+Class	13,779,735	ORD (SFC)
Number	+Class					
13,779,735	ORD (SFC)					

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+ See chapter 19 for defined terms.

9	Number and <sup>+</sup> class of all <sup>+</sup> securities not quoted on ASX (including the securities in clause 2 if applicable)	<b>Number</b>		<b><sup>+</sup>Class</b>		
		ESOP OPTIONS		EX PRICE	EX DATE	
		(i)	6,975	\$3.30	28-Mar-05	
		(ii)	8,025	\$3.26	10-Jul-05	
		(iii)	41,800	\$3.77	28-Aug-06	
		(iv)	80,000	\$5.42	05-Feb-07	
		(v)	75,000	\$7.11	15-Mar-07	
		(vi)	119,000	\$9.49	20-Jun-07	
	(vii)	80,000	\$12.31	15-Jul-08		
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)	ALL SFC ORDINARY SHARES RANK EQUALLY FOR DIVIDENDS				

## Part 2 - Bonus issue or pro rata issue – NOT APPLICABLE

11	Is security holder approval required?	
12	Is the issue renounceable or non-renounceable?	
13	Ratio in which the <sup>+</sup> securities will be offered	
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates	
15	<sup>+</sup> Record date to determine entitlements	
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	
17	Policy for deciding entitlements in relation to fractions	
18	Names of countries in which the entity has <sup>+</sup> security holders who will not be sent new issue documents  Note: Security holders must be told how their entitlements are to be dealt with.  Cross reference: rule 7.7.	
19	Closing date for receipt of acceptances or renunciations	

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+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

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- |    |   |  |
|----|---|--|
| 20 | Names of any underwriters   |  |
| 21 | Amount of any underwriting fee or commission  |  |
| 22 | Names of any brokers to the issue   |  |
| 23 | Fee or commission payable to the broker to the issue  |  |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders   |  |
| 25 | If the issue is contingent on +security holders' approval, the date of the meeting  |  |
| 26 | Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled  |  |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders |  |
| 28 | Date rights trading will begin (if applicable)  |  |
| 29 | Date rights trading will end (if applicable)  |  |
| 30 | How do +security holders sell their entitlements <i>in full</i> through a broker?   |  |
| 31 | How do +security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?  |  |
| 32 | How do +security holders dispose of their entitlements (except by sale through a broker)?   |  |

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+ See chapter 19 for defined terms.

33    +Despatch date

### Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

34    Type of securities  
(tick one)

(a)     Securities described in Part 1

(b)     All other securities

Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

### Entities that have ticked box 34(a)

#### **Additional securities forming a new class of securities**

*(If the additional securities do not form a new class, go to 43)*

*Tick to indicate you are providing the information  
or documents*

35     If the +securities are +equity securities, the names of the 20 largest holders of the additional +securities, and the number and percentage of additional +securities held by those holders

36     If the +securities are +equity securities, a distribution schedule of the additional +securities setting out the number of holders in the categories  
1 - 1,000  
1,001 - 5,000  
5,001 - 10,000  
10,001 - 100,000  
100,001 and over

37     A copy of any trust deed for the additional +securities

*(now go to 43)*

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+ See chapter 19 for defined terms.

**Entities that have ticked box 34(b)**

38 Number of securities for which  
+quotation is sought

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39 Class of +securities for which quotation  
is sought

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40 Do the +securities rank equally in all  
respects from the date of allotment with  
an existing +class of quoted +securities?

If the additional securities do not rank  
equally, please state:

- the date from which they do
- the extent to which they participate  
for the next dividend, (in the case of  
a trust, distribution) or interest  
payment
- the extent to which they do not rank  
equally, other than in relation to the  
next dividend, distribution or interest  
payment

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41 Reason for request for quotation now

Example: In the case of restricted securities, end of  
restriction period

(if issued upon conversion of another  
security, clearly identify that other  
security)

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	Number	+Class
42 Number and +class of all +securities quoted on ASX (including the securities in clause 38)		

(now go to 43)

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+ See chapter 19 for defined terms.



- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:  .....  
(Company Secretary)

Date: 21-AUG-03

Print name: GEOFFREY VICTOR DAVIESON

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+ See chapter 19 for defined terms.