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ANNUAL REPORT



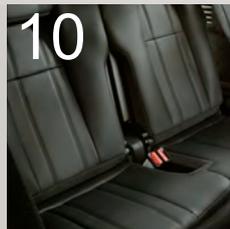
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## ABOUT SCHAFFER CORPORATION

# A DIVERSIFIED AUSTRALIAN INDUSTRIAL COMPANY

Schaffer Corporation Limited is a diversified industrial company with core operating divisions in Building Materials, Automotive Leather and Property. Originally incorporated in 1955, the company was first listed on the Australian Stock Exchange (ASX) in 1963 and currently employs approximately 1,000 employees in three countries.

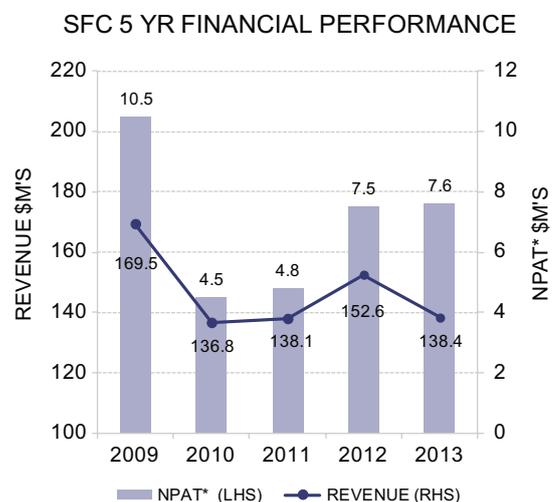
The Building Materials division is a niche Australian supplier of building, construction and landscaping products. The Building Products business unit manufactures and imports a premium range of paving, walling and landscaping products, which are sold direct to the trade and public through a national network of Urbanstone Central retail stores. Delta Corporation, the second business unit within the Building Materials division, manufactures a range of precast and pre-stressed concrete floor, beam and wall products, together with custom made precast panel and beams products for major infrastructure, building and resource projects.

The Automotive Leather division is a world-class, globally competitive automotive leather producer, supplying quality interior leather products to such household names as Audi, Volkswagen, Land Rover, Nissan, Toyota and Ford. The division operates leather processing and finishing operations in the state of Victoria (Australia) and component cutting plants in China and Slovakia. Exports account for over 90% of sales.

The Property division has syndicated interests in commercial and retail properties in Western Australia and Victoria. The division's assets also include an interest in a future industrial subdivision located at Neerabup, Western Australia, and property held for future development in the Western Australia suburbs of Jandakot and North Coogee, as well as several

other properties in Western Australia which are primarily occupied by the Building Materials division's manufacturing and operations.

Schaffer Corporation's key internal performance measure is Return on Average Capital Employed (ROACE\*), which reflects the earnings achieved in relation to the debt and equity capital invested in its businesses. The Company applies the ROACE measure in pursuing its long-term growth strategy to organically develop its core businesses and to acquire businesses or properties. The company has a proud history of paying a dividend in every one of the 50 years since it was originally listed as Calsil Ltd way back in 1963. Over the past thirteen years the company has paid approximately \$108 million in fully franked dividends, at an average dividend yield of 8.1% per annum.



## Board of directors



John Schaffer

Anton Mayer

Danielle Blain

David Schwartz

Michael Perrott AM



## MANAGING DIRECTOR'S REPORT

### EXECUTIVE MANAGEMENT TEAM



**John Schaffer**  
BCom(Hons), FCPA  
Age 63

*Mr Schaffer joined the Group in 1972 and has held the positions of Managing Director since 1987 and Chairman since 1988.*



**Anton Mayer**  
Age 71

*Mr Mayer joined the Group in 1998. In 2001, Mr Mayer joined the Board of Schaffer Corporation Limited and he is currently Executive Chairman of Howe Automotive Limited.*



**Mike Falconer**  
TEng, CEI, OMIEAust  
Age 59

*Mr Falconer joined the Group in 1985. Mr Falconer is Group General Manager of the Schaffer Building Products Group.*



**Matt Perrella**  
NPCAA  
Age 64

*Mr Perrella joined the Group in 1980. From 1989 until 2009 Mr Perrella was General Manager of Delta Corporation Limited. He is currently Executive Director of Delta Corporation.*



**Jason Cantwell**  
B Bus(Acc), CPA, MBA,  
CSA(Cert)  
Age 41

*Mr Cantwell joined the Group in 2011 as Group Financial Controller and Company Secretary.*



**Nick Filipovic**  
BEc, CPA  
Age 53

*Mr Filipovic joined the Group in 1994. Mr Filipovic is Managing Director of Howe Automotive Limited.*



**Jason Walsh**  
B Bus, MBA  
Age 43

*Mr Walsh joined the Group in 1999, and was promoted to the position of General Manager of Delta Corporation Limited in 2009.*

Key Financial Indicators	2013	2012	2011	2010	2009	2008
Revenue (\$ millions)	138.4	152.6	138.1	136.8	169.5	195.9
EBITDA* (\$ millions)	20.0	19.9	17.1	15.1	27.5	28.5
Net Profit after tax* (\$ millions)	7.6	7.5	4.8	4.5	10.5	10.9
Earnings per Share (\$)	\$0.54	\$0.53	\$0.34	\$0.32	\$0.74	\$0.77
Return on Average Capital Employed (ROACE*)	14%	14%	11%	8%	16%	17%
Ordinary Dividend per Share	\$0.23	\$0.21	\$0.20	\$0.40	\$0.45	\$0.50

# MAINTAINING FOCUS

Schaffer Corporation's primary focus is on creating long-term shareholder value.

## Financial Performance

For the 2013 financial year, Schaffer Corporation achieved net profit after tax (NPAT\*) of \$7.6 million. That NPAT result represented a 1% increase (from \$7.5 million) over the previous financial year.

We have worked hard in tough and volatile economic conditions to achieve this result. We have benefited from opportunities in some sectors and experienced subdued conditions and performance in others. As in previous years, the result reflected the balance that our diversified businesses provide. Building Materials, particularly within the Delta pre-cast concrete business, benefited from continued strong activity primarily from the civil infrastructure projects and civil works for some larger mining projects in Western Australia. Contrastingly, Automotive Leather recorded lower sales revenue. That division completed programs during this and the previous year and continued to be affected by the strong Australian dollar. However, with the commencement of new programs late in the financial year, Automotive Leather is poised for renewed revenue growth at the same time as an easing of the Australian dollar should assist reported profits.

Included in the result is \$2.5 million NPAT from proceeds of the ongoing insurance claim for the loss by fire of the building at 10 Bennett Avenue, North Coogee, Western Australia. Excluding this, the Underlying Profit\* was 20% lower than in 2012 which is mainly a reflection of the anticipated lower sales revenue for Automotive Leather.

Nonetheless, the Group continues to respond well to difficult conditions and to position itself for growth. We are continuously improving our business systems. We are also further strengthening the balance sheet with a combination of strong operating cash flows and reductions in Group net debt.

## People, Health, Safety and Environment

People underpin the growth and success of Schaffer Corporation. We have a proud history of loyal service from our employees all over the world. We have a 1,000 strong workforce who continue to respond to challenging environments with hard work and dedication. Just by way of an example, at the executive management level, our team of seven people has over 150 years of combined service with Schaffer Corporation.

Schaffer Corporation is committed to providing all our employees with a safe and healthy working environment. During the financial year, we diligently reviewed and improved the occupational health and safety management systems across the Group. Over the year Group LTIFR (Lost Time Injury Frequency Rate) improved by more than half, and the average worker's compensation days per month for the financial year was down 40%. Those results provide a good representation of Schaffer Corporation's commitment to continuous safety improvement.

Continuous improvement is also part of Schaffer Corporation's approach to its environmental responsibilities. During the financial year, the Automotive Leather division, in conjunction with the Australian Government's Clean Technology Investment Program, made further investment in plant technology that reduces chemical wastage and energy usage associated with leather finishing processes, thereby reducing the division's carbon footprint.

## Building Materials

The Building Materials division increased EBIT\* by 10% to \$5.5 million, as revenue increased by 4% to \$58.5 million.

Delta Corporation produces and supplies pre-cast and pre-stressed concrete products. Delta continued its growth trend with increasing revenue from Government building and infrastructure and civil works for large-scale resource projects. Given strong demand and Delta's leading position, it applied its expertise and capacity to highly specialised and higher margin work.

The Building Products business unit supplies paving and walling products. For some years, the business unit has been exposed to prevailing economic and industry conditions that have resulted in continuing low residential and commercial building activity. Whilst it was another difficult year, the business unit's component businesses remain sound. However, outperformance is intrinsically linked to an upswing in the sectors that underpin the businesses. In the interim, government-funded projects, such as the Western Australian state government's 'super towns' scheme, have helped to partially offset the subdued business unit performance.

Building Products continues to judiciously expand its product offering. It has introduced a unique value-added range of masonry block products and also exclusive Australian granite. The Masonry Block strategy is progressing particularly well with the business unit supplying a wide variety of buildings and growing its penetration in the architectural market.

## Automotive Leather

The Automotive Leather division's EBIT decreased to \$5.0 million, as revenue decreased by 19% to \$72.9 million.

The Group anticipated the decline in Automotive Leather's result, as several supply programs came to completion. The majority of the volume decline occurred in China, where cutting facility volumes were down 44%. There was also lower demand associated with the change-over of vehicle models in Europe. Awarded programs at the European facility only commenced supply late in the financial year but are ramping up in the current year.

Throughout the financial year, exchange rates were volatile. The average prevailing rates for the year were unfavourable compared to 2012, which negatively impacted reported revenue and profitability.

In May 2013, a devaluation of the Australian dollar commenced against both the US dollar and Euro. That trend has continued into the 2014 financial year. Automotive Leather's net export exposure to the Euro is currently greater than its net import exposure for the US dollar. If rates remain at current levels, the Group expects this position to positively impact revenue and profit.

As always, the direction, size and sustainability of currency movements are outside the Group's control. Accordingly, Automotive Leather continues to invest in further technological and process improvements to create cost savings and enhance its reputation as a high quality and low cost producer.

## Property

The Property division's EBIT increased to \$7.5 million and revenue increased by 8% to \$7.1 million. Of that EBIT, \$3.5 million was from ongoing operations and \$4.0 million represented proceeds from the insurance claim.

The operating result reflected the portfolio being close to 100% tenanted for the majority of the 2013 financial year.

The \$4.0 million of insurance proceeds form part of the ongoing 10 Bennett Avenue, North Coogee property damage (fire) claim. The property was insured against such a loss and the Group has received progress payments of \$5.5 million to date. Schaffer Corporation continues to negotiate with its insurers to achieve a final outcome of the claim.

The Group did not sell any property assets during the period.

## Cash Flow and Net Debt

At the onset of the Global Financial Crisis, it was evident to the Board that the immediate crisis would be only the beginning of a sustained period of uncertainty and volatility in both capital markets and the operating environments of the Group's businesses. Accordingly, Schaffer Corporation instituted and has since maintained a rigorous debt reduction program by allocating excess operating cash flow to the reduction of net debt across the Group.

In the 2013 financial year, Schaffer Corporation reduced Group net debt by \$4.0 million to \$35.4 million.

That figure reflects three distinct debt 'pools' associated with:

- Property portfolio \$17.6 million
- Automotive Leather \$18.4 million
- Corporate and Building Materials (\$0.6) million

Reflecting the structuring of those debt pools, the debt associated with the Investment Property portfolio and Automotive Leather is primarily on a non-recourse basis to the other assets of Schaffer Corporation.

The Group net debt position as at 30 June 2013 is set out in more detail in the following table:

<i>All amounts in \$m</i>	Building Materials and Corporate	Property	Automotive Leather	Total 30 June 2013
<b>Type of Debt</b>				
Bank debt – recourse	1.0	3.7	-	4.7
Bank debt – non-recourse	-	19.6	-	19.6
Govt. Loans – non-recourse	-	-	22.5	22.5
Equipment finance	1.2	-	0.1	1.3
	<b>2.2</b>	<b>23.3</b>	<b>22.6</b>	<b>48.1</b>
<b>Maturity Profile</b>				
FY14	0.5	7.1	2.6	10.2
FY15	1.3	15.2	2.5	19.0
FY16 and beyond	0.4	1.0	17.5	18.9
	<b>2.2</b>	<b>23.3</b>	<b>22.6</b>	<b>48.1</b>
<b>Net Debt Position</b>				
Gross debt	2.2	23.3	22.6	48.1
Cash and term deposits	(2.8)	(5.7)	(4.2)	(12.7)
<b>Net Debt</b>	<b>(0.6)</b>	<b>17.6</b>	<b>18.4</b>	<b>35.4</b>

Schaffer Corporation adopts a conservative accounting policy by carrying the Property portfolio at book depreciated cost, rather than market values.

However, Schaffer Corporation has held most of its portfolio of company owned/operated and investment properties for many years and built up considerable unrealised capital gains within the portfolio. Those gains would be realised as the portfolio is ultimately sold. Applying reliable estimates of market value, the current estimate of property value is \$79.5 million, compared to a book value of \$32.1 million.

On the last ASX trading day of the financial year, Schaffer Corporation's shares closed at \$4.32. At 30 June, the Group's net tangible assets at market value (NTA) were \$6.58 per share – a 52% premium to the year-end share price.

As part of Schaffer Corporation's effective capital management, there is an on-market share buy-back in place that has been available since 2 November 2011 for up to 700,000 shares. At 30 June 2013, 60,599 shares had been purchased under the scheme at an average of \$3.46 per share.

## Dividends

Schaffer Corporation's long-standing policy is to pay the majority of earnings as dividends to its shareholders.

In keeping with its prudent approach, the directors manage the proportion of earnings paid out as dividends having regard to capital expenditure requirements, acquisition activity, liquidity needs and the availability of franking credits. A current and relevant consideration is also the level of economic volatility and uncertainty.

For the 2013 financial year, Schaffer Corporation declared fully franked dividends totalling 23 cents per share. The final dividend increased to 12 cents per share (fully franked) which is a 9% increase on previous corresponding period (pcp). That level of dividends reflected a payout ratio of 43%, and although this is an increase, it remains consistent with the prudent approach to dividends taken in the prior financial year.

The Board recognises that many investors and shareholders regard Schaffer Corporation as a strong yielding company. Nonetheless, we are conscious of the uncertainty of prevailing economic conditions and have declared a conservative dividend.

## Outlook

Forecasting remains challenging. Foreign currency fluctuations are just one indicator of the volatile environments in which Schaffer Corporation operates. Last year, we reported that ongoing strength of the Australian dollar would negatively impact on financial performance, and it did. However, during the last several months, the Australian dollar has devalued significantly. Should the dollar remain at or around current levels, Schaffer Corporation will benefit with increased reported export revenue.

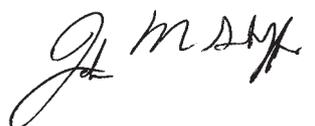
For the first half of the 2014 financial year, Schaffer Corporation anticipates that its performance will be better than the first half of last year.

Automotive Leather's EBIT will be materially higher due to the devaluation of the Australian dollar and higher volumes associated with the new European programs. A further EBIT increase will accrue in the first half, as the majority of export sales will be made from hide stock purchased at higher US dollar rates. That is, those higher rates reduced the Australian

dollar cost of import purchases. With the dollar now falling, Automotive Leather will benefit from export sales that achieve higher prices in Australian dollar terms.

Contrastingly, and again demonstrating the balance our businesses achieve, Building Materials' performance should be lower, given the slowdown of both resources and infrastructure projects, and subdued consumer spending. Building Materials has strong order books but Schaffer Corporation remains cautious of the slowdown's impact on revenue and margins. The division will focus on the commercial and civil infrastructure sectors to mitigate negative impacts. The Building Products division is particularly leveraged to an increase in consumer spending and new housing. Schaffer Corporation anticipates some improvement in this segment.

As always, I look forward to seeing as many shareholders as possible at Schaffer Corporation's Annual General Meeting. The meeting this year will be held on Tuesday 19 November 2013, at which time I will provide a further update on the outlook for the 2014 financial year.



JOHN SCHAFFER  
Managing Director

\* Schaffer Corporation results are reported under Australian Accounting Standards and International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board. The Company discloses certain non-IFRS financial measures. The non-IFRS measures should only be considered in addition to, and not as a substitute for, other measures of financial performance prepared in accordance with IFRS.

The following are non-IFRS measures that are important to management as additional means to evaluate the Group's performance:

1. Earnings before Interest and Tax (EBIT) is calculated as profit before tax, financial income, and finance costs for both continuing and discontinued operations.
2. Earnings before Interest, Tax, Depreciation and Amortisation (EBITDA) is calculated as EBIT plus depreciation and amortisation.
3. Return on Average Capital Employed (ROACE) is calculated as EBIT divided by the average of total assets (excluding cash and cash equivalents, term deposits, and deferred income tax assets) less trade and other payables, and provisions over the period.
4. Net Profit After Tax (NPAT) is Profit/(loss) for the period attributable to owners of the parent.
5. Underlying Profit is reconciled as follows:

<i>Underlying Profit Reconciliation (unaudited)</i>	June 2013	June 2012
	\$'000	\$'000
<b>NPAT</b>	7,558	7,517
Profit on sale of investment property after tax	-	(301)
Insurance proceeds less costs after tax and non-controlling interests	(2,458)	(830)
<b>Underlying Profit</b>	<b>5,100</b>	<b>6,386</b>

The directors believe that the presentation of non-IFRS financial information is useful for investors as the measures are utilised by the Group for rewarding performance and they reflect the underlying performance of the businesses.

Non-IFRS financial information has been extracted from the audited financial statements.



## BUILDING MATERIALS





LIMESTONE RESOURCES  
AUSTRALIA PTY LTD



Revenue (\$million)	EBIT (\$million)
\$58.5	\$5.5

## PROFITABLE NICHE FOCUS

UrbanStone, Limestone Resources, Archistone, Lumeah and Delta deliver niche products and design solutions for the construction, resource and landscaping markets.

Schaffer Corporation's Building Materials division consists of Schaffer Building Products which manufactures, imports and retails a wide range of paving, walling and imported stone products, and Delta Corporation which is WA's pre-eminent manufacturer of pre-cast and pre-stressed concrete products.

### Schaffer Building Products

[www.urbanstone.com.au](http://www.urbanstone.com.au)  
[www.urbanstonecentral.com.au](http://www.urbanstonecentral.com.au)  
[www.archistone.com.au](http://www.archistone.com.au)  
[www.limestone-resources.com.au](http://www.limestone-resources.com.au)  
[www.lumeah.com.au](http://www.lumeah.com.au)

For the 2013 financial year we experienced firm commercial sales and market position in Western Australia and South Australia, but poorer performances in the eastern states. Also, a depressed national housing and construction market continued to impact on our residential and wholesale product sales overall.

On a positive note, the margins and order bank for Building Products continue to show improvement in this highly competitive sales arena, and we are confident that a steady improvement in residential sales will follow in the 2014 financial year. We also have great confidence in our sales and marketing strategies within the residential sector, and thus we have created a foundation which can be directly attributed to our diligent and focused concentration on our sales systems now and in the future.

Both Western Australia and South Australia continue to attract our sales focus and our market penetration. Brand awareness in South Australia has been, and will continue to be, a priority for the 2014 financial year.

As would be expected in the continued depressed economic conditions, the major projects being undertaken are largely infrastructure projects initiated by Government and local Government funding. Our Commercial division has always played a very important role in supporting these major projects, and consequently we can report that we continue to be specified and have supplied our quality products into this market segment with great success over the past year.

UrbanStone's engineered paving products continue to dominate the commercial construction arena, and as a result of our excellent track record and strong brand recognition we have broadened our product offering with our exclusive national Australian granite. This is backed up and supported by natural stone imports, a necessary ingredient in today's global competitive arena. UrbanStone's current order bank remains steady, and at a very healthy value, with potential to grow and improve over the 2014 financial year.

Some major projects of note completed during the year utilising UrbanStone commercial products are as follows:

#### WA – Engineered paving products

- Bayview Terrace - Streetscape and shared traffic precinct upgrade
- Terminal 2 Perth Regional Terminal - paving and landscaping surrounds
- City of Bunbury - Victoria Streetscape upgrade
- Wickham - Rio Tinto head office wall cladding and paving

- Police Complex Northbridge - new Western Australian head quarters
- Currie Hall UWA - student accommodation facility
- Transperth rail platform extensions - Maddington, Queens Park, Beckenham, Warnbro
- Sir Charles Gairdner Hospital Precinct - Cancer Care Ward, Pathwest, Block R

#### WA – Natural stone paving products

- Hale House - Premiers offices, West Perth
- Crown Casino - main entrance redevelopment and upgrade

#### NSW

- Juvenile Justice Centre - Wagga Wagga
- Juvenile Justice Centres - St. Marys
- Veterans Memorial Park ACT - natural granite
- Australian Taxation Office, Albury - paving upgrade

#### SA

- Gawler Super School - paving and pathways upgrade
- Glenside medical facility - surrounding paving
- Flinders University, School of Biological Studies - pavement and footpaths upgrade
- UNISA, Mawson Lakes - footpath and paving upgrade

#### VIC

- Presbyterian Ladies College - paving and kerbing upgrade
- Victoria Harbour, Docklands - paving
- Epping Plaza - paving upgrade
- DHS Plaza, Richmond - paving upgrade

#### QLD

- Cairns Waterfront - walling and capping units
- Ipswich Hospital - podium level paving upgrade
- Coles Nambour - paving
- Sea Pearl, Mooloolaba - paving and landscaping extensions

Our Archistone Masonry division has performed as expected and followed our strategic plan exactly. We continue to supply most major infrastructure projects, and specifications are now calling for our coloured, ground and honed masonry block products as a standard requirement. We have consolidated our position in the masonry block market, and are now supplying most large building projects in the Perth and regional areas.

A wide variety of building types have been supplied by the Archistone Masonry division. These include residential, commercial, educational, health and transport sector buildings, both in single and multistorey formats. Face blockwork featuring splitface and honed textures in a variety of colours have been supplied to a number of the projects as part of our strategy to grow the application of these products in the Architectural marketplace. Three of Western Australia's newest state schools are all constructed using our exceptional premium masonry block finishes, with great interest being expressed by all major specifiers in our exposed aggregate masonry walling product ranges.

Major projects completed during the year utilising this range of products are as follows:

- Perth Airport Combined Logistics Building
- Perth Airport Terminal One - Arrivals Upgrade
- Hammond Park Primary School

- Balga TAFE - Plumbing Trades Training Centre
- Currumbine Shopping Centre Stage Two
- Dalyellup College Stage Two - Bunbury.

Over the past year, it should also be noted that we have built strong relationships with most major block-laying contractors in the market. We are now the supplier of choice with many of these businesses, who typically supply and install our products on major projects. We are in this strong position due primarily to our range of product types, availability of stock and overall excellent service levels delivered across the board.



#### FEATURE PROJECT BAY VIEW TERRACE CLAREMONT

*The Town of Claremont's key objective for Bay View Terrace was to create a high quality shared precinct which could accommodate the high traffic vehicle numbers experienced within the shopping precinct whilst creating a safe zone for shoppers and pedestrians alike.*

*UrbanStone's road paver provided the perfect solution. Created for architects and engineered for vehicles, our 300x200x70mm road paver was manufactured in a variety of colours with three very different surface finishes, shotblast, milled and honed, and collated in two distinctive blends to add an impressive yet friendly feel to the precinct. Over 3,500m<sup>2</sup> of structural road paving products were supplied into this outstanding project, the results of which speak for themselves. This is an impressive roadway project for the community of Claremont as well as UrbanStone.*



## DELTA CORPORATION

[www.deltacorp.com.au](http://www.deltacorp.com.au)

Delta achieved a solid result for the year on the back of continuing high activity in the resource and infrastructure sectors of the construction industry.

We were involved in a wide range of projects which utilised our range of standard and specialised precast products including Architectural Elements, TeeRoff bridge beams, precast and prestressed beams, Deltacore and DeltaFloor.

Delta continues to play a significant role in partnering with numerous clients involved in building the essential infrastructure and facilities needed across the state. We are proud to have successfully completed all projects undertaken and in particular the supply of the precast prestressed voided roof planks for the Perth City Link rail tunnel. This is a major city infrastructure project which when finished will allow unobstructed access between the City's CBD and Northbridge.

Major projects successfully completed during the year included:

### Resource and Infrastructure

- Ore Handling Facilities, Jumblebar
- Great Northern Highway Bridge 1655, Port Hedland
- Bunbury Port Access Project - Bridges Stage Two
- Esperance Port Access Corridor - John Street Bridge
- Great Northern Highway Bridges - 1705 and 1709 Port Hedland
- Brookton Highway Bridge - 1713 Kelmscott

### Commercial

- Cockburn Health and Community Facilities
- UWA Student Housing, Nedlands
- Karratha Apartments
- Bulkwest 20,000t Grain Storage Cells
- Perth Rectangular Stadium (NIB) East Perth
- Gorgon LNG Administration and Laboratory Buildings
- Perth City Link Tunnel Project

With the somewhat unexpected slowdown in the resource sector we will be relying more on infrastructure and city commercial work to maintain our level of activity over the next twelve months.

Subsequently the 2014 Budget has been adjusted to reflect the expected downturn in construction activity and consequential increase in competition. However, Delta shall continue to strive to be the preferred supplier to the market by remaining focused on safety, performance and quality. In this respect, we are well placed and are confident in being able to achieve our budgeted targets, and are clearly focused on possibly exceeding them.



## FEATURE PROJECT THE PERTH CITY LINK PROJECT

*The Perth City Link Project is a 13.5 hectare site located along the existing railway line bounded by the Mitchell Freeway, Roe Street, Wellington Street and the Horse Shoe Bridge in central Perth.*

*The project is designed to reconnect the CBD with Northbridge for the first time in 100 years. It entails the sinking of the Wellington Bus Station and the Fremantle rail line from the Horseshoe Bridge to King/Lake Street.*

*Delta's involvement consisted of manufacturing high capacity precast prestressed concrete voided planks that form the roof of the entire 600 metre long tunnel.*

*In summary, the following planks have been supplied to the project;*

325	(7,500m <sup>2</sup> )	2,225mm wide x 450mm thick
150	(3,800m <sup>2</sup> )	1,815mm wide x 450mm thick
130	(2,450m <sup>2</sup> )	1,425mm wide x 550mm thick

*Total Area of 13,750m<sup>2</sup>*

*The planks range from 8,500mm long up to 14,500mm with maximum weights of 24 tonnes. Production commenced in February last year with the supply of the planks in accordance with the project programme over an eighteen month period.*

*This project has demanded and achieved a high level of quality management and programme sequencing which is something the Delta team can be very proud of.*

# AUTOMOTIVE LEATHER





Revenue (\$million)	EBIT (\$million)
\$72.9	\$5.0

# A GLOBAL BUSINESS IN A GLOBAL INDUSTRY

Supplier of leather to automotive manufacturers  
in Europe, Asia and Australia.

## Howe Automotive

[www.howe.com.au](http://www.howe.com.au)

Schaffer Corporation owns 83% of Howe Automotive Limited (Howe), which supplies high quality leather to the global automotive industry. From leather processing and finishing facilities in Victoria and offshore component cutting plants in China and Slovakia, Howe produces automotive leather for a strong and regionally diverse customer base including major motor vehicle manufacturers such as Audi, Volkswagen, Land Rover, Nissan, Toyota and Ford.

The vast majority of Howe's product is exported and therefore currency fluctuations are an important factor for Howe as almost all of its revenues are generated in foreign currencies. Those revenues receive a partial hedge as most of our raw materials are being purchased in US dollars.

Howe's EBIT decreased to \$5.0 million (pcp: \$7.4 million) due to the expected completion of supply programs, including the change-over of vehicle models, and also the strong Australian currency. Going forward into the 2014 financial year, new programs have already commenced and supply is increasing again. Also, the Australian currency has devalued which, if this stays on current trend, should have some positive benefit for Howe.

Howe operates from a low cost base and its global sites provide globally competitive labour costs, a local presence in the key automotive markets, and an ability to respond more efficiently to customer needs. These benefits provide Howe the opportunity to secure new supply programs from automotive manufacturers in Asia and Europe.

The outlook for the global automotive industry is cautious, particularly with some slowing of growth in China and the continuing economic uncertainty in the global markets. In order to address these challenges, Howe is well positioned

as a globally competitive low cost producer, is focused on higher-margin cut component sales, and has a well established track record for reliability and quality. Currencies are a factor over which we have no control and even though a devaluing Australian dollar should have some positive effect on our results, we still focus on our core strategies to ensure we realise the best possible result under any circumstances.

## FEATURE PROJECT THE ALL NEW RANGE ROVER SPORT

*The new generation Range Rover Sport looks set to follow in the footsteps of its phenomenally successful baby brother; the Range Rover Evoque.*

*Land Rover's all new Range Rover Sport has already taken over 15,000 paid deposits – and that's before even a single customer has driven the vehicle. In fact, the vehicle won't arrive in showrooms until later in 2014, meaning there will be at least a six-month wait for new orders.*

*Evoque earned the title of the most successful Land Rover product over a single year when it notched up over 100,000 units in 2012. Sales are already on target to exceed that number this year and Land Rover is also expecting a strong result from this new model.*

*The flawlessly executed interior still feels like a driver's car and now there is a 5+2 seating arrangement that has two 'secret seats' stowed under the floor of the luggage compartment, which are designed for children or teenagers. The wide variety of interior and colours available gives you the freedom to create the ultimate personalised interior.*

*Howe Leather has been chosen as the sole supplier for the leather interiors on all models in the new Range Rover Sport range.*



**Revenue**  
(\$million)

**\$7.1**

**EBIT**  
(\$million)

**\$7.5**

## PROPERTY

# A PORTFOLIO OF QUALITY INVESTMENTS

### Investment Property

As at 30 June 2013, Schaffer Corporation's Investment Property portfolio consisted of three office/retail syndicated properties located in Western Australia, plus a syndicated interest in an office property located in Melbourne.

Property name/location	Year acquired	Schaffer interest
IBM Centre, Hay St, West Perth	1995	22.1%
616 St Kilda Rd, Melbourne	1997	20.0%
Parks Shopping Centre, Bunbury	1999	16.7%
Hometown Shopping Centre, Albany Highway, Cannington	1998	25.0%

No property was sold during the financial year.

### Property Projects

Schaffer Corporation is part of a syndicate that has identified ongoing demand for industrial land in Western Australia. To that end, early in calendar 2006, Schaffer Corporation acquired a 20% interest in a 26 hectare property at Neerabup, north of Perth. The exercise is a land banking exercise and, commencing in the next three years, this property is likely to be developed as an industrial subdivision.

Schaffer Corporation holds a 15% interest in the Mindarie Keys Marina residential land subdivision located north of Perth, Western Australia. This development project is substantially complete, nevertheless the syndicate continues to develop and operate the marina at Mindarie Keys.



### Other Properties

Schaffer Corporation owns several other properties in Perth which are primarily occupied by various functions of the Building Materials division. The Directors believe several of these properties have significant redevelopment potential in the future, and the long term strategy remains to eventually redevelop these properties and maximise returns to shareholders.

During the 2012 financial year, a fire event at one of the Group's leased properties at 10 Bennett Avenue in North Coogee, destroyed the property. The property was previously occupied by Gosh Leather, part of Schaffer Corporation's leather operations. Subsequent to Gosh Leather terminating its own operations, the property was being leased to a Materials Recycling Facility since 2008. \$5.5 million cash proceeds have been received (\$4.0 million during the 2013 financial year) from our insurers as progress payments on our property damage claim in relation to this event. The total net impact of the fire on our 2013 result is \$2.5 million NPAT. At the time of this report, the final outcome of the property damage claim is currently being negotiated.

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# 2013

SCHAFFER CORPORATION LIMITED  
ABN 73 008 675 689

## FINANCIAL REPORT

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*at 30 June 2013*

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## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

for the year ended 30 June 2013

	<b>Consolidated</b>	
	<b>2013</b>	<b>2012</b>
Note	<b>\$'000</b>	<b>\$'000</b>
<b>Revenue</b>		
Sale of goods	<b>103,518</b>	121,648
Construction services	<b>29,160</b>	25,564
Rental income	3(a) <b>5,389</b>	5,178
Finance income	3(b) <b>374</b>	176
Dividends	3(c) <b>3</b>	1
<b>Total revenue</b>	<b>138,444</b>	152,567
Cost of sales and services rendered	<b>(107,356)</b>	(118,389)
<b>Gross profit</b>	<b>31,088</b>	34,178
Other income/(losses)	3(d) <b>4,660</b>	1,916
Marketing expenses	<b>(9,002)</b>	(9,575)
Administrative expenses	<b>(11,609)</b>	(11,453)
<b>Profit before tax and finance costs</b>	<b>15,137</b>	15,066
Finance costs	3(b) <b>(3,615)</b>	(3,830)
<b>Profit before income tax</b>	<b>11,522</b>	11,236
Income tax expense	5 <b>(2,952)</b>	(2,809)
<b>Profit after income tax</b>	<b>8,570</b>	8,427
<b>Other comprehensive income</b>		
<i>Items that may be reclassified subsequently to profit or loss:</i>		
Net fair value gains/(losses) on available-for-sale financial assets	<b>19</b>	2
Income tax on items of other comprehensive income	<b>(6)</b>	–
	<b>13</b>	2
Foreign currency translation gain/(loss) attributable to parent	<b>947</b>	29
	<b>960</b>	31
<i>Items that may not be reclassified subsequently to profit or loss:</i>		
Foreign currency translation gain/(loss) attributable to non-controlling interest	<b>192</b>	5
<b>Other comprehensive income for the period, net of tax</b>	<b>1,152</b>	36
<b>Total comprehensive income for the period</b>	<b>9,722</b>	8,463
<b>Profit for the period is attributable to:</b>		
Non-controlling interest	<b>982</b>	910
Owners of the parent	<b>7,588</b>	7,517
	<b>8,570</b>	8,427
<b>Total comprehensive income for the period is attributable to:</b>		
Non-controlling interest	<b>1,174</b>	915
Owners of the parent	<b>8,548</b>	7,548
	<b>9,722</b>	8,463
<b>Earnings per share (EPS)</b>		
Basic EPS attributable to owners of the parent	54.0¢	53.4¢
Diluted EPS attributable to owners of the parent	54.0¢	53.4¢

The above Consolidated Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION  
as at 30 June 2013

		Consolidated	
		2013	2012
	Note	\$'000	\$'000
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and short term deposits	4	12,662	12,956
Trade and other receivables	7	25,693	22,088
Inventories	8	42,910	39,458
Prepayments and deposits	10	1,874	1,630
Other financial assets	9	52	1,033
<b>Total current assets</b>		<b>83,191</b>	<b>77,165</b>
<b>Non-current assets</b>			
Property, plant and equipment	13	44,915	45,985
Investment properties	14	14,351	13,952
Deferred income tax asset	5	713	456
Goodwill	15	4,995	4,995
Other financial assets	16	1,050	–
<b>Total non-current assets</b>		<b>66,024</b>	<b>65,388</b>
<b>Total assets</b>		<b>149,215</b>	<b>142,553</b>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Trade and other payables	17	20,804	18,491
Interest bearing loans and borrowings	18	10,110	10,459
Income tax payable		1,832	44
Provisions	19	4,785	4,859
Derivative financial instruments	34	130	203
<b>Total current liabilities</b>		<b>37,661</b>	<b>34,056</b>
<b>Non-current liabilities</b>			
Interest bearing loans and borrowings	20	38,008	42,936
Deferred income tax liabilities	5	918	–
Provisions	21	2,243	1,454
<b>Total non-current liabilities</b>		<b>41,169</b>	<b>44,390</b>
<b>Total liabilities</b>		<b>78,830</b>	<b>78,446</b>
<b>Net assets</b>		<b>70,385</b>	<b>64,107</b>
<b>EQUITY</b>			
Equity attributable to equity holders of the parent			
Issued capital	22	16,824	16,853
Reserves	23	2,152	1,162
Retained earnings	23	45,478	40,982
Total parent entity interest in equity		<b>64,454</b>	<b>58,997</b>
Non-controlling interests	31	5,931	5,110
<b>Total equity</b>		<b>70,385</b>	<b>64,107</b>

The above Consolidated Statement of Financial Position should be read in conjunction with the accompanying notes.

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

for the year ended 30 June 2013

	Attributable to Equity Holders of the Parent							Total	Non-controlling interest	Total equity
	Issued capital	Retained earnings	Reserves							
			Asset revaluation	Share-based payment EPU's	Share-based payment SFC options	Net unrealised gains/(losses)	Foreign currency translation			
\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
<b>At 1 July 2011</b>	17,034	36,283	2,585	472	115	2	(2,093)	54,398	4,229	58,627
Profit for the year	–	7,517	–	–	–	–	–	7,517	910	8,427
Other comprehensive income	–	–	–	–	–	2	29	31	5	36
Total comprehensive income for the year	–	7,517	–	–	–	2	29	7,548	915	8,463
<b>Transactions with owners in their capacity as owners:</b>										
Share-based payments	–	–	–	50	–	–	–	50	–	50
Shares acquired under buy-back scheme	(181)	–	–	–	–	–	–	(181)	–	(181)
Equity dividends	–	(2,818)	–	–	–	–	–	(2,818)	(34)	(2,852)
<b>At 30 June 2012</b>	16,853	40,982	2,585	522	115	4	(2,064)	58,997	5,110	64,107
<b>At 1 July 2012</b>	16,853	40,982	2,585	522	115	4	(2,064)	58,997	5,110	64,107
Profit for the year	–	7,588	–	–	–	–	–	7,588	982	8,570
Other comprehensive income	–	–	–	–	–	13	947	960	192	1,152
Total comprehensive income for the year	–	7,588	–	–	–	13	947	8,548	1,174	9,722
<b>Transactions with owners in their capacity as owners:</b>										
Shares acquired under buy-back scheme	(29)	–	–	–	–	–	–	(29)	–	(29)
Share-based payments	–	–	–	30	–	–	–	30	–	30
Equity dividends	–	(3,092)	–	–	–	–	–	(3,092)	(353)	(3,445)
<b>At 30 June 2013</b>	16824	45,478	2,585	552	115	17	(1,117)	64,454	5,931	70,385

The above Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying notes.

## CONSOLIDATED STATEMENT OF CASH FLOWS

for the year ended 30 June 2013

		Consolidated	
		2013	2012
Note		\$'000	\$'000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
	Receipts from customers	141,506	164,258
	Payments to suppliers and employees	(127,949)	(141,045)
	Other revenue	100	143
	Interest paid	(3,615)	(3,830)
	Income taxes paid	(509)	(3,135)
	Goods and services tax paid	(2,320)	(1,827)
	<b>Net cash flows from operating activities</b>	<b>7,213</b>	<b>14,564</b>
4			
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
	Interest received	374	176
	Improvements to investment properties	(846)	(249)
	Acquisition of property, plant and equipment	(2,866)	(2,163)
	Insurance proceeds on loss of property	4,000	1,500
	Proceeds on sale of property, plant and equipment	68	15
	Proceeds on sale of investment property	-	1,147
	Withdrawal of/(investments in) term deposits	1,000	(1,000)
	(Acquisition of)/proceeds on disposal of equity securities	(1,050)	1
	Deposits (acquired)/repaid	(123)	100
	Dividends received	3	1
	<b>Net cash flows from/(used in) investing activities</b>	<b>560</b>	<b>(472)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
	Finance lease principal payments	(713)	(659)
	Dividends paid	(3,445)	(2,852)
6(a)	Proceeds from borrowings	1,750	2,700
	Repayment of borrowings	(6,769)	(8,139)
	Shares acquired under share buy-back scheme	(29)	(181)
	<b>Net cash flows used in financing activities</b>	<b>(9,206)</b>	<b>(9,131)</b>
<b>NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS</b>			
		<b>(1,433)</b>	4,961
	Net foreign exchange differences	1,139	34
	Cash and cash equivalents at the beginning of the period	12,956	7,961
	<b>Cash and cash equivalents at the end of the period</b>	<b>12,662</b>	<b>12,956</b>
4			

The Consolidated Statement of Cash Flows should be read in conjunction with the accompanying notes.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

### NOTE 1 CORPORATE INFORMATION

The consolidated financial report of Schaffer Corporation Limited and its controlled entities (the Group) for the year ended 30 June 2013 was authorised for issue in accordance with a resolution of the Directors on 20 September 2013.

Schaffer Corporation Limited (SFC, the Parent or the Company) is a for profit company limited by shares incorporated in Australia whose shares are publicly traded on the Australian Stock Exchange. The Company is domiciled in Australia.

The nature of the operations and principal activities of the Group are described in note 29.

### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### (a) Basis of preparation

The financial report is a general-purpose financial report, which has been prepared in accordance with the requirements of the Corporations Act 2001 and Australian Accounting Standards. The financial report has been prepared on a historical cost basis, except for derivative financial instruments and available-for-sale investments which have been measured at fair value.

The financial report is presented in Australian dollars and all values are rounded to the nearest thousand dollars (\$'000) unless otherwise stated under the option available to the Company under ASIC Class Order 98/100. The Company is an entity to which the class order applies.

The financial report also complies with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

#### (b) New accounting standards and interpretations

##### *Adoption of new accounting standards*

The consolidated entity has adopted the following standards and interpretations as of 1 July 2012:

AASB 2011-9 Amendments to Australian Accounting Standards – Presentation of Other Comprehensive Income effective 1 July 2012.

The amendments did not have an impact on the financial position or performance of the Group.

##### *New Accounting Standards and Interpretations not yet applicable*

Applicable Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet effective have not been adopted by the Group for the annual reporting period ended 30 June 2013.

Reference	Title	Summary	Application date of standard	Application date for Group
AASB 10	<i>Consolidated Financial Statements</i>	AASB 10 establishes a new control model that applies to all entities. It replaces parts of AASB 127 <i>Consolidated and Separate Financial Statements</i> dealing with the accounting for consolidated financial statements and UIG-112 <i>Consolidation – Special Purpose Entities</i> .  The new control model broadens the situations when an entity is considered to be controlled by another entity and includes new guidance for applying the model to specific situations, including when acting as a manager may give control, the impact of potential voting rights and when holding less than a majority voting rights may give control.  Consequential amendments were also made to this and other standards via AASB 2011-7 and AASB 2012-10.	1 Jan 2013	1 July 2013
AASB 11	<i>Joint Arrangements</i>	AASB 11 replaces AASB 131 <i>Interests in Joint Ventures</i> and UIG-113 <i>Jointly – controlled Entities – Non-monetary Contributions by Ventures</i> .  AASB 11 uses the principle of control in AASB 10 to define joint control, and therefore the determination of whether joint control exists may change. In addition it removes the option to account for jointly controlled entities (JCEs) using proportionate consolidation. Instead, accounting for a joint arrangement is dependent on the nature of the rights and obligations arising from the arrangement. Joint operations that give the venturers a right to the underlying assets and obligations themselves is accounted for by recognising the share of those assets and obligations. Joint ventures that give the venturers a right to the net assets is accounted for using the equity method.  Consequential amendments were also made to this and other standards via AASB 2011-7, AASB 2010-10 and amendments to AASB 128.	1 January 2013	1 July 2013
AASB 12	<i>Disclosure of Interests in Other Entities</i>	AASB 12 includes all disclosures relating to an entity's interests in subsidiaries, joint arrangements, associates and structured entities. New disclosures have been introduced about the judgments made by management to determine whether control exists, and to require summarised information about joint arrangements, associates, structured entities and subsidiaries with non-controlling interests.	1 January 2013	1 July 2013

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

## NOTE 2

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## (b) New accounting standards and interpretations (continued)

Reference	Title	Summary	Application date of standard	Application date for Group
AASB 13	<i>Fair Value Measurement</i>	<p>AASB 13 establishes a single source of guidance for determining the fair value of assets and liabilities. AASB 13 does not change when an entity is required to use fair value, but rather, provides guidance on how to determine fair value when fair value is required or permitted. Application of this definition may result in different fair values being determined for the relevant assets.</p> <p>AASB 13 also expands the disclosure requirements for all assets or liabilities carried at fair value. This includes information about the assumptions made and the qualitative impact of those assumptions on the fair value determined.</p> <p>Consequential amendments were also made to other standards via AASB 2011-8.</p>	1 January 2013	1 July 2013
AASB 119	<i>Employee Benefits</i>	<p>The revised standard changes the definition of short-term employee benefits. The distinction between short-term and other long-term employee benefits is now based on whether the benefits are expected to be settled wholly within 12 months after the reporting date.</p> <p>Consequential amendments were also made to other standards via AASB 2011-10.</p>	1 January 2013	1 July 2013
AASB 2012-2	<i>Amendments to Australian Accounting Standards – Disclosures – Offsetting Financial Assets and Financial Liabilities</i>	AASB 2012-2 principally amends AASB 7 Financial Instruments: Disclosures to require disclosure of the effect or potential effect of netting arrangements. This includes rights of set-off associated with the entity's recognised financial assets and liabilities on the entity's financial position, when the offsetting criteria of AASB 132 are not all met.	1 January 2013	1 July 2013
AASB 2012-5	<i>Amendments to Australian Accounting Standards arising from Annual Improvements 2009-2011 Cycle</i>	<p>AASB 2012-5 makes amendments resulting from the 2009-2011 Annual Improvements Cycle. The standard addresses a range of improvements, including the following:</p> <ul style="list-style-type: none"> <li>• Repeat application of AASB 1 is permitted (AASB 1).</li> <li>• Clarification of the comparative information requirements when an entity provides a third balance sheet (AASB 101 Presentation of Financial Statements).</li> </ul>	1 January 2013	1 July 2013
AASB 2012-9	<i>Amendment to AASB 1048 arising from the withdrawal of Australian Interpretation 1039</i>	AASB 2012-9 amends AASB 1048 Interpretation of Standards to evidence the withdrawal of Australian Interpretation 1039 Substantive Enactment of Major Tax Bills in Australia.	1 January 2013	1 July 2013
AASB 2011-4	<i>Amendments to Australian Accounting Standards to Remove Individual Key Management Personnel Disclosure Requirements [AASB 124]</i>	This amendment deletes from AASB 124 individual key management personnel disclosure requirements for disclosing entities that are not companies. It also removes the individual KMP disclosure requirements for all disclosing entities in relation to equity holdings, loans and other related party transactions.	1 July 2013	1 July 2013
AASB 1053	<i>Application of Tiers of Australian Accounting Standards</i>	<p>This standard establishes a differential financial reporting framework consisting of two tiers of reporting requirements for preparing general purpose financial statements:</p> <p>(a) Tier 1: Australian Accounting Standards.</p> <p>(b) Tier 2: Australian Accounting Standards – Reduced Disclosure Requirements.</p> <p>Tier 2 comprises the recognition, measurement and presentation requirements of Tier 1 and substantially reduced disclosures corresponding to those requirements.</p> <p>The following entities apply Tier 1 requirements in preparing general purpose financial statements:</p> <p>(a) For-profit entities in the private sector that have public accountability (as defined in this standard).</p> <p>(b) The Australian Government and State, Territory and Local governments.</p> <p>The following entities apply either Tier 2 or Tier 1 requirements in preparing general purpose financial statements:</p> <p>(a) For-profit private sector entities that do not have public accountability.</p> <p>(b) All not-for-profit private sector entities.</p> <p>(c) Public sector entities other than the Australian Government and State, Territory and Local governments.</p> <p>Consequential amendments to other standards to implement the regime were introduced by AASB 2010-2, 2011-2, 2011-6, 2011-11, 2012-1, 2012-7 and 2012-11.</p>	1 July 2013	1 July 2013

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

NOTE 2  
SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## (b) New accounting standards and interpretations (continued)

Reference	Title	Summary	Application date of standard	Application date for Group
AASB 2012-3	Amendments to Australian Accounting Standards – <i>Offsetting Financial Assets and Financial Liabilities</i>	AASB 2012-3 adds application guidance to AASB 132 <i>Financial Instruments: Presentation</i> to address inconsistencies identified in applying some of the offsetting criteria of AASB 132, including clarifying the meaning of “currently has a legally enforceable right of set-off” and that some gross settlement systems may be considered equivalent to net settlement.	1 January 2014	1 July 2014
Interpretation 21	<i>Levies</i> <sup>^</sup>	This Interpretation confirms that a liability to pay a levy is only recognised when the activity that triggers the payment occurs. Applying the going concern assumption does not create a constructive obligation.	1 January 2014	1 July 2014
AASB 9	<i>Financial Instruments</i>	<p>AASB 9 includes requirements for the classification and measurement of financial assets. It was further amended by AASB 2010-7 to reflect amendments to the accounting for financial liabilities.</p> <p>These requirements improve and simplify the approach for classification and measurement of financial assets compared with the requirements of AASB 139. The main changes are described below.</p> <p>(a) Financial assets that are debt instruments will be classified based on (1) the objective of the entity’s business model for managing the financial assets; (2) the characteristics of the contractual cash flows.</p> <p>(b) Allows an irrevocable election on initial recognition to present gains and losses on investments in equity instruments that are not held for trading in other comprehensive income. Dividends in respect of these investments that are a return on investment can be recognised in profit or loss and there is no impairment or recycling on disposal of the instrument.</p> <p>(c) Financial assets can be designated and measured at fair value through profit or loss at initial recognition if doing so eliminates or significantly reduces a measurement or recognition inconsistency that would arise from measuring assets or liabilities, or recognising the gains and losses on them, on different bases.</p> <p>(d) Where the fair value option is used for financial liabilities the change in fair value is to be accounted for as follows:</p> <ul style="list-style-type: none"> <li>• The change attributable to changes in credit risk are presented in other comprehensive income (OCI).</li> <li>• The remaining change is presented in profit or loss.</li> </ul> <p>If this approach creates or enlarges an accounting mismatch in the profit or loss, the effect of the changes in credit risk are also presented in profit or loss.</p> <p>Further amendments were made by AASB 2012-6 which amends the mandatory effective date to annual reporting periods beginning on or after 1 January 2015. AASB 2012-6 also modifies the relief from restating prior periods by amending AASB 7 to require additional disclosures on transition to AASB 9 in some circumstances.</p> <p>Consequential amendments were also made to other standards as a result of AASB 9, introduced by AASB 2009-11 and superseded by AASB 2010-7 and 2010-10.</p>	1 Jan 2015	1 July 2015

<sup>^</sup>The AASB have not yet issued the Australian equivalent of this Interpretation.

The adoption of these new and revised standards and interpretations are not expected to have a material impact on the financial position or performance of the Group. The Group expects there to be increased disclosures arising from the application of AASB 12 and AASB 13.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

## NOTE 2

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

**(c) Basis of consolidation**

The consolidated financial statements comprise the financial statements of Schaffer Corporation Limited and its subsidiaries (the Group) as at 30 June each year.

The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies.

In preparing the consolidated financial statements, all inter-company balances and transactions, income and expenses and profit and losses resulting from intra-group transactions have been eliminated in full.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group and cease to be consolidated from the date on which control is transferred out of the Group.

Non-controlling interests represent the portion of profit or loss and net assets in Howe Automotive Limited not held by the Group and are presented separately in the Consolidated Statement of Comprehensive Income and within equity in the Consolidated Statement of Financial Position.

**(d) Significant accounting judgments, estimates and assumptions****(i) Significant accounting judgments**

In applying the Group's accounting policies, management continually evaluates judgments, estimates and assumptions based on experience and other factors, including expectations of future events that may have an impact on the Group. All judgments, estimates and assumptions made are believed to be reasonable based on the most current set of circumstances available to management. Actual results may differ from the judgments, estimates and assumptions. Significant judgments, estimates and assumptions made by management in the preparation of these financial statements are outlined below:

*Operating lease commitments – Group as Lessor*

The Group has entered into commercial property leases on its Investment Property portfolio. The Group has determined that it retains all the significant risks and rewards of ownership of these properties and has thus classified the leases as operating leases.

**(ii) Significant accounting estimates and assumptions**

The carrying amounts of certain assets and liabilities are often determined based on estimates and assumptions of future events. The key estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of certain assets and liabilities within the next annual reporting period are:

*Impairment of goodwill*

The Group determines whether goodwill is impaired at least on an annual basis. This requires an estimation of the recoverable amount of the cash-generating units to which the goodwill is allocated. The assumptions used in this estimation of recoverable amount and the carrying amount of goodwill are discussed in note 15(a).

*Share-based payment transactions**Share options*

The Group measures the cost of equity-settled transactions with employees by reference to the fair value of the equity instruments at the date at which they are granted. The fair value is determined by an external valuer using the binomial formula, using the assumptions detailed as per note 27.

*Employee participation units*

The Group measures the cost of cash-settled share-based payments at fair value at the grant date using the Black-Scholes formula, taking into account the terms and conditions upon which the instruments were granted, as discussed in the Directors' Report under directors and executives disclosures.

*Construction contracts*

Refer note 2(u).

*Impairment of non-financial assets other than goodwill*

The Group assesses impairment of all assets at each reporting date by evaluating conditions specific to the Group and to the particular asset that may lead to impairment. These include product and manufacturing performance, technology, economic and political environments and future product expectations. If an impairment trigger exists, the recoverable amount of the asset is determined. Management considers there is no such impairment at balance date (refer note 15).

**(e) Interest in jointly controlled assets**

In respect of the Group's interest in jointly controlled assets, the following are recognised in the financial statements:

- (i) the Group's share of the jointly controlled assets, classified according to the nature of the assets;
- (ii) any liabilities that the Group has incurred;
- (iii) the Group's share of any liabilities incurred jointly with the other parties in relation to the joint operation;
- (iv) any income from the sale or use of the Group's share of the output of the joint operation, together with the Group's share of any expenses incurred by the joint operation; and
- (v) any expenses that the Group has incurred in respect of its interest in the joint operation.

**(f) Foreign currency translation**

Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Both the functional and presentation currency of Schaffer Corporation Limited and its Australian subsidiaries is Australian dollars.

Transactions in foreign currencies are initially recorded in the functional currency at the exchange rates ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date.

All exchange differences arising from the above procedures are taken to the Consolidated Statement of Comprehensive Income.

As at the reporting date the assets and liabilities of overseas subsidiaries (refer note 12) are translated into the presentation currency of Schaffer Corporation Limited at the rate of exchange ruling at the balance date and the Consolidated Statement of Comprehensive Income is translated at the average exchange rates for the year.

The exchange differences arising on the translation are taken directly to other comprehensive income.

On disposal of a foreign entity, the deferred cumulative amount recognised in the component of other comprehensive income relating to that particular foreign operation and attributable to the parent entity is recognised in the Consolidated Statement of Comprehensive Income.

**(g) Investment properties**

Investment properties are measured at cost less accumulated depreciation.

Investment properties are derecognised either when they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognised in the Consolidated Statement of Comprehensive Income in the year of retirement or disposal.

Depreciation is calculated on a straight-line basis over the estimated useful life as follows:

- buildings over 40 years
- land is not depreciated
- improvements – over 5 to 15 years

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (h) Property, plant and equipment

Property, plant and equipment is stated at cost less accumulated depreciation and any accumulated impairment losses. Such cost includes the cost of replacing parts that are eligible for capitalisation when the cost of replacing the parts is incurred.

Depreciation is calculated on a straight-line basis over the estimated useful life of the asset as follows:

- land – not depreciated
- buildings – over 40 years
- leasehold improvements – the shorter of the lease term and the asset's useful life
- plant and equipment – over 5 to 15 years

##### (i) Amortisation of Limestone Quarries

Amortisation is provided on the units of production method with separate calculations made for each quarry location. The units of production method results in an amortisation charge proportional to the depletion of the economically recoverable mineral resources.

##### (ii) Impairment

The carrying values of property, plant and equipment are reviewed for impairment at each reporting date, with recoverable amount being estimated when events or changes in circumstances indicate the carrying value may be impaired.

The recoverable amount of property, plant and equipment is the greater of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs, unless the asset's value in use can be estimated to be close to its fair value.

An impairment exists when the carrying value of an asset or cash-generating units exceeds its estimated recoverable amount. The asset or cash-generating unit is then written down to its recoverable amount.

#### (i) Goodwill

Goodwill acquired in a business combination is initially measured at cost, being the excess of the cost of the business combination over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities.

Following initial recognition, goodwill is measured at cost less any accumulated impairment losses.

Goodwill is not amortised.

Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

As at the acquisition date, any goodwill acquired is allocated to each of the cash-generating units expected to benefit from the combination's synergies.

Impairment is determined by assessing the recoverable amount of the cash-generating unit to which the goodwill relates.

Where the recoverable amount of the cash-generating unit is less than the carrying amount, an impairment loss is recognised.

When goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation.

Goodwill disposed in this circumstance is measured on the basis of the relative values of the operation disposed and the portion of the cash-generating unit retained.

Impairment losses for goodwill are not subsequently reversed.

#### (j) Impairment of non-financial assets other than goodwill

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of its fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets and the asset's value in use cannot be estimated to be close to its fair value. In such cases the asset is tested for impairment as part of the cash-generating unit to which it belongs. When the carrying amount of an asset or cash-generating unit exceeds its recoverable amount, the asset or cash-generating unit is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses relating to continuing operations are recognised in those expense categories consistent with the function of the impaired asset unless the asset is carried at revalued amount (in which case the impairment loss is treated as a revaluation decrease).

An assessment is also made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case the carrying amount of the asset is increased to its recoverable amount.

That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in profit or loss unless the asset is carried at revalued amount, in which case the reversal is treated as a revaluation increase. After such a reversal, the depreciation charge is adjusted in future period to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

#### (k) Investments and other financial assets

Financial assets in the scope of AASB 139 *Financial Instruments: Recognition and Measurement* are classified as financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, or available-for-sale financial assets.

When financial assets are recognised initially, they are measured at fair value plus directly attributable transaction costs. The Group determines the classification of its financial assets on initial recognition.

##### (i) Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated as available for sale or not classified in any of the other categories. They are included in current assets unless the Group intends to dispose of the investment longer than 12 months after the balance sheet date.

After initial recognition, these financial assets are measured at fair value. Gains or losses are recognised as a separate component of equity until the financial asset is sold, collected or otherwise disposed, or until the financial asset is determined to be impaired, at which time the cumulative gain or loss previously reported in equity is included in the Consolidated Statement of Comprehensive Income.

For financial instruments traded in organised financial markets, fair value is the current quoted market bid price for an asset or offer price for a liability.

Dividends on available-for-sale equity instruments are recognised in the Consolidated Statement of Comprehensive Income when the Group's right to receive payments as dividends is established.

Purchases and sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place are recognised on the trade date i.e. the date that the Group commits to purchase the asset.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

## NOTE 2

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

**(ii) Loans and receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are carried at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the loans and receivables are derecognised or impaired, as well as through the amortisation process.

**(iii) Held-to-maturity investments**

Non-derivative financial assets with fixed or determinable payments and fixed maturities are classified as held-to-maturity when the Group has the positive intention and ability to hold them to maturity. After initial measurement, held-to-maturity investments are measured at amortised cost using the Effective Interest Rate (EIR), less impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance income in the Consolidated Statement of Comprehensive Income. The losses arising from impairment are recognised in the Consolidated Statement of Comprehensive Income in finance costs.

**(l) Inventories**

Inventories are valued at the lower of cost and net realisable value except for contract work in progress.

Costs incurred in bringing each product to its present location and condition, are accounted for as follows:

- Raw materials – purchase cost on a first-in, first-out basis.
- Finished goods – cost of direct materials and labour and a proportion of manufacturing overheads based on normal operating capacity but excluding borrowing costs. Costs are assigned on the first-in first-out basis.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

**Contract work in progress**

Contract work in progress for the construction of precast concrete elements within the Building Materials segment is stated at cost plus profit recognised to date calculated in accordance with the percentage of completion method, less a provision for foreseeable losses and progress payments received to date.

A contract is not considered complete until the defects liability period has expired and monies withheld have been received. Any expected losses on a contract are recognised immediately in the period the loss becomes foreseeable. That is, when it becomes probable that total contract costs will exceed total contract revenues.

Cost includes all variable and fixed costs directly related to specific construction contracts, those costs related to contract activity in general which can be allocated to specific contracts on a reasonable basis and other costs specifically chargeable under the contract. Also included are costs expected to be incurred under penalty clauses and rectification provisions.

The gross amount due from customers for contract work for all contracts in progress for which costs incurred plus recognised profits (less recognised losses) exceed progress billings, is generally presented as an asset. Progress billings not yet paid by customers and retention are included within the "Trade and Other Receivables" balance.

The gross amount due to customers for contract work for all contracts in progress for which progress billings exceed costs incurred plus recognised profits (less recognised losses) are presented as current liabilities.

**(m) Trade and other receivables**

Trade receivables, which generally have 30-90 day terms, are recognised and carried at original invoice amount less an allowance for any uncollectible amounts. The carrying amount approximates fair value.

Collectability of trade receivables is reviewed on an ongoing basis at an operating unit level. Individual debts that are known to be uncollectable are written off when identified. An impairment allowance is recognised when there is objective evidence that the Group will not be able to collect the receivable.

Financial difficulties of the debtor or default payments are considered objective evidence of impairment. The amount of the impairment loss is the portion of the individual receivable carrying amount estimated to be uncollectable.

**(n) Cash and short-term deposits**

Cash and short-term deposits in the Consolidated Statement of Financial Position comprise cash at banks and on hand and short-term deposits with a maturity of three months or less.

For the purpose of the Consolidated Statement of Cash Flows, cash and cash equivalents consist of cash and short-term deposits as defined above, net of outstanding bank overdrafts.

**(o) Interest-bearing loans and borrowings**

All loans and borrowings are initially recognised at the fair value of the consideration received less directly attributable transaction costs.

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the effective interest method.

Gains and losses are recognised in profit or loss when the liabilities are derecognised.

**(p) Provisions**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

Where the Group expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the Consolidated Statement of Comprehensive Income net of any reimbursement.

If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

Where discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

**Restructure provisions**

Provisions relating to restructures are recognised when:

- the Group has a detailed formal plan for the restructuring; and
- has raised a valid expectation in those affected that it will carry out the restructuring by starting to implement it or by announcing its main features to those affected.

**(q) Employee entitlements**

Provision is made for employee entitlement benefits accumulated as a result of employees rendering services up to the reporting date. These benefits include wages and salaries, annual leave and long service leave. Liabilities arising in respect of wages and salaries, annual leave and any other employee entitlements expected to be settled within twelve months of the reporting date are measured at the amounts expected to be settled. All other employee entitlement liabilities are measured at the present value of the estimated future cash outflows to be made in respect of services provided by employees up to the reporting date. In determining the present value of future cash outflows, the interest rates attaching to national government bonds securities which have terms to maturity approximating the terms of the related liability are used. Employee entitlements, expenses and revenues arising in respect of the following categories:

- wages and salaries, non-monetary benefits, annual leave, long service leave and other leave entitlements;
- other types of employee entitlements;

are charged against profit or loss on a net basis in their respective categories.

Contributions to defined contribution superannuation plans are expensed when incurred.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

NOTE 2  
SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**(r) Executive share option arrangement**

The Directors of Schaffer Corporation Limited may grant in their absolute discretion, without payment, share options to employees under an employee share scheme approved by shareholders at the Annual General Meeting in November 1999. Each option is convertible into one ordinary share of Schaffer Corporation Limited on payment of the exercise price, after a vesting period, but prior to the expiry date.

The exercise price is determined at the grant date at the absolute discretion of the Directors but not less than the greater of:

- (1) the weighted average of the last sale price on the Australian Stock Exchange Limited of the shares in the Company for each of the five trading days on which a sale of the Company's shares was effected immediately preceding the date on which any options are issued to any participant; and
- (2) 20 cents.

The options hold no voting or dividend rights, and are not transferable. Schaffer Corporation Limited does not provide any loans or guarantees to enable executives to finance the exercise of their options. When an executive ceases to be employed by the entity any unexercised options automatically lapse and are forfeited.

The cost of these equity-settled transactions with employees is measured by reference to the fair value at the date at which they are granted. The fair value is determined by an external valuer using a Black-Scholes model.

In valuing equity-settled transactions, no account is taken of any performance conditions, other than conditions linked to the price of the shares of Schaffer Corporation Limited (market conditions).

The cost of equity-settled transactions is recognised, together with a corresponding increase in equity, over the period in which the performance conditions are fulfilled, ending on the date on which the relevant employees become fully entitled to the award (vesting date).

The cumulative expense recognised for equity-settled transactions at each reporting date until vesting date reflects (i) the extent to which the vesting period has expired and (ii) the Group's best estimate of the number of equity instruments that will ultimately vest. No adjustment is made for the likelihood of market performance conditions being met as the effect of these conditions is included in the determination of fair value at grant date. The Consolidated Statement of Comprehensive Income charge or credit for a period represents the movement in cumulative expense recognised as at the beginning and end of that period.

No expense is recognised for awards that do not ultimately vest, except for awards where vesting is only conditional upon a market condition.

If the terms of an equity-settled award are modified, as a minimum an expense is recognised as if the terms had not been modified. In addition, an expense is recognised for any modification that increases the total fair value of the share-based payment arrangement, or is otherwise beneficial to the employee, as measured at the date of modification.

If an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. However, if a new award is substituted for the cancelled award and designated as a replacement award on the date that it is granted, the cancelled and new award are treated as if they were a modification of the original award, as described in the previous paragraph.

The dilutive effect, if any, of outstanding options is reflected as additional share dilution in the computation of earnings per share (refer note 32).

**(s) Employee participation units**

A controlled entity Howe Automotive Limited (Howe) may grant employee participation units (EPUs) in accordance with its Employee Incentive Plan adopted by Howe shareholders on 20 December 2001. For conditions refer to note 27.

An EPU provides an employee with a right on termination of employment under certain conditions and in certain other circumstances to receive a cash payment from Howe. Schaffer Corporation Limited has the option to compel the employee to use the whole or part of that cash payment to subscribe for Schaffer Corporation Limited shares.

The cost of these equity-settled transactions with employees is measured by reference to the fair value at the date at which they are granted. The fair value is determined by an external valuer using a binomial model.

In valuing equity-settled transactions, no account is taken of any performance conditions, other than conditions linked to the price of the shares of Schaffer Corporation Limited (market conditions).

The cost of equity-settled transactions is recognised, together with a corresponding increase in equity, over the period in which the performance conditions are fulfilled, ending on the date on which the relevant employees become fully entitled to the award (vesting date).

The cumulative expense recognised for equity-settled transactions at each reporting date until vesting date reflects (i) the extent to which the vesting period has expired and (ii) the Group's best estimate of the number of equity instruments that will ultimately vest. No adjustment is made for the likelihood of market performance conditions being met as the effect of these conditions is included in the determination of fair value at grant date. The Consolidated Statement of Comprehensive Income charge or credit for a period represents the movement in cumulative expense recognised as at the beginning and end of that period.

EPU's are cancelled once they are paid out. EPU's are also cancelled if the employee ceases to be an employee prior to the third anniversary of the grant date for any reason other than death or permanent disablement, if the employee acts in competition with Howe after the third anniversary but prior to pay out, or if the employee is a director or general manager and does not provide a minimum of 90 days notice of intention to terminate employment.

Howe may at any time amend this plan but amendments cannot prejudice the accrued rights of an employee without consent of not less than 75% in the number of employees who hold EPUs at the time of the amendment.

**(t) Leases**

The determination of whether an arrangement is or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfilment of the arrangements is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

*(i) Group as Lessee*

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments.

Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised as an expense in profit or loss.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset or the lease term.

Operating lease payments are recognised as an expense in the Consolidated Statement of Comprehensive Income on a straight-line basis over the lease term.

*(ii) Group as Lessor*

Leases where the Group retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as the rental income.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

## NOTE 2

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

**(u) Revenue recognition**

Revenue is recognised and measured at the fair value of the consideration received or receivable to the extent it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

*Sale of Goods*

Revenue is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer and can be measured reliably. Risks and rewards are considered passed to the buyer at the time control of the goods has passed to the customer.

*Interest income*

Revenue is recognised as the interest accrues (using the effective interest method, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset).

*Dividends*

Revenue is recognised when the shareholders' right to receive the payment is established.

*Rental income*

Rental income arising on investment properties is accounted for on a straight-line basis over the lease term. Contingent rental income is recognised as income in the periods in which it is earned.

*Sale of land*

Revenue on the sale of land is brought to account when the sale is unconditional.

*Construction contracts*

For construction contracts, revenues and expenses are recognised on an individual contract basis using the percentage of completion method. Once the outcome of a construction contract can be estimated reliably based on a review of the terms and conditions applicable to each individual contract, contract revenues and expenses are recognised in the Consolidated Statement of Comprehensive Income in proportion to the stage of completion of the contract. The stage of completion is measured by reference to actual costs incurred to date as a percentage of estimated total costs for each contract. The Group has determined that the outcome of its construction contracts can usually be reliably estimated at the commencement of the contract. Where the outcome of a contract cannot be reliably determined, contract costs are expensed as incurred. Where it is probable that the costs will be recovered, revenue is recognised to the extent of costs incurred. Where it is probable that a loss will arise from a construction contract, the excess of total expected costs over revenue is recognised as an expense immediately.

**(v) Income tax**

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the balance date.

Deferred income tax is provided on all temporary differences at the balance date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognised for all taxable temporary differences except:

- where the deferred income tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and that at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; or
- where taxable temporary differences associated with investments in subsidiaries, associates and interests in joint operations, and the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred income tax assets are recognised for all deductible temporary differences, carry-forward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry-forward of unused tax credits and unused tax losses can be utilised except:

- where the deferred income tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; or
- where the deductible temporary differences is associated with investments in subsidiaries, or interests in joint ventures, in which case a deferred tax asset is only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary difference can be utilised.

The carrying amount of deferred income tax assets is reviewed at each balance date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

Unrecognised deferred income tax assets are reassessed at each balance date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the balance date.

Income taxes relating to items recognised directly in equity are recognised in equity and not in the profit or loss.

Deferred tax assets and deferred tax liabilities are offset only if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred tax assets and liabilities relate to the same taxable entity and the same taxation authority.

The Company and all its wholly-owned Australian resident subsidiaries are part of a tax consolidated group. The Company, being the head entity in a tax consolidated group, assumes the current tax liability and any deferred tax assets arising from tax losses and other unused tax credits of the subsidiaries in the tax consolidated group. Deferred tax balances of the subsidiaries in the tax consolidated group are not assumed by the Parent entity.

The Group allocates the tax balances for the period using a method that is systematic, rational and consistent with the broad principles of AASB 112, the Group allocation approach, and a tax funding arrangement is in place to reimburse the parent entity for any liabilities of the subsidiaries it assumes and conversely, for the parent entity to reimburse the subsidiaries for any recognised tax losses it assumes.

**(w) Other taxes**

Revenues, expenses and assets are recognised net of the amount of GST except:

- where the GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Consolidated Statement of Financial Position.

Cash flows are included in the Consolidated Statement of Cash Flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority are classified as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (x) Derivative financial instruments

The Group uses derivative financial instruments such as forward currency contracts and interest rate swaps to manage its risks associated with foreign currency and interest rate fluctuations. Such derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured to fair value. Derivatives are carried as assets when their fair value is positive and as liabilities when their fair value is negative.

The Group has determined that these derivatives do not qualify for hedge accounting and as such, any gains or losses arising from changes in fair value are taken directly to the Consolidated Statement of Comprehensive Income.

##### *Forward exchange contracts*

The fair value of forward currency contracts is calculated by reference to current forward exchange rates for contracts with similar maturity profiles.

##### *Interest rate swaps*

The fair value of interest rate swap contracts is determined by reference to market values for similar instruments.

#### (y) Contributed equity

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

#### (z) Earnings per share

Basic earnings per share is calculated as net profit attributable to members of the Parent adjusted to exclude costs of servicing equity (other than dividends) and preference share dividends, divided by the weighted average number of ordinary shares outstanding during the period, adjusted for any bonus element. Diluted earnings per share, is calculated as net profit attributable to members adjusted for:

- costs of servicing equity (other than dividends) and preference share dividends;
- the after tax effect of dividends and interest associated with dilutive potential ordinary shares that have been recognised as expenses; and
- other non-discretionary changes in revenues or expenses during the period that would result from the dilution of potential ordinary shares.

divided by the weighted average number of ordinary shares outstanding during the period and dilutive potential ordinary shares, adjusted for any bonus element.

#### (aa) Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset (i.e. an asset that necessarily takes a substantial period of time to get ready for its intended use or sale) are capitalised as part of the cost of that asset. All other borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

#### (ab) Trade and other payables

Trade payables and other payables are carried at amortised costs and represent liabilities for goods and services provided to the Group prior to the end of the financial year that are unpaid and arise when the Group become obliged to make future payments in respect of the purchase of these goods and services. The carrying amount approximates fair value.

#### (ac) Research costs

Research costs are expensed as incurred.

#### (ad) Business combinations

##### *Subsequent to 1 July 2011*

Business combinations are accounted for using the acquisition method. The consideration transferred in a business combination shall be measured at fair value, which shall be calculated as the sum of the acquisition date fair values of the assets transferred by the acquirer, the liabilities incurred by the acquirer to former owners of the acquiree, the equity issued by the acquirer, and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic conditions, the Group's operating or accounting policies and other pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured at fair value as at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability will be recognised in accordance with AASB 139 either in profit or loss or in other comprehensive income. If the contingent consideration is classified as equity, it shall not be remeasured.

The excess of the cost of the business combination over the net fair value of the Group's share of the identifiable net assets acquired is recognised as goodwill. If the cost of acquisition is less than the Group's share of the net fair value of the identifiable net assets of the subsidiary, the difference is recognised as a gain in the Consolidated Statement of Comprehensive Income, but only after a reassessment of the identification and measurement of the net assets acquired.

##### *Prior to July 2011*

Business combinations were accounted for using the purchase method. Transaction costs directly attributable to the acquisition formed part of the acquisition costs. The non-controlling interest (formerly known as minority interest) was measured at the proportionate share of the acquiree's identifiable net assets.

#### (ae) Discontinued operations

A discontinued operation is a component of the entity that has been disposed of or is classified as held for sale and that represents a separate major line of business or geographical area of operations, is part of a single coordinated plan to dispose of such a line of business or area of operations, or is a subsidiary acquired exclusively with a view to resale. The results of discontinued operations are presently separately on the face of the Consolidated Statement of Comprehensive Income and the assets and liabilities are presented separately on the face of the Consolidated Statement of Financial Position.

#### (af) Non-current assets held for sale

Non-current assets classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell. Non-current assets are classified as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset is available for immediate sale in its present condition. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

Property, plant and equipment and intangible assets once classified as held for sale are not depreciated or amortised.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

	Consolidated	
	2013 \$'000	2012 \$'000
<b>NOTE 3</b>		
<b>REVENUES AND EXPENSES</b>		
Revenue and expenses from continuing operations		
<b>(a) Net rental income</b>		
Rental property income	5,389	5,178
	<u>5,389</u>	<u>5,178</u>
Rental property expenses	(2,872)	(2,818)
Net rental income	<u>2,517</u>	<u>2,360</u>
<b>(b) Finance (costs)/income</b>		
Bank and other loans and overdrafts – interest	(3,514)	(3,691)
Finance charges payable under finance leases	(101)	(139)
Total finance costs	<u>(3,615)</u>	<u>(3,830)</u>
Bank interest revenue	374	176
Total finance income	<u>374</u>	<u>176</u>
<b>(c) Dividends</b>		
Dividends received	3	1
	<u>3</u>	<u>1</u>
<b>(d) Other income/(losses)</b>		
Insurance proceeds on loss of property	4,000	1,500
(Loss)/profit on disposal of property, plant and equipment	(58)	(10)
Net gain on derivatives	73	369
Net foreign currency gain/(loss)	545	(530)
Profit on disposal of investment property	–	431
Other	100	156
	<u>4,660</u>	<u>1,916</u>
<b>(e) Depreciation, amortisation and impairment included in the consolidated statement of comprehensive income</b>		
Depreciation and amortisation included in:		
Cost of sales	4,216	3,918
Rental property expenses	508	535
Marketing and administrative expenses	533	571
	<u>5,257</u>	<u>5,024</u>
<b>(f) Lease payments included in the consolidated statement of comprehensive income</b>		
Included in cost of sales:		
Minimum lease payments – operating lease	1,080	667
Included in marketing and administrative expenses:		
Minimum lease payments – operating lease	1,835	1,843
	<u>2,915</u>	<u>2,510</u>
<b>(g) Employee benefit expense</b>		
Wages and salaries	34,307	34,491
Post employment benefit provision	840	–
Long service leave provisions	308	334
Worker's compensation costs	661	832
Superannuation costs	2,075	2,083
Expense of share-based payments	71	83
	<u>38,262</u>	<u>37,823</u>
<b>(h) Other expenses/(gains)</b>		
Additional/(write back of) allowance for doubtful debts	(52)	33
	<u>(52)</u>	<u>33</u>

	Consolidated	
	2013 \$'000	2012 \$'000
<b>NOTE 4</b>		
<b>CASH AND SHORT-TERM DEPOSITS</b>		
<b>(a) Reconciliation of cash</b>		
Cash balance comprises:		
Cash at bank and on hand	12,662	11,456
Short-term deposits	–	1,500
Closing cash balance per Consolidated Statement of Cash Flows	<u>12,662</u>	<u>12,956</u>
<b>(b) Reconciliation of operating profit after income tax to the net cash flows from operations</b>		
Net profit	8,570	8,427
Adjustment for:		
Depreciation, amortisation and impairment	5,257	5,024
Interest received	(374)	(176)
Dividends received	(3)	(1)
Share-based payments expense	30	50
Profit on sale of investment property	–	(431)
Insurance proceeds on loss of property	(4,000)	(1,500)
Loss/(profit) on disposal of property, plant and equipment	58	10
Net (gain)/loss on foreign exchange	(545)	530
Changes in assets and liabilities:		
(Increase)/decrease in trade and other receivables	(3,605)	5,465
(Increase)/decrease in inventories	(3,452)	5,631
(Increase)/decrease in prepayments	(121)	(726)
(Increase)/decrease in available-for-sale investments	(6)	(1)
(Increase)/decrease in deferred income tax asset	(257)	1,346
Increase/(decrease) in trade and other payables	2,313	(8,040)
Increase/(decrease) in employee entitlement provisions	715	581
Increase/(decrease) in income tax payable	1,788	(1,672)
Increase/(decrease) in deferred tax liability	918	–
Increase/(decrease) in derivatives	(73)	47
<b>Net cash flows from operating activities</b>	<u>7,213</u>	<u>14,564</u>
<b>(c) Bank facilities</b> (refer note 20).		
<b>(d) Non-cash financing activities</b>		
During the current financial year plant costing \$455,000 (2012 – \$59,000) was acquired under a finance lease.		

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

	Consolidated	
	2013 \$'000	2012 \$'000
<b>NOTE 5 INCOME TAX</b>		
The major components of income tax expense are:		
<b>Consolidated statement of comprehensive income</b>		
<i>Current income tax</i>		
Current income tax charge	2,437	1,741
Adjustment in respect of current income tax of previous years	(140)	(278)
<i>Deferred income tax</i>		
Relating to origination and reversal of temporary differences	655	1,346
Income tax expense reported in the consolidated statement of comprehensive income	2,952	2,809
<b>Consolidated statement of changes in equity</b>		
<i>Deferred income tax related to items charged or credited directly to equity</i>		
Unrealised gain on available-for-sale investments	6	–
Income tax expense reported in equity	6	–
A reconciliation between tax expense and the product of accounting profit before income tax multiplied by the Group's applicable income tax rate is as follows:		
Accounting profit before tax from continuing operations	11,522	11,236
At the Group's statutory income tax rate of 30% (2012 – 30%)	3,457	3,370
– overseas currency translation adjustment	(13)	(67)
– expenses not allowable for income tax purposes	17	61
– other items	(369)	(277)
– over-provision of current income tax of previous years	(140)	(278)
	2,952	2,809
Income tax expense reported in the consolidated statement of comprehensive income	2,952	2,809

**NOTE 5  
INCOME TAX (CONTINUED)****Deferred income tax**

Deferred income tax at 30 June relates to the following:

**Consolidated***Deferred tax liabilities*

	2013 \$'000	2012 \$'000	2013 \$'000	2012 \$'000
Accelerated depreciation for tax purposes	1,992	1,876	(116)	(181)
Leased assets to be amortised for accounting purposes	274	475	201	261
Expenses deducted for income tax purposes but deferred for accounting purposes	70	84	14	(10)
Income taken up for accounting purposes currently not assessable for income tax purposes	4	1	(3)	–
Unrealised gain on available-for-sale investments to fair value	7	1	(6)	–
Interest rate swap contracts deferred gain	–	–	–	45
Deferred gain for income tax purposes on available-for-sale investments on script for script rollover	7	7	–	–
Deferred gain for income tax purposes on rollover of freehold property	918	–	(918)	–
Gross deferred income tax liabilities	3,272	2,444		
Offset	(2,354)	(2,444)		
	918	–		

**Consolidated***Deferred tax assets*

Employee entitlements	1,916	1,499	417	189
Allowance for doubtful debts	24	39	(15)	10
Accelerated depreciation for accounting purposes	306	290	16	(326)
Deferred gains and losses on foreign exchange contracts and translations	277	189	88	(54)
Expenses not immediately deductible for income tax purposes	304	185	119	(248)
Lease liability deductible for income tax purposes	201	376	(175)	(167)
Deferred losses on interest rate swap contracts	39	61	(22)	61
Losses carried forward	–	261	(261)	(926)
Gross deferred income tax assets	3,067	2,900		
Offset	(2,354)	(2,444)		
	713	456		

Deferred tax (expense)/benefit

(661) (1,346)

Consolidated Statement of Financial Position		Consolidated Statement of Comprehensive Income	
2013 \$'000	2012 \$'000	2013 \$'000	2012 \$'000

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

	Note	Consolidated	
		2013 \$'000	2012 \$'000
<b>NOTE 6</b>			
<b>DIVIDENDS PROVIDED FOR OR PAID</b>			
<b>(a) Dividends paid</b>			
Final 2012 – 11¢ per share paid in September 2012 (2011 – 10¢)		1,546	1,411
Interim 2013 – 11¢ per share paid in March 2013 (2012 – 10¢)		1,546	1,407
Fully franked dividends paid by the Parent		3,092	2,818
Dividend paid by controlled entity to minority shareholder fully franked	31	353	34
Total fully franked dividends paid		<u>3,445</u>	<u>2,852</u>
<b>(b) Not recognised as a liability as at 30 June</b>			
Dividends on ordinary shares			
Final franked dividend for 2013 – 12¢ (2012 – 11¢)	35	1,686	1,547
The dividends were declared subsequent to 30 June (refer note 36).			
<b>(c) The tax rate at which dividends have or will be franked is interim 30% (2012 – 30%), final 30% (2012 – 30%)</b>			
Franking account balance			
The amount of franking credits available for the subsequent financial year are detailed below:			
The franking account balance disclosures have been calculated using the franking rate at 30 June 2013			
Franking account balance brought forward		5,255	4,027
Fully franked dividends paid		(1,325)	(1,208)
Tax paid		66	2,364
Franked dividends received from other corporations		409	72
Franking account balance at the end of the financial year		4,405	5,255
Franking credits that will arise from the payment of income tax payable as at the end of the financial year by the parent		1,161	5
Franking credits that will be available on payment of income tax payable as at the end of the financial year by the parent		5,566	5,260
The above franking account is expressed on a tax paid basis			
Fully franked dividends which can be paid from the above franking credits available amount		12,987	12,273

	Note	Consolidated	
		2013 \$'000	2012 \$'000
<b>NOTE 7</b>			
<b>TRADE AND OTHER RECEIVABLES (CURRENT)</b>			
Trade debtors	(i)	22,445	19,187
Allowance for doubtful debts		(79)	(131)
		<u>22,366</u>	<u>19,056</u>
Sundry debtors	(ii)	3,327	3,032
		<u>25,693</u>	<u>22,088</u>

Terms and conditions relating to the above financial instruments.

Collectability of trade receivables is reviewed on an ongoing basis at an operating unit level. Individual debts that are known to be uncollectible are written off when identified.

- (i) Trade debtors are non-interest bearing and generally on 30 days terms. An allowance for doubtful debts is made when there is objective evidence that a trade receivable is impaired. Financial difficulties of the debtor, default payments or debts more than 120 days overdue are considered objective evidence of impairment. An allowance of \$79,000 (2012 – \$131,000) has been recognised for the current year for specific debtors for which such evidence exists. The amount of the allowance has been measured as the difference between the carrying amount of the trade receivables and the estimated future cash flows expected to be received from the relevant debtors. Refer note 33(d) for credit risk disclosure.
- (ii) Sundry debtors and other receivables are non-interest bearing and have repayment terms between 30 and 90 days.

	Consolidated	
	2013 \$'000	2012 \$'000
Movement in allowance for doubtful debts		
At 1 July	131	98
Provided/(written back) during the year	(52)	33
At 30 June	<u>79</u>	<u>131</u>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

	Note	Consolidated	
		2013 \$'000	2012 \$'000
<b>NOTE 8 INVENTORIES</b>			
Work in progress – at cost		18,082	14,697
Contract work in progress	(a)	948	1,031
Finished goods – at cost		7,021	5,561
Finished goods – at net realisable value		65	2,563
Raw materials – at cost		16,565	15,302
		<u>42,681</u>	<u>39,154</u>
Land held for resale			
Cost of acquisition		40	42
Development expenses capitalised		189	262
Carrying value of land		229	304
		<u>42,910</u>	<u>39,458</u>

Inventories recognised as an expense for the year ended 30 June 2013 totalled \$103,904,000 (2012 – \$123,693,000) for the Group.

Inventory write downs recognised as an expense totalled \$447,000 (2012 – \$133,000).

**(a) Contract work in progress**

Construction costs incurred to date:			
Gross cost plus profit recognised to date		31,204	21,531
Less: Progress billings		(31,759)	(21,591)
Net construction work in progress		<u>(555)</u>	<u>(60)</u>
Represented by:			
Amounts due to customers			
– trade and other payables	17	(1,503)	(1,091)
Amounts due from customers		948	1,031
		<u>(555)</u>	<u>(60)</u>

There are no retentions in progress billings as these have been satisfied by the issue of performance guarantees by the bank.

**NOTE 9  
OTHER FINANCIAL ASSETS (CURRENT)**

Available for sale investments at fair value			
Shares – listed	(a)	52	33
Held-to-maturity investments			
Investment in term deposits		–	1,000
		<u>52</u>	<u>1,033</u>

(a) Available-for-sale investments consist of investments in ordinary shares, and therefore have no fixed maturity date or coupon rate.

**NOTE 10  
PREPAYMENTS AND DEPOSITS**

Prepayments		1,725	1,604
Deposits		149	26
		<u>1,874</u>	<u>1,630</u>

Prepayments relate to insurance, advertising, raw materials and interest.

**NOTE 11  
PARENT ENTITY INFORMATION****Information relating to  
Schaffer Corporation Limited:**

	2013 \$'000	2012 \$'000
Current assets	900	845
Total assets	40,544	49,307
Current liabilities	2,663	8,486
Total liabilities	21,065	30,050
Issued capital	16,088	16,117
Retained earnings	977	738
Share-based payments reserve – SFC options	115	115
Net unrealised gains reserve	17	4
Asset revaluation reserve	2,283	2,283
Total shareholders' equity	19,480	19,257
Profit of the parent entity	3,331	2,127
Total other comprehensive income of the parent entity	13	2

The parent entity has entered into Deeds of Cross Guarantee with controlled entities as disclosed in note 12.

**Tax consolidation**

The Company and its wholly-owned Australian resident subsidiaries have formed a tax-consolidated group with effect from 1 July 2003 and are therefore taxed as a single entity from that date. The head entity within the tax-consolidated group is Schaffer Corporation Limited.

Members of the Group have entered into a tax sharing agreement that provides for the allocation of income tax liabilities between the entities should the head entity default on its tax payment obligations. No amounts have been recognised in the financial statements in respect of this agreement on the basis that the possibility of default is remote.

Tax expense/income, deferred tax liabilities and deferred tax assets arising from temporary differences of the members of the tax-consolidated group are recognised in the separate financial statements of the members of the tax-consolidated group using the group allocation approach. Current tax liabilities and assets and deferred tax assets arising from unused tax losses and tax credits of the members of the tax-consolidated group are recognised by the Company (as head entity in the tax-consolidated group).

Due to the existence of a tax funding arrangement between the entities in the tax-consolidated group, amounts are recognised as payable to or receivable by the Company and each member of the Group in relation to the tax contribution amounts paid or payable between the parent entity and the other members of the tax-consolidated group in accordance with the arrangement.

**Tax consolidation contributions by (or distributions to) equity participants**

The net amount recognised for the period under tax consolidation contributions by (or distributions to) equity participants, its major components and the accounts affected are as follows:

	2013 \$'000	2012 \$'000
<b>Major components of tax consolidation contributions by (or distributions to) equity participants</b>		
Net assumptions of tax liabilities of members of the tax-consolidated group	1,967	1,841
Tax funding contribution receivable from controlled entities	(1,967)	(1,841)
Excess of tax funding contributions over tax liabilities assumed	–	–

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

**NOTE 12  
CONTROLLED ENTITIES**

Controlled entity	Beneficial percentage held by the Group		Place of incorporation
	2013	2012	
	%	%	
Schaffer Properties Pty Ltd*	100	100	Australia
Delta Corporation Limited*	100	100	Australia
Urbanstone Pty Ltd*	100	100	Australia
Urbanstone Central Pty Ltd*	100	100	Australia
Archistone Pty Ltd*	100	100	Australia
Gosh Holdings Pty Ltd	83.17	83.17	Australia
Gosh Leather Pty Ltd	83.17	83.17	Australia
Limestone Resources Australia Pty Ltd*	100	100	Australia
Limestone Pavcrete Pty Ltd*	100	100	Australia
Howe Automotive Limited**	83.17	83.17	Australia
Rosedale Leather Pty Ltd**	83.17	83.17	Australia
Australian Leather Upholstery Pty Ltd**	83.17	83.17	Australia
Howe & Co Pty Ltd**	83.17	83.17	Australia
Howe Slovensko S.R.O.	83.17	83.17	Slovakia
Howe Leather (Shanghai) Co. Ltd.	83.17	83.17	People's Republic of China
Howe Hong Kong Pty Limited	83.17	83.17	Hong Kong

\* Pursuant to Class Order 98/1418 relief has been granted to various controlled entities from the Corporations Act 2001 requirements for preparation, audit and lodgement of their financial reports. As a condition of the Class Order, Schaffer Corporation Limited and the controlled entities subject to the Class Order (the Schaffer 'Closed Group') entered into Deeds of Cross Guarantee at various dates. The effect of the deeds is that Schaffer Corporation Limited has guaranteed to pay any deficiency in the event of winding up of the controlled entities. The controlled entities have also given a similar guarantee in the event that Schaffer Corporation Limited is wound up.

\*\* Pursuant to Class Order 98/1418 relief has been granted to various controlled entities from the Corporations Act 2001 requirements for preparation, audit and lodgement of their financial reports. As a condition of the Class Order, Howe Automotive Limited and the controlled entities subject to the Class Order (the Howe Automotive 'Closed Group') entered into Deeds of Cross Guarantee at various dates. The effect of the deeds is that Howe Automotive Limited has guaranteed to pay any deficiency in the event of winding up of the controlled entities. The controlled entities have also given a similar guarantee in the event that Howe Automotive Limited is wound up.

**NOTE 12  
CONTROLLED ENTITIES (CONTINUED)**

The Consolidated Statement of Financial Performance and Consolidated Statement of Financial Position of the entities which are members of the Schaffer 'Closed Group' are as follows:

	Schaffer Closed Group	
	2013	2012
	\$'000	\$'000
<b>CONSOLIDATED STATEMENT OF FINANCIAL PERFORMANCE AND RETAINED EARNINGS RECONCILIATION</b>		
Profit from continuing operations before income tax	5,495	4,163
Income tax expense	(1,025)	(979)
Net profit for the year	4,470	3,184
Retained earnings at the beginning of the year	29,014	28,648
Dividends provided for or paid	(3,092)	(2,818)
Retained earnings at the end of the year	30,392	29,014
<b>Consolidated Statement of Financial Position</b>		
<b>ASSETS</b>		
<b>Current assets</b>		
Cash and short-term deposits	3,622	2,931
Trade and other receivables	6,968	7,381
Inventories	8,893	8,929
Other financial assets	52	33
Prepayments and deposits	1,192	1,155
<b>Total current assets</b>	<b>20,727</b>	<b>20,429</b>
<b>Non-current assets</b>		
Other financial assets	14,598	14,598
Property, plant and equipment	34,961	35,214
Investment properties	14,351	13,952
Goodwill	3,780	3,780
Deferred income tax assets	641	449
<b>Total non-current assets</b>	<b>68,331</b>	<b>67,993</b>
<b>Total assets</b>	<b>89,058</b>	<b>88,422</b>
<b>LIABILITIES</b>		
<b>Current liabilities</b>		
Trade and other payables	7,438	7,580
Interest bearing loans and borrowings	7,561	7,907
Income tax payable	1,161	5
Derivative financial instruments	130	203
Provisions	3,427	3,149
<b>Total current liabilities</b>	<b>19,717</b>	<b>18,844</b>
<b>Non-current liabilities</b>		
Interest bearing loans and borrowings	17,961	20,353
Provisions	1,235	442
<b>Total non-current liabilities</b>	<b>19,196</b>	<b>20,795</b>
<b>Total liabilities</b>	<b>38,913</b>	<b>39,639</b>
<b>Net assets</b>	<b>50,145</b>	<b>48,783</b>
<b>EQUITY</b>		
Issued capital	17,036	17,065
Reserves	2,717	2,704
Retained profits	30,392	29,014
<b>Total equity</b>	<b>50,145</b>	<b>48,783</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

	Consolidated	
	2013	2012
	\$'000	\$'000
<b>NOTE 13</b>		
<b>PROPERTY, PLANT AND EQUIPMENT</b>		
Freehold land		
At cost	7,719	7,618
Buildings on freehold land		
At cost	16,705	16,374
Accumulated depreciation	(5,010)	(4,561)
	<u>11,695</u>	<u>11,813</u>
Leasehold quarries		
At cost	5,250	5,250
Accumulated depreciation	(279)	(259)
	<u>4,971</u>	<u>4,991</u>
Leasehold improvements		
At cost	1,319	1,510
Accumulated amortisation	(857)	(927)
	<u>462</u>	<u>583</u>
Net carrying amount of land and buildings	<u>24,847</u>	<u>25,005</u>
Plant and equipment		
At cost	60,930	60,580
Accumulated depreciation	(42,536)	(41,562)
Net carrying amount	<u>18,394</u>	<u>19,018</u>
Plant and equipment under lease and hire purchase		
At cost	2,497	2,952
Accumulated amortisation	(823)	(990)
	<u>1,674</u>	<u>1,962</u>
Net carrying amount of plant and equipment	<u>20,068</u>	<u>20,980</u>
Total property, plant and equipment		
At cost	94,420	94,284
Accumulated depreciation and amortisation	(49,505)	(48,299)
Total net carrying amount	<u>44,915</u>	<u>45,985</u>

The Directors do not consider there is any impairment loss on property, plant or equipment at 30 June 2013.

**Assets pledged as security**

Included in the balances of property, plant and equipment are assets over which charges have been granted as security over a government loan and bank facilities (refer notes 18 and 20). The terms of the charges preclude the assets being sold or being used as security for further charges without the permission of the charge holders. The charges also require buildings that form part of the security to be fully insured at all times.

Assets under lease are pledged as security for the associated lease liabilities (refer notes 18 and 20).

**NOTE 13**  
**PROPERTY, PLANT AND EQUIPMENT**  
**(CONTINUED)**

The carrying values of assets pledged as security are:

	Consolidated	
	2013	2012
	\$'000	\$'000
Property, plant and equipment	43,413	44,573
<b>Reconciliations</b>		
Freehold land		
Carrying amount at beginning	7,618	7,554
Additions	101	64
	<u>7,719</u>	<u>7,618</u>
Buildings on freehold land		
Carrying amount at beginning	11,813	12,024
Additions	272	221
Disposals	-	(10)
Depreciation expense	(390)	(422)
	<u>11,695</u>	<u>11,813</u>
Leasehold quarries		
Carrying amount at beginning	4,991	5,016
Amortisation expense	(20)	(25)
	<u>4,971</u>	<u>4,991</u>
Leasehold improvements		
Carrying amount at beginning	583	733
Additions	5	-
Amortisation expense	(126)	(150)
	<u>462</u>	<u>583</u>
Net carrying amount of land and buildings	<u>24,847</u>	<u>25,005</u>
Plant and equipment		
Carrying amount at beginning	19,018	20,812
Additions	2,488	1,910
Transfers from leased plant	430	98
Depreciation expense	(3,915)	(3,587)
Foreign currency translation adjustment	499	(167)
Disposals	(126)	(48)
	<u>18,394</u>	<u>19,018</u>
Plant and equipment under lease		
Carrying amount at beginning	1,962	2,432
Additions	455	59
Transfer to plant and equipment	(430)	(98)
Depreciation expense	(359)	(409)
Foreign currency translation adjustment	46	(22)
	<u>1,674</u>	<u>1,962</u>
Total carrying amount of plant and equipment	<u>20,068</u>	<u>20,980</u>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

	Consolidated	
	2013	2012
	\$'000	\$'000
<b>NOTE 14</b>		
<b>INVESTMENT PROPERTIES</b>		
Land and buildings		
At cost	15,359	14,768
Accumulated depreciation	(2,839)	(2,593)
	<u>12,520</u>	<u>12,175</u>
Improvements		
At cost	4,199	3,931
Accumulated depreciation	(2,368)	(2,154)
	<u>1,831</u>	<u>1,777</u>
Total		
At cost	19,558	18,699
Accumulated depreciation	(5,207)	(4,747)
Net carrying amount of investment properties	<u>14,351</u>	<u>13,952</u>

Investment properties are recognised at cost less accumulated depreciation. The fair value of the investment property is estimated by Directors at 30 June 2013 at \$41,870,000 and is based on valuations by independent valuers who hold recognised and relevant professional qualifications. Valuers have carried out inspections of the properties and undertaken market research with respect to available sales and rental evidence.

**Assets pledged as security**

Included in the balances of investment properties are assets over which first mortgages have been granted as security over bank loans (refer note 20). The terms of the first mortgages preclude the assets being sold or being used as security for further mortgages without the permission of the first mortgage holder. The mortgage also requires investment properties that form part of the security to be fully insured at all times.

The carrying values of assets pledged as security are:

	Consolidated	
	2013	2012
	\$'000	\$'000
Investment properties	<u>14,351</u>	<u>13,952</u>

**Reconciliations**

Land and buildings		
Carrying amount at beginning	12,175	13,041
Additions	591	53
Disposal of interest in joint operations	–	(675)
Depreciation expense	(246)	(244)
Total carrying amount	<u>12,520</u>	<u>12,175</u>
Improvements		
Carrying amount at beginning	1,777	1,808
Additions	268	196
Disposal of interest in joint operations	–	(41)
Depreciation expense	(214)	(186)
Total carrying amount	<u>1,831</u>	<u>1,777</u>

**NOTE 15**  
**GOODWILL**

	Consolidated	
	2013	2012
	\$'000	\$'000
Goodwill at cost	<u>4,995</u>	<u>4,995</u>

Goodwill is not amortised but subject to impairment testing (refer note 15(a)).

No impairment loss was recognised in the 2013 financial year.

**Impairment testing of goodwill**

Goodwill acquired through business combinations has been allocated to three individual cash generating units, which are reportable segments, for impairment testing as follows:

- Leather
- Investment Properties
- Building Materials

*Leather*

The recoverable amount of the Leather unit has been determined based on a value in use calculation using both historical performance and future cash flow projections approved by senior management.

In the opinion of management, the goodwill is typically supported by less than one year's trading from Howe Automotive hence discounting is not necessary.

*Investment properties*

The recoverable amount of the Investment Property portfolio has been determined based on a fair value less cost to sell, supported by independent property valuations, which are typically reviewed at least every three years.

*Building materials*

The recoverable amount of the Building Materials unit has been determined based on a value in use calculation using cash flow projections based on financial budgets and long term future estimates approved by senior management, over a fifteen year period. A period greater than five years for these cash flows is justified on the basis that the estimated useful life of material assets within the Building Material CGU, notably limestone quarries, is considerably longer than five years.

The primary assumptions underlying the cash flow projections include revenue growth of 5% for a five year period followed by a 2% growth rate for the next ten year period, using a pre-tax discount rate of 13.4% (2012 – 13.3%).

The discount rate is based on the weighted average cost of capital for Schaffer Corporation. The growth rate is based on management estimates.

Reasonably possible changes in the above primary assumptions are unlikely to cause the carrying amount of the goodwill allocated to the Building Material unit to exceed its recoverable amount.

**Carrying amount of goodwill, allocated to each of the cash generating units**

	Leather	Investment Properties	Building Materials	Total
Consolidated	\$'000	\$'000	\$'000	\$'000
2013	1,215	84	3,696	4,995
2012	1,215	84	3,696	4,995

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

Note	Consolidated	
	2013 \$'000	2012 \$'000
<b>NOTE 16</b>		
<b>OTHER FINANCIAL ASSETS (NON CURRENT)</b>		
Available for sale investments at fair value		
Units in property unit trust (a)	1,050	–

(a) Available-for-sale investments consist of units in a property unit trust with no fixed coupon rate and with a maturity date that will be reviewed annually by the Trust Manager. Fair value of the units will be determined by the calculation of the Group's percentage ownership multiplied by the total net assets of the unit trust at fair value.

Note	Consolidated	
	2013 \$'000	2012 \$'000
<b>NOTE 17</b>		
<b>TRADE AND OTHER PAYABLES (CURRENT)</b>		
Trade creditors	18,539	16,487
Goods and services tax (net)	302	397
Other creditors	460	516
Amounts due to customers – contract work in progress 8	1,503	1,091
	<b>20,804</b>	<b>18,491</b>

All trade and other payables are stated at fair value.

Terms and conditions relating to the above financial instruments:

All current payables are non-interest bearing and are normally settled on 30 day terms.

Note	Consolidated	
	2013 \$'000	2012 \$'000
<b>NOTE 18</b>		
<b>INTEREST BEARING LOANS AND BORROWINGS (CURRENT)</b>		
Lease liability – secured (b)	538	643
Revolving loan facility (a)	–	–
Cash advances/commercial bills – secured (e)	–	–
Bank loan – secured (c)	7,072	7,316
Government loan – secured (d)	2,500	2,500
	<b>10,110</b>	<b>10,459</b>

The fair value of the above is the same as the carrying value apart from Government loans (refer note 33(c)).

**(a) Revolving loan facility**

During the financial year, Howe Automotive rolled over a Revolving Loan facility for a further term of 12 months, with a maturity date of 24 February 2014, to be available for working capital requirements. The facility limit is \$7,000,000 and the interest rate is bank bill rate plus a margin. The amount available to draw down is limited to 80% of total working capital of all Howe Automotive subsidiaries, excluding Howe Shanghai, and also excluding all receivables past 30 days overdue, uninsured receivables, and obsolete inventory.

Under the facility agreement, Howe Automotive has granted first priority security up to \$20,000,000 over all of its assets and undertakings, with the exclusion of Howe Shanghai. At 30 June 2013, there have been no drawings from this facility.

(b) Finance leases have an average lease term of 4 years. The average discount rate implicit in the leases is 7.52% per annum (2012 – 8.14% per annum).

(c) Bank loan (refer note 20(a)).

(d) Government loan (refer note 20(c)).

(e) Cash advances/commercial bills (refer note 20(d)).

For details of financing facilities available (refer note 20).

Note	Consolidated	
	2013 \$'000	2012 \$'000
<b>NOTE 19</b>		
<b>PROVISIONS (CURRENT)</b>		
Employee entitlements 27(a)	4,785	4,859
	<b>4,785</b>	<b>4,859</b>

**NOTE 20**  
**INTEREST BEARING LOANS AND BORROWINGS (NON-CURRENT)**

Lease liability – secured (b)	720	873
Government loan – secured (c)	20,000	22,500
Bank loan – secured (a)	16,288	15,363
Cash advances (d)	1,000	4,200
	<b>38,008</b>	<b>42,936</b>

**(a) Bank loan**

The bank loans are secured by a first registered mortgage over all the assets and undertakings of joint operations. Included in bank loans is the consolidated entity's share of joint operations borrowings.

Maturity Date	Interest Rate	Group's Share of Loan at 30 June 2013		Carrying Value of Assets \$'000
		Current \$'000	Non-current \$'000	
Oct 2013	5.52% Variable	3,757		
Oct 2013	6.81% Fixed	3,315		1,675
Dec 2014	6.56% Fixed		3,841	2,591
Jan 2015	5.12% Variable		350	
Jan 2015	6.36% Fixed		2,280	
Jan 2015	6.29% Fixed		1,120	
Jan 2015	5.70% Fixed		800	3,749
Feb 2015	5.80% Fixed		3,178	
Feb 2015	6.59% Fixed		3,750	6,503
Jul 2015	5.82% Variable		969	1,556
		<b>7,072</b>	<b>16,288</b>	<b>16,074</b>

Maturity Date	Interest Rate	Group's Share of Loan at 30 June 2012		Carrying Value of Assets \$'000
		Current \$'000	Non-current \$'000	
Dec 2012	4.53% Variable	2,428		
Dec 2012	5.19% Fixed	3,750		5,948
Jan 2013	7.13% Variable	1,038		1,597
Oct 2013	6.19% Variable		3,757	
Oct 2013	6.81% Fixed		3,315	1,691
Jan 2015	6.03% Variable	100		
Jan 2015	6.03% Variable		1,037	
Jan 2015	6.51% Fixed		2,275	
Jan 2015	6.44% Fixed		1,138	3,655
Feb 2015	6.51% Fixed		3,841	2,580
		<b>7,316</b>	<b>15,363</b>	<b>15,471</b>

**(b) Finance leases**

Finance leases have an average lease term of 4 years. The average discount rate implicit in the leases is 7.52% per annum (2012 – 8.14% per annum). The lease liability is secured by a charge over the leased assets.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

**NOTE 20  
INTEREST BEARING LOANS AND BORROWINGS  
(NON-CURRENT) (CONTINUED)****(c) Government loan**

During the 2012 financial year, the Government of Australia entered into a new Loan Agreement with Howe Automotive Ltd and Howe & Company Pty Ltd, controlled entities of Schaffer Corporation Limited, to the value of \$25,000,000. The loan was drawn down on 1 February 2012 which coincided with the expiry of the previous Government Loan agreements. The loan is repayable in equal instalments over 10 years and is subject to an interest rate of 425 basis points above the indicator rate for 10 year Commonwealth bonds. The loan is secured by a second ranking charge over assets and undertakings of Howe with first ranking security capped at \$20,000,000.

**(d) Cash advances/bills**

Cash advances have maturities of 30-180 days, however, the facility has an expiry date of 31 August 2014. The effective interest rate is 3.93% (2012 – 4.94%).

The cash advances are subject to an interest rate of BBSY plus margin.

**Financing facilities available***Bank overdrafts*

The bank overdrafts are secured by a floating charge over certain of the Group's assets, including its land and buildings.

Subject to the continuance of satisfactory credit ratings, the bank overdraft facilities may be drawn at any time and have an average maturity of 1 year (2012 – 1 year).

Interest is at the rate of 7.57% per annum (2012 – 10.2%).

*Bank loans*

The Group has bank loans in joint operations. The loans are repayable within one to three years and are secured by the assets of the joint operation.

Interest rates vary from 5.12% per annum to 6.81% per annum (2012 – 4.53% per annum to 7.13% per annum).

*Financing facilities used and available*

		Consolidated	
	Note	2013 \$'000	2012 \$'000
At reporting date, the following financing facilities had been negotiated and were available:			
Total facilities			
– bank overdraft		500	500
– bankers undertaking		5,894	5,359
– cash advances		8,000	8,000
– finance leases		2,484	2,645
– bank loans		23,360	22,679
– revolving loan facility		7,000	7,000
– Government loan		22,500	25,000
		<b>69,738</b>	<b>71,183</b>
Facilities used at reporting date			
– bank overdraft		–	–
– bankers undertaking	26(d)	2,878	2,739
– cash advances		1,000	4,200
– finance leases		1,258	1,516
– bank loans		23,360	22,679
– revolving loan facility		–	–
– Government loan		22,500	25,000
		<b>50,996</b>	<b>56,134</b>
Facilities unused at reporting date			
– bank overdraft		500	500
– bankers undertaking		3,016	2,620
– cash advances		7,000	3,800
– finance leases		1,226	1,129
– bank loans		–	–
– revolving loan facility		7,000	7,000
– Government loan		–	–
		<b>18,742</b>	<b>15,049</b>
Total facilities			
Facilities used at reporting date			
Facilities unused at reporting date			
		<b>50,996</b>	<b>56,134</b>
		<b>18,742</b>	<b>15,049</b>
		<b>69,738</b>	<b>71,183</b>

The Group has complied with all covenants in relation to the above facilities at all times during the year.

	Consolidated	
Note	2013 \$'000	2012 \$'000

**NOTE 21  
PROVISIONS (NON-CURRENT)**

Employee entitlements	27(a)	<b>2,243</b>	1,454
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**NOTE 22  
CONTRIBUTED EQUITY****a) Issued and paid up capital**

As at 30 June 2013

14,052,652 ordinary fully paid shares  
(2012 – 14,060,354)

**16,824** 16,853

	2013		2012	
	Number of shares	\$'000	Number of shares	\$'000

**b) Movement in ordinary  
shares on issue**

At the beginning of the financial year

**14,060,354** 16,853 14,113,251 17,034

Shares acquired under a share buy-back scheme

**(7,702)** (29) **(52,897)** (181)

At the end of the financial year

**14,052,652** **16,824** **14,060,354** **16,853**

For details of movement in options and details of employee share options plan refer to note 25 and 27.

**(c) Terms and conditions of contributed equity***Ordinary shares*

Ordinary shares have the right to receive dividends as declared and, in the event of winding up the company, to participate in the proceeds from the sale of all surplus assets in proportion to the number of and amounts paid up on shares held. Ordinary shares entitle their holder to one vote, either in person or by proxy, at a meeting of the company.

Effective 1 July 1998, the Corporations legislation in place abolished the concepts of authorised capital and par value shares. Accordingly, the Parent does not have authorised capital nor par value in respect of its issued shares.

*Share options*

The Company has a share-based payment option scheme under which options to subscribe for the company's shares have been granted to certain executives and other employees (refer note 27).

The share option holders carry no rights to dividends and no voting rights.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

**NOTE 23  
RESERVES AND RETAINED PROFITS**

	Consolidated	
	2013	2012
	\$'000	\$'000
<b>Reserves</b>		
Asset revaluation	2,585	2,585
Share-based payment – EPU's	552	522
Share-based payment – SFC options	115	115
Net unrealised gains reserve	17	4
Foreign currency translation reserve	(1,117)	(2,064)
	<u>2,152</u>	<u>1,162</u>

**Nature and purpose of reserve***Asset revaluation*

The asset revaluation reserve was used to record increments and decrements in the value of non-current assets prior to the adoption of Australian Equivalents to International Reporting Standards with effect from 1 July 2005. Currently the accounting policy is to record all assets at cost. The reserve can be used to pay dividends in limited circumstances.

*Share-based payment – EPU's*

This reserve is used to record the value of EPU's provided to employees and directors as part of their remuneration. Refer to note 27(c) for further details of this plan.

*Share-based payment – SFC options*

This reserve represents the amount expended for the value of options issued. Refer to note 27(b) for further details of this plan.

*Foreign currency translation reserve*

The foreign currency translation reserve is used to record exchange differences arising from the translation of the financial statements of foreign subsidiaries.

*Net unrealised gains reserve*

The net unrealised gains reserve is used to record increments and decrements in the fair value of available-for-sale investments net of tax.

	Consolidated	
	2013	2012
	\$'000	\$'000
<b>Retained profits</b>		
Balance 1 July	40,982	36,283
Net profit attributable to members of the parent entity	7,588	7,517
Dividends provided for or paid	(3,092)	(2,818)
Balance 30 June	<u>45,478</u>	<u>40,982</u>

	Consolidated	
	2013	2012
	\$	\$

**NOTE 24  
AUDITORS REMUNERATION**

Amounts received or due and receivable by Ernst & Young (Australia) for an audit or review of the financial report of the parent and any other entity in the consolidated group.

	180,000	190,000
Other services – tax compliance, research and development claims.	78,430	69,657
	<u>258,430</u>	<u>259,657</u>

Amounts received or due and receivable by non-Ernst & Young audit firms for audit services.	32,420	22,510
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**NOTE 25  
DIRECTORS AND EXECUTIVES DISCLOSURES****(a) Details of Key Management Personnel (KMP)**

Refer to Remuneration Report in the Directors' Report

(i) *Remuneration of Key Management Personnel*

Refer to Remuneration Report in the Directors' Report

(ii) *Remuneration by category: Key Management Personnel*

	Consolidated	
	2013	2012
	\$	\$
Short term	3,305,577	3,139,786
Post employment	199,773	276,509
Long term incentives	21,499	41,699
	<u>3,526,849</u>	<u>3,457,994</u>

**(b) Option holdings of Key Management Personnel****30 June 2013**

No options are currently held by key management personnel.

**30 June 2012**

No options are currently held by key management personnel.

**(c) Shareholdings of Key Management Personnel**

Economic interests in the shares of Schaffer Corporation Limited held by Directors of the reporting entity and their director related entities.

	Balance at beginning of year	Net change other	Balance at end of year
<b>As at 30 June 2013</b>			
<b>Specified directors</b>			
<b>D E Blain</b>	1,562,360	–	1,562,360
A K Mayer	2,922	–	2,922
M D Perrott AM	1,000	–	1,000
J M Schaffer	2,655,927	–	2,655,927
D J Schwartz	585,726	–	585,726
<b>Specified executives</b>			
J Cantwell	450	–	450
M Falconer	20,000	–	20,000
M Perrella	59,834	–	59,834
<b>Total</b>	<u>4,888,219</u>	<u>–</u>	<u>4,888,219</u>
<b>As at 30 June 2012</b>			
<b>Specified directors</b>			
<b>D E Blain</b>	1,562,360	–	1,562,360
A K Mayer	2,922	–	2,922
M D Perrott AM	1,000	–	1,000
J M Schaffer	2,655,927	–	2,655,927
D J Schwartz	585,726	–	585,726
<b>Specified executives</b>			
J Cantwell	–	450	450
M Falconer	20,000	–	20,000
M Perrella	59,834	–	59,834
<b>Total</b>	<u>4,887,769</u>	<u>450</u>	<u>4,888,219</u>

Change in directors' shareholdings is the result of on or off market transactions.

There have been no other transactions concerning shares between entities in the reporting entity and directors of the reporting entity or their director related entities.

All equity transactions with specified directors and specified executives other than those arising from the exercise of remuneration options have been entered into under terms and conditions no more favourable than those the entity would have adopted if dealing at arm's length.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

## NOTE 25

## DIRECTORS AND EXECUTIVES DISCLOSURES (CONTINUED)

## (d) EPU holdings of Key Management Personnel

30 June 2013						Vested as at 30 June 2013	
Directors / executives	Balance at beginning of period	Granted as remuneration	Redeemed during the period	Cancelled during the period	Balance at end of period	Vested	Not vested
N Filipovic	1,170,627	–	–	–	1,170,627	1,170,627	–
Total	1,170,627	–	–	–	1,170,627	1,170,627	–

30 June 2012						Vested as at 30 June 2012	
Directors / executives	Balance at beginning of period	Granted as remuneration	Redeemed during the period	Cancelled during the period	Balance at end of period	Vested	Not vested
N Filipovic	1,170,627	–	–	–	1,170,627	1,037,294	133,333
Total	1,170,627	–	–	–	1,170,627	1,037,294	133,333

For details of terms and conditions for each grant refer to note 27.

## NOTE 26

## CONTINGENT LIABILITIES AND EXPENDITURE COMMITMENTS

## (a) Commitments under lease agreements

The Group has entered into commercial leases on certain motor vehicles and office and retail premises. These leases have an average life of between 1 and 6 years with renewal options of up to 5 years included in the contracts. There are no restrictions placed upon the lessee by entering into these leases. In the case of motor vehicles a fully maintained vehicle is provided.

Future minimum rentals payable under non-cancellable operating leases as at 30 June are as follows:

	Consolidated	
	2013 \$'000	2012 \$'000
Operating leases – office, factory and retail premises		
– payable not later than 1 year	3,123	4,125
– later than 1 year and not later than 5 years	8,918	7,781
– later than 5 years	5,219	3,649
– aggregate lease expenditure contracted for at balance date	17,260	15,555
Operating leases – motor vehicles		
– payable not later than 1 year	85	111
– later than 1 year and not later than 5 years	119	155
– aggregate lease expenditure contracted for at balance date	204	266

The Group has finance leases and hire purchase contracts for various items of plant and machinery. These leases have a purchase option but no terms of renewal.

Future minimum lease payments under finance leases and hire purchase contracts together with the present value of the minimum lease payments are as follows:

	2013		2012	
	Minimum lease payments \$'000	Present value of lease payments \$'000	Minimum lease payments \$'000	Present value of lease payments \$'000
Within one year	610	610	741	741
After one year but not more than five years	775	775	946	946
Total minimum lease payments	1,385	1,385	1,687	1,687
Less amounts representing future finance costs	(127)	(127)	(171)	(171)
Present value of minimum lease payments	1,258	1,258	1,516	1,516

Finance leases have an average lease term of 4 years and an average implicit interest rate of 7.5% per annum. Assets that are the subject of finance leases include motor vehicles and large items of plant and machinery (refer notes 18 and 20).

	Consolidated	
	2013 \$'000	2012 \$'000
(b) Expenditure commitments		
Estimated expenditure contracted for at balance date but not provided for:		
payable not later than 1 year	–	620
(c) Banker's undertakings		
First mortgages have been registered over the assets and undertakings of controlled entities by banks which have issued performance guarantees to third parties on behalf of the consolidated entity. The aggregate of the performance guarantees issued by the banks amounted to:	2,878	2,739

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

## NOTE 27

## EMPLOYEE BENEFITS AND SUPERANNUATION COMMITMENTS

## (a) Employee entitlements and superannuation commitments

The consolidated entity has established certain defined contribution superannuation plans. Employees contribute to these plans at various percentages of their wages and salaries and the end benefit is determined by accumulation of contributions and earnings of the plans.

The consolidated entity also contributes to the plan, generally at the rate of 9% of gross salaries and wages.

These contributions are not legally enforceable other than those payable in terms of a ratified award obligation or to comply with the Superannuation Guarantee Charge.

At balance date the assets of the plans are sufficient to satisfy all accumulated benefits that have vested under the plan in the event of termination of the plan and voluntary or compulsory termination of each employee.

	Note	Consolidated	
		2013 \$'000	2012 \$'000
The aggregate employee entitlement liability is comprised of:			
Accrued wages, salaries and on costs		283	279
Provisions (current)	19	4,785	4,859
Provisions (non-current)	21	2,243	1,454
		<u>7,311</u>	<u>6,592</u>

The amount of superannuation expense for the year ended 30 June 2013 is \$2,075,000 (2012 – \$2,083,000).

## (b) Employee share option plan

An employee share option plan has been established. The plan was approved by shareholders at the Annual General Meeting in November 1999. The plan permits the granting of options (at the absolute discretion of the Board) to Group employees to acquire ordinary shares in Schaffer Corporation Limited. The options issued for nil consideration, are issued in accordance with performance guidelines established by the Directors of Schaffer Corporation Limited. The options cannot be transferred and will not be quoted on the ASX. The number of options which can be issued is limited to 5% of the number of shares on issue.

Options may be exercised as follows:

- (1) during the first 12 months of each option period and including each date of issue, no more than 25% of the options issued to that participant on that date of issue;
- (2) during the period of 24 months from and including each date of issue exercise no more than 50% of the options issued to that participant on that date of issue;
- (3) during the period of 36 months from and including each date of issue exercise no more than 75% of the options issued to that participant on that date of issue;
- (4) after 36 months 100% of the options may be exercised.

Options issued over ordinary shares as part of an employee share scheme are as follows.

There were no options on issue at 30 June 2013 (2012 – Nil). No options were issued during the year ended 30 June 2013 (2012 – Nil).

The Company has calculated the value as at the respective grant dates of all share options in the Company issued to executives and employees pursuant to the Company's Employee Share Option Plan pursuant to the methodology set out in AASB 2 *Share-based Payments*. To do this, the Company has used the Black-Scholes options valuation method. Inputs into the Black-Scholes model, as applied include:

- (1) the Company's closing share price on the grant date;
- (2) the exercise price of the options as established under the Employee Share Option Plan;
- (3) the volatility of the Company's share over the 12 months ended immediately prior to the grant date;
- (4) the option's expiry date (typically five years after the grant date);
- (5) the risk-free rate over the life of the option, estimated by the yield on 5 year Commonwealth Government Bonds on the grant date; and
- (6) an estimate of the Company's dividend yield, based on historical dividends per share and the Company's share price on the grant date.

The historical volatility measure is used in the absence of any exchange-traded options issued by the Company and from which the market's assessment of future volatility can be inferred.

The company has adopted the fair value measurement provisions of AASB 2 *Share-based Payments* prospectively for all options granted to directors and relevant executives, which have not vested as at 1 January 2005. The fair value of such grants is being amortised and disclosed as part of director and executive emoluments on a straight-line basis over the vesting period.

## (c) Employee participation units

A controlled entity, Howe Automotive Limited, has established a Howe Automotive Limited shareholder approved employee incentives plan which permits the granting of employee participation units (EPUs) at the discretion of its shareholders' up to an EPU limit. The EPU limit is 10% of the fully diluted share capital of Howe Automotive Limited, which is calculated as if each EPU already issued was deemed to be one issued Howe Automotive Limited share.

An EPU provides an employee with a right to receive a cash payment from Howe Automotive Limited in the following circumstances:

- (a) If an employee dies or becomes permanently disabled at any time after the grant date.
- (b) If an employee ceases employment after the three year initial vesting period.
- (c) Upon a liquidity event (trade sale or listing on an Australian or overseas stock exchange).
- (d) On issue of a compulsory payment notice by Schaffer Corporation Limited.

The amount of the cash payment is dependent on vesting and the financial performance of Howe Automotive Limited (refer to remuneration report for details). The vesting requirements are:

- (a) up to 3 years – nil
- (b) 3 years to 4 years – 33.3%
- (c) 4 years to 5 years – 66.7%
- (d) over 5 years – 100%

Note: Employees are ineligible to receive any payment in the following circumstances:

- (i) termination due to misconduct;
- (ii) failure to provide 90 days written notice of intention to terminate employment;
- (iii) acting in competition prior to the payment date (payment date is at least 12 months after termination).

The amount of payment is calculated in accordance with an equity valuation formula based on 5.5 times Howe Automotive Limited's earnings before interest and tax minus net debt. The formula uses a three year average including one full year following termination.

Schaffer Corporation Limited has the option to compel the employee to use the whole or part of that cash payment in subscribing for Schaffer Corporation Limited shares based on the average Schaffer Corporation Limited share price for the same three year period.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

## NOTE 27

## EMPLOYEE BENEFITS AND SUPERANNUATION COMMITMENTS (CONTINUED)

EPU Tranche	Issue Number	Grant date	Number issued	Number redeemed	Number cancelled	Balance of EPU's outstanding	Balance as a % of Howe's capital	Number vested
Series 1		4 October 2000	3,383,634	(1,883,556)	(958,696)	541,382	0.9%	541,382
Series 2	Issue 1	21 December 2001	2,884,434	(334,209)	(2,003,338)	546,887	0.9%	546,887
	Issue 2	1 July 2002	120,000	–	(60,000)	60,000	0.1%	60,000
	Issue 3	1 July 2003	245,000	(65,000)	(110,000)	70,000	0.1%	70,000
	Issue 4	1 July 2004	57,672	–	(32,672)	25,000	0.0%	25,000
	Issue 5	16 May 2005	150,000	–	(150,000)	–	0.0%	–
	Issue 6	1 July 2005	1,350,000	(250,000)	(500,000)	600,000	1.0%	600,000
	Issue 7	21 August 2006	500,000	–	–	500,000	0.8%	500,000
	Issue 8	1 July 2007	200,000	–	–	200,000	0.3%	200,000
Series 3	Issue 1	1 January 2008	1,150,000	(33,333)	(216,667)	900,000	1.6%	900,000
	Issue 2	1 July 2009	100,000	–	–	100,000	0.2%	33,333
	Issue 3	1 January 2011	250,000	–	–	250,000	0.4%	–
			<b>10,390,740</b>	<b>(2,566,098)</b>	<b>(4,031,373)</b>	<b>3,793,269</b>		<b>3,476,602</b>

During the year, no EPU's were issued, redeemed, or cancelled.

The Company has calculated the value at the respective grant dates of all EPU's issued to directors, executives and employees pursuant to the Company's Employee Incentive Plan pursuant to the methodology set out in AASB 2 *Share-based Payments*. To do this the Company has used the Black-Scholes options valuation method. Inputs into the Black-Scholes model applied include:

- (1) the calculated unit price on the grant date;
- (2) the exercise price of the EPU's;
- (3) the volatility on Howe Automotive Limited shares over the 12 months ended immediately prior to the grant date;
- (4) the options expected life;
- (5) zero dividend yield as EPU's participate in dividends paid by Howe Automotive Limited; and
- (6) the risk-free rate over the life of the option, estimated from the yield of 5 year and 10 year Commonwealth Government Bonds on the grant date, and extrapolating to a 7 year term.

The historical volatility measure of Schaffer Corporation Limited is used in the absence of any exchange-traded options issued by Howe Automotive Limited from which the market's assessment of future volatility can be inferred.

The table below summarises, for each issue made since the plans were instituted, the inputs into the model used this year to assess the options' values.

Grant date	Expiry date (estimated)	Current price	Exercise price	Volatility	Risk free rate (estimated)	Valuation
4 October 2000	4 October 2007	\$0.26	\$0.26	36%	6.16%	\$0.13
20 December 2001	20 December 2008	\$0.33	\$0.26	33%	5.51%	\$0.18
1 July 2002	1 July 2009	\$1.19	\$0.26	33%	5.88%	\$1.02
1 July 2003	1 July 2010	\$1.33	\$0.26	31%	4.83%	\$1.14
15 January 2004	15 January 2011	\$0.90	\$0.26	25%	5.45%	\$0.72
16 May 2005	16 May 2012	\$0.19	\$0.26	40%	5.24%	\$0.08
1 July 2005	1 July 2012	\$0.13	\$0.26	39%	5.06%	\$0.04
21 August 2006	21 August 2013	\$0.00	\$0.26	39%	5.89%	\$0.00
1 July 2007	1 July 2014	\$0.00	\$0.26	24%	6.02%	\$0.00
1 January 2008	1 January 2015	\$0.36	\$0.19	20%	6.50%	\$0.24
1 July 2009	1 July 2016	\$0.37	\$0.19	38%	5.35%	\$0.25
1 January 2011	1 January 2018	\$0.00	\$0.19	38%	5.43%	\$0.00

The weighted average fair value of EPU's as at 30 June 2013 was:

Vested	3,476,602	EPU's at 17¢ each
Unvested	316,667	EPU's at 5¢ each

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

**NOTE 28  
INTERESTS IN JOINTLY CONTROLLED ASSETS***Investment properties*

Schaffer Properties Pty Ltd and Schaffer Corporation Limited have interests in a number of jointly controlled assets in Western Australia and Victoria.

	% Interest	
	2013	2012
IBM Centre Joint Venture	22.10	22.10
616 St Kilda Road Joint Venture	20.00	20.00
Hometown Joint Venture	25.00	25.00
Crosslands Shopping Centre Joint Venture	16.70	16.70

*Property developments*

The following joint operations were established for the purposes of redeveloping, constructing and resale of residential and commercial properties.

Mindarie Keys Joint Venture	15.00	15.00
Neerabup Joint Venture	20.00	20.00

The interest in the jointly controlled assets is included in the financial statements as follows:

	Consolidated	
	2013 \$'000	2012 \$'000
<b>Current assets</b>		
Cash and cash equivalents	855	572
Trade and other receivables	281	256
Prepayments	804	792
Inventories	286	364
<b>Total current assets</b>	<b>2,226</b>	<b>1,984</b>
<b>Non-current assets</b>		
Plant and equipment	487	540
Investment properties	14,351	13,952
Goodwill	84	84
<b>Total non-current assets</b>	<b>14,922</b>	<b>14,576</b>
<b>Total assets</b>	<b>17,148</b>	<b>16,560</b>
<b>Current liabilities</b>		
Trade and other payables	386	424
Interest bearing loans and borrowings	7,072	7,316
Derivative financial instruments	130	203
<b>Total current liabilities</b>	<b>7,588</b>	<b>7,943</b>
<b>Non-current liabilities</b>		
Interest bearing loans and borrowings	16,288	15,363
Deferred income tax liabilities	428	454
<b>Total non-current liabilities</b>	<b>16,716</b>	<b>15,817</b>
<b>Total liabilities</b>	<b>24,304</b>	<b>23,760</b>
<b>Net assets/(liabilities)</b>	<b>(7,156)</b>	<b>(7,200)</b>

The jointly controlled assets have contributed to the after tax result of the consolidated entity as follows:

Profit after tax	\$1,016,000	(2012 – \$934,000)
Revenue	\$6,426,000	(2012 – \$5,978,000)

There are no contingent liabilities in respect of the jointly controlled assets.

SFC share of capital expenditure commitments of Nil (2012 – \$620,000) payable within one year were contracted for at balance date.

**NOTE 29  
SEGMENT INFORMATION****Identification of reportable segments**

The Group has identified its operating segments based on the internal reports that are reviewed and used by the executive management team (the chief operating decision makers) in assessing performance in determining the allocations of resources.

The operating segments are identified by management based on the nature of the product and customer supplied, and services provided and the identity of service line manager. Discrete financial information about each of these operating businesses is reported to the executive management team on a monthly basis.

The reportable segments are based on aggregated operating segments determined by the similarity of economic characteristics, the products produced and sold and/or the services provided, as these are the sources of the Group's major risks and have the most effect on the rates of return.

The Group comprises the following segments:

The Automotive Leather segment is a manufacturer and supplier of leather in the automotive industry.

The Building Materials segment comprises Delta Corporation Limited, Urbanstone Pty. Ltd., Limestone Resources Australia Pty. Ltd., Archistone Pty. Ltd. and Urbanstone Central Pty. Ltd. which produces and sells concrete paving, pre-cast and pre-stressed concrete elements and natural and reconstituted limestone products.

The investment property segment leases offices and retail premises and represents the Group's share of jointly controlled assets. This segment also includes the Mindarie Keys and Neerabup joint venture land subdivisions.

**Major customers**

The Group has a number of major clients to which it provided both products and services. There were two customers within the Automotive Leather segment which individually accounted for more than 10% of revenue (2012 – two customers).

**Sales to major customers**

	2013		2012	
	\$'000	% of total revenue	\$'000	% of total revenue
Customer 1	18,387	13%	18,671	12%
Customer 2	14,061	10%	16,868	11%
Sales to major customers	<b>32,448</b>	<b>23%</b>	<b>35,539</b>	<b>23%</b>

Revenue from continuing operations

2013	2012
<b>138,444</b>	<b>152,567</b>

The accounting policies used by the Group in reporting segments internally are the same as those contained in note 2 to the accounts and in the prior period. There are no inter-segment transactions.

**Allocation of assets**

It is the Group's policy that if items of revenue and expense are not allocated to operating segments then any associated assets are also not allocated to segments. This is to avoid asymmetrical allocations within segments which management believe would be inconsistent.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

## NOTE 29

## SEGMENT INFORMATION (CONTINUED)

## Business segments

The following tables present revenue and profit information and certain asset and liability information regarding business segments for the years ended 30 June 2013 and 30 June 2012.

Business segment information	Automotive Leather		Building Materials		Investment Property		Unallocated		Consolidated	
	2013 \$'000	2012 \$'000	2013 \$'000	2012 \$'000	2013 \$'000	2012 \$'000	2013 \$'000	2012 \$'000	2013 \$'000	2012 \$'000
<b>Revenue</b>										
Total revenue from ordinary activities external customers	72,871	89,599	58,471	56,395	7,079	6,564	23	9	138,444	152,567
<b>Results</b>										
Segment results	5,031	7,363	5,484	4,965	7,457	4,540	23	9	17,995	16,877
Interest and corporate overhead									(6,473)	(5,641)
Operating profit before income tax									11,522	11,236
Income tax expense									(2,952)	(2,809)
Profit after tax from continuing operations									8,570	8,427
<b>Assets</b>										
Non-current assets	9,738	10,581	34,176	34,467	20,769	19,203	1,341	1,137	66,024	65,388
Total segment assets	67,343	65,503	52,362	52,708	27,899	23,014	1,611	1,328	149,215	142,553
<b>Liabilities</b>										
Segment liabilities	38,954	38,579	11,374	14,845	24,794	23,537	3,708	1,485	78,830	78,446
<b>Other segment information</b>										
Capital expenditure	702	840	2,488	1,247	949	270	28	114	4,167	2,471
Depreciation and amortisation	2,109	1,681	2,607	2,775	448	471	93	97	5,257	5,024
Other non-cash expenses/(revenues)	227	530	158	209	(73)	–	–	46	312	785

Each segment result is a measure of the segment profit from continuing operations before tax and finance costs.

Unallocated assets and liabilities including the following material items:

	Consolidated	
	2013 \$'000	2012 \$'000
<b>Non-current assets</b>		
Property plant and equipment	791	808
Deferred income tax asset	550	329
	1,341	1,137
<b>Liabilities</b>		
Trade creditors	576	550
Income tax payable	1,243	–
Provision for employee entitlements	1,889	935
	3,708	1,485

Revenue from external customers by geographical locations is detailed below.

Revenue is attributed to geographic location based on the location of the customers.

	Consolidated	
	2013 \$'000	2012 \$'000
Australia	74,217	70,398
Asia	12,539	27,904
Europe	51,688	54,265
Total revenue	138,444	152,567

Non-current assets (excluding deferred tax assets) by geographic location comprise:

	Australia	Asia	Europe	Total
	\$'000	\$'000	\$'000	\$'000
<b>2013</b>				
Plant and equipment	43,054	587	1,274	44,915
Investment properties	14,351	–	–	14,351
Goodwill	4,995	–	–	4,995
Other financial asset	1,050	–	–	1,050
	63,450	587	1,274	65,311
<b>2012</b>				
Plant and equipment	44,166	657	1,162	45,985
Investment properties	13,952	–	–	13,952
Goodwill	4,995	–	–	4,995
	63,113	657	1,162	64,932

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

**NOTE 30  
RELATED PARTY DISCLOSURES**

- (a) The Directors of Schaffer Corporation Limited during the year were Mrs D E Blain and Messrs A K Mayer, M D Perrott AM, J M Schaffer and D J Schwartz.
- (b) The following related party transactions occurred during the financial year within the consolidated entity.

**Transactions with other related parties**

Schaffer Corporation Limited holds 83.17% (2012 – 83.17%) of the share capital of Howe Automotive Limited of which Mr J M Schaffer and Mr A K Mayer are Directors. Dividends were received during the year amounting to \$1,746,577 (2012 – Nil).

Schaffer Corporation Limited holds 83.17% (2012 – 83.17%) of the share capital of Gosh Holdings Pty. Ltd. of which Mr J M Schaffer and Mr A K Mayer are Directors. Dividends were received during the year amounting to Nil (2012 – \$166,340).

- (c) Schaffer Corporation Limited is the ultimate Australian holding company.

**NOTE 31  
NON-CONTROLLING INTEREST**

	2013 \$'000	2012 \$'000
Reconciliation of non-controlling interest in controlled entities:		
At 1 July 2012	5,110	4,229
– Add share of operating profit/(loss)	982	910
– Share of foreign currency translation reserve movement	192	5
– Dividends paid	(353)	(34)
At 30 June 2013	<u>5,931</u>	<u>5,110</u>

**NOTE 32  
EARNINGS PER SHARE**

	Consolidated	
	2013	2012
Basic earnings per share amounts are calculated by dividing net profit for the year attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the year (in cents).	54.0	53.4
Diluted earnings per share amounts are calculated by dividing the net profit attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on the conversion of all the dilutive potential ordinary shares into ordinary shares (in cents).	54.0	53.4
	<b>\$'000</b>	<b>\$'000</b>
The following reflects the income and share data used in the calculation of basic and diluted earnings per share:		
Net profit attributable to ordinary equity holders of the parent from continuing operations	7,588	7,517
	<b>Number of Shares 2013</b>	<b>Number of Shares 2012</b>
Weighted average number of ordinary shares for basic earnings per share	<u>14,054,875</u>	14,085,617
Weighted average number of ordinary shares adjusted for the effect of dilution	<u>14,054,875</u>	14,085,617

There have been no other transactions involving ordinary shares. The potential ordinary shares at the reporting date are Nil (2012 – Nil).

**NOTE 33  
FINANCIAL INSTRUMENTS****Financial risk management, objectives and policies**

The Group's financial instruments comprise bank loans, Commonwealth Government loan and overdrafts, finance leases and hire purchase contracts, foreign exchange contracts, interest rate swaps, cash and short-term deposits, trade and other payables, and trade and other receivables.

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognised, in respect of each class of financial asset, financial liability and equity instrument are disclosed in note 2 to the financial statements.

The Group manages its exposure to key financial risks, including interest rate and currency risk in accordance with the Group's financial risk policy. The objective of the policy is to support the delivery of the Group's financial targets whilst protecting future financial security.

The Group enters into derivative transactions, principally interest rate swaps, and forward currency contracts. The purpose is to manage the interest rate and currency risks arising from the Group's operations and its sources of finance. Trading in derivatives has also been undertaken, specifically in forward currency contracts. These derivatives do not qualify for hedge accounting and are based on limits set by the Board. The main risks arising from the Group's financial instruments are interest rate risk, foreign currency risk, credit risk and liquidity risk. The Group uses different methods to measure and manage different types of risks to which it is exposed. These include monitoring by the Board of levels of exposure to interest rate and foreign exchange risk and assessments of market forecasts for interest rate, foreign exchange and commodity prices. Ageing analyses and monitoring of specific credit allowances are undertaken to manage credit risk. Liquidity risk is monitored through the development of future rolling cash flow forecasts.

**(a) Cash flow interest rate risk**

The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's long term debt obligations with a floating interest rate.

The \$22,500,000 loan from the Commonwealth Government to Howe Automotive Limited attracts interest at 4.25% above the long-term bond rate. This is set until maturity in February 2022.

In respect of the Group's property borrowings, the funding and interest rate decision are managed externally by unanimous consent amongst the joint operation partners (refer note 34(ii)).

At balance date the Group had the following mix of financial assets and liabilities exposed to Australian variable interest rate risk that are not designated cash flow hedges:

	Consolidated	
	2013 \$'000	2012 \$'000
<b>Financial Assets</b>		
Cash and short-term deposits	<u>12,662</u>	12,956
	<b>12,662</b>	12,956
<b>Financial Liabilities</b>		
Bank loans	(5,075)	(8,361)
Cash advances/commercial bills	(1,000)	(4,200)
Government loan	<u>(22,500)</u>	(25,000)
	<b>(28,575)</b>	(37,561)
Net exposure	<u>(15,913)</u>	(24,605)

Cash not required immediately is used to either reduce cash advances or invested on the short term money market.

The Group's policy is to manage its finance costs using a mix of fixed and variable rate debt. The Group's policy is to maintain between 25% and 45% of its borrowings at fixed rates. At 30 June 2013 approximately 41% of the Group's borrowings are at a fixed rate of interest (2012 – 30%).

The Group constantly analyses its interest rate exposure. Within this analysis consideration is given to potential renewals of existing positions, alternative financing, alternative hedging positions and the mix of fixed and variable interest rates.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

## NOTE 33

## FINANCIAL INSTRUMENTS (CONTINUED)

The following sensitivity analysis is based on the interest rate risk exposures in existence at the balance date.

At 30 June 2013, if interest rates had moved, as illustrated in the table below, with all other variables held constant, post tax profit would have been affected as follows:

	Post tax profit higher/(lower)	
	2013 \$'000	2012 \$'000
Judgements of reasonably possible movements:		
<b>Consolidated</b>		
+0.25 (25 basis points)	(28)	(43)
-0.25 (25 basis points)	28	43

The movements in profit are due to higher/lower interest costs from variable rate debt and cash balances.

The sensitivity is lower in 2013 than 2012 because of an increase of cash held at period end, a larger portion of bank loans being fixed, a reduction in cash advances and a reduction in the Government loan being entirely variable.

For 2012 the sensitivity was based on an increase/decrease of 25 basis points as management felt at this time there would not be any large movement in interest rates in that year.

For 2013 the sensitivity has been based on an increase/decrease of 25 basis points and this is management's best estimate of movement in interest rates in the forthcoming year.

## (b) Assets pledged as security

The carrying amount of assets pledged as security for current and non-current interest bearing liabilities are:

	Note	Consolidated	
		2013 \$'000	2012 \$'000
<b>Current</b>			
<i>Floating charge</i>			
Cash and cash equivalent	4	7,772	11,143
Receivables	7	25,689	22,087
Inventories	8	42,910	39,458
Other financial assets	9	52	1,033
Total current assets pledged as security		76,423	73,721
<b>Non-current</b>			
<i>First mortgage</i>			
Freehold land and buildings	13	17,912	18,019
Investment properties	14	14,351	13,952
Leasehold quarries	13	4,971	4,991
		37,234	36,962
<i>Finance lease and hire purchase</i>			
Plant and equipment	13	1,674	1,962
<i>Floating charge</i>			
Plant and equipment	13	18,394	19,018
Leasehold improvements	13	462	583
Total non-current assets pledged as security	13	18,856	19,601

The terms and conditions relating to the financial assets are as follows:

Cash and cash equivalents, inventories, receivables, freehold land and buildings, available-for-sale financial assets, held-to-maturity investments, and plant and equipment are pledged against the bank overdraft facility, cash advance facility and revolving loan facility on an ongoing floating basis (refer notes 18 and 20 for more details).

Investment properties are pledged as security for bank loans (refer note 20(a)).

## (c) Net fair values

Foreign exchange contracts, available for sale investments, and interest rate swaps are carried on the balance sheet at fair value.

The carrying values of all other financial assets and liabilities have been recognised at the balance date at amounts which approximate fair value.

The Group uses various methods in estimating the fair value of a financial instrument. The methods comprise:

Level 1 – the fair value is calculated using quoted prices in active markets.

Level 2 – the fair value is estimated using inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices).

Level 3 – the fair value is estimated using inputs for the asset or liability that are not based on observable market data.

The fair value of the financial instruments carried at fair value, as well as the methods used to estimate the fair value, are summarised in the table below:

	Quoted market price (Level 1)	Valuation technique market observable inputs (Level 2)	Valuation technique non – market observable inputs (Level 3)	Total
	\$'000	\$'000	\$'000	\$'000
<b>Year ended 30 June 2013</b>				
<b>Consolidated</b>				
<b>Financial Assets</b>				
Available-for-sale Investments				
Listed investments	52	–	–	52
Unlisted investments	–	–	1,050	1,050
	52	–	1,050	1,102
<b>Financial liabilities</b>				
Derivative instruments				
Interest rate swaps	–	130	–	130

## Year ended 30 June 2012

## Consolidated

## Financial Assets

Available-for-sale Investments

Listed investments	33	–	–	33
	33	–	–	33

## Financial liabilities

Derivative instruments

Interest rate swaps	–	203	–	203
	–	203	–	203

Quoted market price represents the fair value determined based on quoted prices on active markets as at the reporting date without any deduction for transaction costs. The fair value of the listed equity investments are based on quoted market prices.

For financial instruments not quoted in active markets, the Group uses valuation techniques such as present value techniques, comparison to similar instruments for which market observable prices exist and other relevant models used by market participants. These valuation techniques use both observable and unobservable market inputs.

Financial instruments that use valuation techniques with only observable market inputs or unobservable inputs that are not significant to the overall valuation include interest rate swaps, forward commodity contracts, foreign exchange contracts not traded on a recognised exchange, and available for sale unlisted investments.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

NOTE 33  
FINANCIAL INSTRUMENTS (CONTINUED)

## (d) Credit risk exposures

Credit risk is the risk that a customer or counterparty to a financial instrument will fail to perform or fail to pay amounts due causing financial loss to the Group and arises from cash and cash equivalents, derivative financial instruments and deposits with financial institutions and particularly from credit exposures to customers relating to outstanding receivables.

The consolidated entity's maximum exposure to credit risk at balance date in relation to each class of recognised financial assets, is the carrying amount of those assets as indicated in the Consolidated Statement of Financial Position.

*Concentrations of credit risk*

The consolidated entity minimises concentrations of credit risk in relation to trade receivables by undertaking transactions with a large number of customers within the specified industries both within Australia and overseas.

The consolidated entity minimises concentration of credit risk in relation to cash by investing only in reputable banking facilities.

Refer also to note 29 – Segment Information.

Concentration of credit risk on trade receivables arises in the following industry:

Industry	Maximum credit risk exposure Consolidated			
	Trade Debtors		Trade Debtors	
	2013	2012	2013	2012
	%	%	\$'000	\$'000
Automotive leather	70	64	15,722	12,337
Building materials	29	36	6,620	6,850
Property	1	–	103	–
Total	100	100	22,445	19,187

There are no trade debtors held in the parent entity.

Credit risk in trade receivables is managed in the following ways:

*Leather and building materials*

The Group has a credit policy, approved by the Chief Financial Officer that is designed to ensure that consistent processes are in place throughout the Group to measure and control credit risk. Credit risk is considered as part of the risk-reward balance of doing business. On entering into any business contract the extent to which the arrangement exposes the Group to credit risk is considered. Key requirements of the policy are formal delegated authorities to the divisional accountant to incur credit risk to a specialised credit function to set counterparty limits; the establishment of credit systems and processes to ensure that counterparties are rated and limits set; and systems to monitor exposure against limited and report regularly on those exposures, and immediately on any excesses, and to track and report credit losses.

Before trading with a new counterparty can start, its creditworthiness is assessed by referring to a credit reporting agency. The assessment process takes into account all available qualitative and quantitative information about the counterparty and the Group, if any, to which the counterparty belongs. The counterparty's business activities, financial resources and business risk management processes are taken into account in the assessment, to the extent that this information is publicly available or otherwise disclosed to the Group by the counterparty, together with external credit ratings, if any. Creditworthiness continues to be evaluated after transactions have been initiated and a watch list of higher-risk counterparties is maintained. Once assessment is complete each counter-party is allocated a maximum exposure limit.

A balance is maintained of providing sufficient credit so as not to jeopardise potential sales but at the same time not put the company to undue risk. In addition, the Leather division purchases insurance to cover the estimated credit risk exposure of the division's individual debtors.

*Property subdivision*

Amounts outstanding represent unconditional sales but are subject to completion of the project or the issue of Certificate of Title. Title does not pass to the purchaser until payment is received in full.

The maximum credit risk exposure for the Group does not take into account the value of any collateral or other security held, in the event other entities/parties fail to perform their obligations under the financial instruments in question. The only security provided is in the form of director's personal guarantees from debtors, which cannot be quantified due to the continual changing circumstances of the guarantee provider.

At 30 June the ageing analysis of trade receivables is as follows:

	Consolidated	
	2013	2012
	\$'000	\$'000
Trade receivables at 30 June		
Neither impaired nor past due – 30 days or less	11,043	11,145
Not impaired and past due in the following periods		
31 to 60 days	8,924	5,053
61 to 90 days	1,920	1,934
Over 90 days	558	1,055
Impaired debtors over 90 days	(79)	(131)
	<b>22,366</b>	<b>19,056</b>

## (e) Liquidity risk

Liquidity risk is the risk that suitable sources of funding for the Group's business activities may not be available. The Group's liquidity is managed centrally with operating units forecasting their cash and currency requirements. Unless restricted by location regulations, subsidiaries pool their cash surpluses which can be used to fund other subsidiaries' requirements or invest any net surplus in the market or arrange for necessary external borrowings, while managing the Group's overall net currency positions.

In managing its liquidity risk, the Group has access to a wide range of funding at competitive rates through capital markets and banks. The Group centrally co-ordinates relationships with banks, borrowing requirements, foreign exchange requirements and cash management. The Group believes it has access to sufficient funding through the commercial paper markets and by using undrawn committed borrowing facilities to meet foreseeable borrowing requirements.

Prudent liquidity risk management implies maintaining sufficient, cash and marketable securities, as well as the availability of funding through an adequate amount of committed credit facilities to meet expected future payment liabilities. The Group's liquidity management plan includes the preparation of annual cash flow forecasts, which are updated monthly, and the establishment and maintenance of adequate credit facilities to meet all expected future cash liabilities identified in these cash flow forecasts.

At 30 June 2013 the Group has the following undrawn borrowing facilities available (refer note 20).

	2013		2012	
	\$'000	Expiry	\$'000	Expiry
<i>Australian Bank</i>				
Bank overdraft	500	2013	500	2013
Bankers' undertaking	3,016	2013	2,620	2013
Cash advances	7,000	2014	3,800	2014
Finance leases	1,226	2014	1,129	2014
<i>Global Finance Company</i>				
Revolving loan facility	7,000	2014	7,000	2013
	<b>18,742</b>		<b>15,049</b>	

In addition, there are the following banker's undertakings issued at 30 June 2013 (refer note 20).

Performance guarantees to third parties (refer note 26(d))	1,967	< 1 year	2,133	< 1 year
	911	> 1 year	606	> 1 year
	<b>2,878</b>		<b>2,739</b>	

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

**NOTE 33  
FINANCIAL INSTRUMENTS (CONTINUED)****(e) Liquidity risk (continued)**

The table below shows the timing of cash outflows relating to trade and other payables. The amounts shown for bank loans in the table below include interest payments resulting from recognised financial liabilities over the term of the loan and the future minimum lease payments with respect to finance leases.

Cash advances and commercial bills are shown in the period when the facility expires.

Cash flows for financial liabilities without fixed amount or timing are based on the conditions existing at balance date.

	Consolidated				
	Trade and other payables	Finance leases	Cash advances / commercial bills	Bank loans	Government loan
	\$'000	\$'000	\$'000	\$'000	\$'000
<b>2013</b>					
Within 1 year	20,804	610	44	8,237	4,302
1 to 2 years	–	419	1,007	15,954	4,102
2 to 3 years	–	210	–	969	3,902
3 to 4 years	–	146	–	–	3,701
4 to 5 years	–	–	–	–	3,501
Over 5 years	–	–	–	–	12,003
	<b>20,804</b>	<b>1,385</b>	<b>1,051</b>	<b>25,160</b>	<b>31,511</b>
<b>2012</b>					
Within 1 year	18,491	740	236	8,511	4,312
1 to 2 years	–	486	207	7,762	4,131
2 to 3 years	–	307	4,235	8,607	3,950
3 to 4 years	–	117	–	–	3,769
4 to 5 years	–	19	–	–	3,587
Over 5 years	–	18	–	–	15,219
	<b>18,491</b>	<b>1,687</b>	<b>4,678</b>	<b>24,880</b>	<b>34,968</b>

The following table details the Group's liquidity analysis for its derivative financial instruments. The table has been drawn up based on the undiscounted net cash inflows/(outflows) on the derivative instrument that settle on a net basis and the undiscounted gross inflows and (outflows) on those derivatives that require gross settlement. When the amount payable or receivable is not fixed, the amount disclosed has been determined by reference to the projected interest rates as illustrated by the yield curves existing at the reporting date.

	Consolidated		
	Less than 1 year	1–2 years	2–3 years
	\$'000	\$'000	\$'000
<b>2013</b>			
Interest rate swap	–	14,969	–
	–	14,969	–
<b>2012</b>			
Interest rate swap	–	8,711	2,280
	–	8,711	2,280

Debt associated with Howe Automotive Limited and the Property division represents 96% (2012 – 90%) of Group borrowings. At 30 June, 88% (2012 – 84%) of Group debt was non-recourse to the Parent.

\$22,500,000 of Group debt is by way of a Commonwealth Government Loan to Howe Automotive Limited. The loan terms require 10 principal repayments of \$2,500,000 per annum commencing February 2012. The Government loan is non-recourse to the Parent.

Debt associated with the Property division totals \$22,360,000 at 30 June 2013 (2012 – \$22,679,000). SFC's minority property interests are managed external to the Group. Accordingly SFC does not control the funding structure. SFC's objective is for property borrowing to predominantly be non-recourse to SFC. At 30 June 2013, 84% (2012 – 86%) of the property borrowings were non-recourse to the Parent.

**(f) Foreign exchange risk**

The consolidated entity operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the USD, RMB and EUR. Foreign exchange risk arises from commercial transactions for the purchase of unfinished leather hides, and the processing, finishing and cutting these hides, as well as foreign exchange risk from the sale of leather products in USD, EUR and RMB.

Approximately 92% of the leather division's sales are denominated in foreign currencies, consistent with the operating unit making the sale, whilst approximately 65% of costs are denominated in foreign currencies.

To manage the foreign exchange risk arising from future commercial transactions the entity regularly considers the use of forward foreign exchange contracts. The foreign exchange risk management policy allows up to 50% of net future foreign exchange exposure to the USD and EUR to be managed using forward foreign exchange contracts, on a rolling 6-9 month basis. At 30 June 2013, the Group had no forward foreign exchange contracts.

	Consolidated	
	2013	2012
	\$'000	\$'000
At 30 June 2013 the Group had the following exposure to USD foreign currency that is not designated in cash flow hedges:		

At 30 June 2013 the Group had the following exposure to USD foreign currency that is not designated in cash flow hedges:

**Financial assets**

Cash and cash equivalents	670	1,809
	<b>670</b>	<b>1,809</b>

**Financial liabilities**

Trade and other payables	(8,278)	(7,161)
	<b>(8,278)</b>	<b>(7,161)</b>
Net exposure	<b>(7,608)</b>	<b>(5,352)</b>

At 30 June 2013 the Group had the following exposure to EUR foreign currency that is not designated in cash flow hedges:

**Financial assets**

Cash and cash equivalents	1,169	1,293
Trade and other receivables	11,575	6,757
	<b>12,744</b>	<b>8,050</b>

**Financial liabilities**

Trade and other payables	(1,708)	(1,389)
	<b>(1,708)</b>	<b>(1,389)</b>
Net exposure	<b>11,036</b>	<b>6,661</b>

At 30 June 2013 the Group had the following exposure to RMB foreign currency that is not designated in cash flow hedges:

**Financial assets**

Cash and cash equivalents	528	278
Trade and other receivables	5,579	6,431
	<b>6,107</b>	<b>6,709</b>

**Financial liabilities**

Trade and other payables	(317)	(455)
	<b>(317)</b>	<b>(455)</b>
Net exposure	<b>5,790</b>	<b>6,254</b>

At 30 June 2013 the Group had the following exposure to HKD foreign currency that is not designated in cash flow hedges:

**Financial assets**

Cash and cash equivalents	5	5
---------------------------	---	---

**Financial liabilities**

Trade and other payables	(7)	(39)
Net exposure	<b>(2)</b>	<b>(34)</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

## NOTE 33

## FINANCIAL INSTRUMENTS (CONTINUED)

At 30 June 2013 had the Australian Dollar moved as illustrated in the table below, with all other variables held constant, post tax profit would have been affected as follows:

## Judgments of reasonably possible movements

	Change in foreign exchange rate		Effect on profit after tax	
	2013	2012	2013	2012
<b>Consolidated</b>			<b>\$'000</b>	<b>\$'000</b>
AUD/USD	<b>US\$0.09</b>	US\$0.10	<b>478</b>	336
AUD/USD	<b>(US\$0.09)</b>	(US\$0.10)	<b>(582)</b>	(409)
Net USD financial liabilities due to inventory purchases in USD are higher than prior year.				
AUD/EUR	<b>€0.07</b>	€0.07	<b>(701)</b>	(372)
AUD/EUR	<b>(€0.07)</b>	(€0.07)	<b>856</b>	443
Net EUR financial assets due to sales in EUR are higher than prior year.				
AUD/RMB	<b>¥0.57</b>	¥0.50	<b>(371)</b>	(316)
AUD/RMB	<b>(¥0.57)</b>	(¥0.50)	<b>454</b>	370

Net RMB financial assets decreased because of a decrease in RMB working capital, however, the sensitivity of 0.57 RMB is greater in 2013 due to the lower year end rate for 2013.

Currency movements used above are what management considers as representative of any likely movement in the next 12 months based on historical movements and economic forecaster's expectations.

Net unhedged foreign currency assets and liabilities:

	USD	EUR	RMB	HKD
	000's	000's	000's	000's
<b>2013</b>				
Cash and bank balances	<b>612</b>	<b>821</b>	<b>2,985</b>	<b>38</b>
Trade and other receivables	<b>-</b>	<b>8,126</b>	<b>31,574</b>	<b>-</b>
Trade and other payables	<b>(7,560)</b>	<b>(1,199)</b>	<b>(1,791)</b>	<b>(53)</b>
Net FX exposure	<b>(6,948)</b>	<b>7,748</b>	<b>32,768</b>	<b>(15)</b>
Year end exchange rates	<b>0.9133</b>	<b>0.7020</b>	<b>5.5695</b>	<b>7.0922</b>
<b>2012</b>				
Cash and bank balances	1,838	1,045	1,785	41
Trade and other receivables	-	5,458	41,307	-
Trade and other payables	(7,275)	(1,122)	(2,923)	(307)
Net FX exposure	(5,437)	5,381	40,169	(266)
Year end exchange rates	1.0159	0.8077	6.4232	7.8802

## (g) Capital management

When managing capital, management's objective is to ensure the entity continues as a going concern as well as to maintain optimal returns to shareholders and benefits for other stakeholders. Management also aims to maintain a capital structure that ensures the lowest cost of capital available to the entity.

The Group's total capital is defined as Schaffer Corporation Limited's shareholders' funds plus amounts attributable to non-controlling shareholders plus net debt and amounted to \$105,841,000 at 30 June 2013 (2012 – \$103,546,000).

Management are constantly adjusting the capital structure to take advantage of favourable costs of capital or high returns on assets. As the market is constantly changing, management may change the amount of dividends to be paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

Schaffer Corporation Limited does not have a target debt/equity ratio, but has a policy of maintaining a flexible financing structure so as to be able to take advantage of new investment opportunities that may arise.

The Group maintains back up liquidity by way of bank overdrafts, cash advance facilities and a revolving loan facility. Facilities undrawn at 30 June 2013 amounted to \$18,742,000 (2012 – \$15,049,000). The Group's committed and standby credit facilities contain financial undertakings relating to interest cover and equity level. A compliance certificate must be produced quarterly attesting to compliance with the covenants.

During 2013 the Company paid dividends of \$3,092,000 (2012 – \$2,818,000). The Board maintains its payout ratio policy of balancing returns to shareholders with the need to fund growth in the Building Materials Division. In line with that policy, the Company has paid a final dividend of \$0.12 per share (fully franked), bringing the dividends for the 2013 financial year to \$0.23 per share (fully franked).

Management monitor capital through the gearing ratio (net debt/total capital). The target for the Group's gearing ratio is discussed in note (i) below. The gearing ratios based on continuing operations at 30 June 2012 and 2013 were as follows:

	Consolidated	
	2013	2012
	\$'000	\$'000
Total borrowings*	<b>48,118</b>	53,395
Less cash and cash equivalents	<b>(12,662)</b>	(12,956)
Held-to-maturity investments	<b>-</b>	(1,000)
Net debt	<b>35,456</b>	39,439
Total equity	<b>70,385</b>	64,107
Total capital	<b>105,841</b>	103,546
Gearing ratio	<b>33%</b>	38%

\* Includes interest bearing loans and borrowings

The Group is subject to the following capital management requirements imposed by its Bankers.

- Shareholders' funds to be not less than \$45,000,000, or 85% of the Shareholders' funds for the previous financial year, at all times.
- Group debt service cover of no less than 1.2 times reported on a quarterly basis, based on results for the 12 months to the end of each quarter.
- Group interest cover of no less than 1.5 times reported on a quarterly basis, based on results for the 12 months to the end of each quarter.

The Group has complied with the above covenants at all times during the current and previous financial period.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

year ended 30 June 2013

## NOTE 34

## DERIVATIVE FINANCIAL INSTRUMENTS

	Consolidated	
	2013	2012
	\$'000	\$'000
<b>Current liabilities</b>		
Interest rate swap contracts		
– classified as held for trading	130	203

## Instruments used by the Group

Derivative financial instruments are used by the Group in the normal course of business in order to protect exposure to fluctuations in interest and foreign exchange rates.

## (i) Forward currency contracts – classified as held for trading

The Group had no forward currency contracts outstanding at balance date:

Such contracts are fair valued by comparing the contracted rate to the market rates for contracts with the same length of maturity. All movements in fair value are recognised in profit or loss in the period they occur. The net fair value gain on foreign currency derivatives during the year was Nil for the Group (2012 – Nil).

## (ii) Interest Rate Swaps

Interest bearing loans of the Group currently bear an average variable interest rate of 5.55% (2012 – 5.8%). In order to protect against rising interest rates the Group has entered into interest rate swap contracts under which it has a right to receive interest at variable rates and to pay interest at fixed rates. Swaps in place cover approximately 64% (2012 – 48%) of the principal outstanding. The fixed interest rates are from 5.70% to 6.81% (2012 – 5.19% to 6.81%) and the variable rates between 5.12% and 5.82% (2012 – 0.9% and 3.5%) above the 30 day bank bill rate, which at balance date averaged 2.87% (2012 – 3.63%).

At 30 June 2013, the notional principal amounts and period of expiry of the interest rate swap contracts are as follows:

	Consolidated	
	2013	2012
	\$'000	\$'000
0 – 1 years	7,072	7,316
1 – 2 years	15,319	7,072
2 – 3 years	969	8,291
	<b>23,360</b>	<b>22,679</b>

The Group has entered into interest rate swaps which do not satisfy the requirements for hedge accounting.

The fair value of interest rate swaps at 30 June 2013 is a liability of \$130,378 (2012 – \$202,912 liability) which is recorded on the Consolidated Statement of Financial Position.

## NOTE 35

## SIGNIFICANT EVENTS AFTER BALANCE DATE

Following the end of the reporting period, a final fully franked dividend of 12¢ per share has been declared payable on 20 September 2013.

Following the end of the reporting period, Howe Automotive Limited has declared a fully franked dividend of \$1,227,000 payable by 13 September 2013. The total value of dividends payable to the Parent is \$1,020,500.

## DIRECTORS' DECLARATION

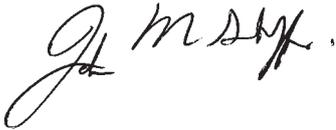
*year ended 30 June 2013*

In accordance with a resolution of the Directors of Schaffer Corporation Limited, we state that:

In the opinion of the Directors:

- a) The financial statements and notes of the consolidated entity are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the consolidated entity's financial position as at 30 June 2013 and of its performance for the year ended on that date; and
  - (ii) complying with Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001; and
- b) The financial statements and notes also comply with International Financial Reporting Standards as disclosed in note 2.
- c) there are reasonable grounds to believe that the consolidated entity will be able to pay its debts as and when they become due and payable;
- d) This declaration has been made after receiving the declarations required to be made to the Directors in accordance with section 295A of the Corporations Act 2001 for the financial period ended 30 June 2013.
- e) As at the date of this declaration, there are reasonable grounds to believe that the members of the Closed Group identified in note 12 will be able to meet any obligation or liabilities to which they are or may become subject to, by virtue of the Deed of Cross Guarantee.

On behalf of the Board



**J M Schaffer**  
Chairman and Managing Director  
Perth, 20 September 2013

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF SCHAFFER CORPORATION LIMITED

year ended 30 June 2013



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### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF SCHAFFER CORPORATION LIMITED

#### Report on the financial report

We have audited the accompanying financial report of Schaffer Corporation Limited, which comprises the Consolidated Statement of Financial Position as at 30 June 2013, the Consolidated Statement of Comprehensive Income, the Consolidated Statement of Changes in Equity and the Consolidated Statement of Cash Flows for the year then ended, notes comprising a summary of significant accounting policies, and other explanatory information and the Directors' declaration of the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year.

#### Directors' responsibility for the financial report

The Directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal controls as the Directors determine are necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In note 2, the Directors also state, in accordance with Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial statements comply with *International Financial Reporting Standards*.

#### Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Independence

In conducting our audit we have complied with the independence requirements of the *Corporations Act 2001*. We have given to the Directors of the company a written Auditor's Independence Declaration, a copy of which is included in the Director's Report.

#### Opinion

In our opinion:

- a. the financial report of Schaffer Corporation Limited is in accordance with the *Corporations Act 2001*, including:
  - i. giving a true and fair view of the consolidated entity's financial position as at 30 June 2013 and of its performance for the year ended on that date; and
  - ii. complying with Australian Accounting Standards and the *Corporations Regulations 2001*, and.
- b. the financial report also complies with *International Financial Reporting Standards* as disclosed in note 2.

#### Report on the remuneration report

We have audited the Remuneration Report included in the Directors' Report for the year ended 30 June 2013. The Directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

#### Opinion

In our opinion the Remuneration Report of Schaffer Corporation Limited for the year ended 30 June 2013 complies with section 300A of the *Corporations Act 2001*.

Ernst & Young

D S Lewsen  
Partner

Perth  
20 September 2013

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Liability limited by a scheme approved under Professional Standards Legislation

## DIRECTORS' REPORT

year ended 30 June 2013

### DIRECTORS' REPORT

Your directors submit their report for the year ended 30 June 2013 made in accordance with a resolution of the Directors.

### DIRECTORS

Details of the Directors of the company during the financial year and up to the date of this report are:

<b>J M Schaffer</b> BCom (Hons) FCPA Managing Director Executive Director since 6/9/1972	Mr John Schaffer joined the company in 1972. Mr Schaffer has held the position of Managing Director since 1987.
<b>D E Blain BA</b> Non-executive Director Appointed 5/6/1987	Mrs Danielle Blain joined the company in 1987. Mrs Blain served as Managing Director of Gosh Leather Pty Ltd from 1993 to 2001. Mrs Blain has diverse experience serving on a number of government and not-for-profit boards and is also a past Pro Chancellor of Edith Cowan University.
<b>A K Mayer</b> Executive Director Appointed 21/11/2001	Mr Anton Mayer is the Executive Chairman of Howe Automotive Limited. Mr Mayer has over 45 years of international leather experience, broad business skills and a global business perspective.
<b>M D Perrott AM</b> BCom FAIM FAICD Independent Director Appointed 23/2/2005	Mr Michael Perrott AM joined the Board as an independent director in February 2005. Mr Perrott AM has over 35 years experience in the construction and contracting industry. During the past three years Mr Perrott AM has also served as a director of the following other listed companies: GME Resources Ltd 21 Nov 1996 – current VDM Group Ltd 2 Jul 2009 – current
<b>D J Schwartz</b> Independent Director Appointed 29/6/1999	Mr David Schwartz joined the Board as an independent director in June 1999. He has over 30 years experience in manufacturing and distribution businesses. During the past three years Mr Schwartz has served as a director of the following listed companies: Clime Investment Management Ltd 1 Oct 1999 – current ADG Global Supply Ltd 1 May 2008 – current

Directors were in office for the entire period unless otherwise stated.

### COMPANY SECRETARY

**J M Cantwell** (BBus (Acc) CPA MBA CSA (Cert))

Mr Jason Cantwell joined the company in 2011 and during the past 20 years has had significant experience in senior financial management roles within both private and publicly listed companies. Mr Cantwell is a Member of CPA Australia and a Certificated Member of Chartered Secretaries Australia.

### ATTENDANCE AT BOARD MEETINGS

During the year nine directors meetings were held. The number of meetings attended by each director is as follows:

	Meetings eligible to attend	Meetings attended
J M Schaffer	9	9
D E Blain	9	8
A K Mayer	9	7
M D Perrott AM	9	8
D J Schwartz	9	9

In accordance with the Articles of Association:

At the SFC Annual General Meeting scheduled for 19 November 2013, Mr D J Schwartz will retire by rotation and being eligible, will offer himself for re-election.

### ATTENDANCE AT AUDIT COMMITTEE MEETINGS

During the year, two audit committee meetings were held. Mr D J Schwartz attended both meetings. Mrs D E Blain and Mr M D Perrott AM attended one meeting. All the above committee members are also directors of the company.

### ATTENDANCE AT NOMINATION AND REMUNERATION COMMITTEE MEETINGS

The SFC Board established the Nomination and Remuneration Committee on 23 February 2005. The members of this Board sub-committee are Mrs D E Blain, Mr M D Perrott AM and Mr D J Schwartz. The Nomination and Remuneration Committee held one meeting during the year with Mr D J Schwartz and Mr M D Perrott AM being in attendance.

### INTERESTS IN THE SHARES OF THE COMPANY AND RELATED BODIES CORPORATE

At the date of this report the economic interest of the Directors in the shares of the Company were:

	Schaffer Corporation Limited	
	Ordinary shares	Options over ordinary shares
J M Schaffer	2,655,927	–
D E Blain	1,562,360	–
A K Mayer	2,922	–
M D Perrott AM	1,000	–
D J Schwartz	585,726	–

### PRINCIPAL ACTIVITIES

The principal activities of the entities within the consolidated entity, in the course of the financial year were automotive leather, paving, concrete and limestone product manufacture and property leasing.

### RESULTS

The consolidated entity's operating profit after tax for the financial year was a profit of \$8,570,000 (2012 – \$8,427,000).

### OPERATING AND FINANCIAL REVIEW

Please refer to Managing Director's report for details.

### SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

In the opinion of the Directors of the consolidated entity there has not arisen during the financial year, or in the interval between the end of the financial year and the date of this report, any matter or circumstance that has significantly affected or may significantly affect the operations of the consolidated entity, the results of those operations, or the state of affairs of the consolidated entity in subsequent financial years.

### DIVIDENDS

The following dividends have been paid or declared by the company since the commencement of the financial year.

Dividends paid for the year ended 30 June 2013:	\$'000
On ordinary shares	
– 11¢ per share final, paid on 21 September 2012	1,546
– 11¢ per share interim, paid on 22 March 2013	1,546
	<u>3,092</u>
Dividends paid for the year ended 30 June 2012	
On ordinary shares	
– 10¢ per share final, paid on 23 September 2011	1,411
– 10¢ per share interim, paid on 23 March 2012	1,407
	<u>2,818</u>
Not recognised as a liability as at 30 June 2013	
Final franked dividend for 2013 – 12¢ (2012 – 11¢)	<u>1,686</u>

The amount payable for the proposed final dividend may reduce dependant on the further purchase of shares under the current share buy-back scheme prior to the dividend record date.

## DIRECTORS' REPORT

year ended 30 June 2013

### REVIEW OF OPERATIONS

The consolidated entity's revenue from continuing operations decreased by 9% from \$152,567,000 to \$138,444,000 this year. This resulted in a pre tax operating profit from continuing operations of \$11,522,000 compared to \$11,236,000 for last year. The consolidated entity's net profit after tax, excluding non-controlling interests, increased by 1% from \$7,517,000 to \$7,588,000.

### LIKELY DEVELOPMENTS AND EXPECTED RESULTS

Other than the discussion of the Company's operations and outlook already set out from pages 1-12 of this Annual Report, the Directors have no further comment to make on likely developments in the operations of the consolidated entity and the expected results of those operations in subsequent financial years.

### ENVIRONMENTAL REGULATION AND PERFORMANCE

Schaffer Corporation Limited is subject to a range of environmental regulations. During the financial year Schaffer Corporation Limited met all reporting requirements under any relevant legislation. There were no incidents which required reporting. The Company aims to continually improve its environmental performance.

### SIGNIFICANT EVENTS AFTER BALANCE DATE

Following the end of the reporting period, a final fully franked dividend of 12¢ per share has been declared payable on 20 September 2013.

Following the end of the reporting period, Howe Automotive Limited has declared a fully franked dividend of \$1,227,000 payable by 13 September 2013. The total value of dividends payable to the Parent is \$1,020,500.

### INDEMNIFICATION AND INSURANCE OF DIRECTORS

During or since the financial year, the company has agreed to indemnify directors against a liability for costs and expenses incurred in defending proceedings brought against them for a liability incurred in their role as directors of the company other than in respect of any wilful misconduct. The total amount of insurance contract premiums paid is not disclosed due to a confidentiality clause within the insurance policy.

### REMUNERATION REPORT (AUDITED)

This remuneration report outlines the director and executive remuneration arrangements of the Company and the Group in accordance with the requirements of the Corporations Act 2001 and its Regulations. For the purposes of this report, Key Management Personnel (KMP) of the Group are defined as those persons having authority and responsibility for planning, directing and controlling the major activities of the Company and the Group, directly or indirectly, including any director (whether executive or otherwise) of the parent company.

#### Details of Key Management Personnel

##### Directors

J M Schaffer	Managing Director
D E Blain	Director (non-executive)
A K Mayer	Director (executive)
M D Perrott AM	Director (non-executive/independent)
D J Schwartz	Director (non-executive/independent)

##### Executives

J Cantwell	Group Financial Controller and Company Secretary
M Falconer	Group General Manager, Schaffer Building Products Business Unit
N Filipovic	Managing Director, Howe & Company Pty. Ltd.
M Perrella	Executive Director, Delta Corporation Limited
J Walsh	General Manager, Delta Corporation Limited

This report outlines the remuneration arrangements in place for directors and executives of the Schaffer Corporation Limited Group of companies.

### Remuneration philosophy

SFC's remuneration policy is directed at attracting, motivating and retaining quality directors and executives. SFC's key internal performance measures at the business unit and consolidated levels are earnings before interest and tax (EBIT) and return on average capital employed (ROACE). EBIT and ROACE have been chosen by the Group as measures of executive performance because they align the interests of management with those of all SFC shareholders.

### Remuneration committee

The SFC Board operates a Nomination and Remuneration Sub-Committee to support and advise the SFC Board in fulfilling its responsibility to shareholders to ensure that the company has remuneration policies and practices which enable it to attract and retain directors and executives who will best contribute towards achieving positive outcomes for shareholders. The committee determines the remuneration and other conditions of service of the chief executive officer and executive directors, if any. The committee makes recommendations to the Board on the remuneration of non-executive directors within the aggregate approved by shareholders in general meeting from time to time. The committee considers individual performance, company performance, internal relativity and fairness in setting levels of remuneration and may seek appropriate independent external advice to assist in its decision making. The structure of non-executive director and executive remuneration are separate and distinct.

### SENIOR MANAGER AND EXECUTIVE DIRECTOR REMUNERATION

#### Objective

SFC's remuneration policy aims to remunerate executives with a level and mix of remuneration commensurate with their position and responsibilities within the Group.

#### Structure

The remuneration of SFC's senior executive consists of fixed remuneration and variable remuneration (annual and long term incentives). The company aims to reward executives for Company, business unit and individual performance, align executive remuneration with the interests of shareholders, link rewards with the strategic goals such as profitability or return on capital employed and ensure that total remuneration is effective in retaining and motivating senior executives and executive directors.

#### Fixed remuneration

This includes base salary and the statutory Superannuation Guarantee Contribution (SGC) which comprises the cash component, and other non-cash benefits such as a motor vehicle. Where non-cash benefits are elected, it is intended that the cost to the company is not greater than the cost that would otherwise have been incurred had that portion of the salary been provided as cash. The Schaffer Corporation Limited Superannuation Fund is available to executives for superannuation contributions and life insurance. Premiums for life insurance are deducted from member accounts. Executives can elect to have the company contribute superannuation beyond the statutory SGC level by way of a salary sacrifice in lieu of cash salary. Fixed remuneration is reviewed annually by the Nomination and Remuneration Committee in respect of each executive director. The fixed remuneration of executives is reviewed annually by the SFC Managing Director in the case of the Building Materials and Corporate divisions and by the Howe Automotive Limited Managing Director in the case of the Automotive Leather division. The review process considers companywide, business unit and individual performance in the context of any annual change during the preceding twelve month period to the consumer price index and wages cost index as published by the Australian Bureau of Statistics. For the year beginning 1 July 2012, an increase of 3% was applied for Senior Executives.

## DIRECTORS' REPORT

year ended 30 June 2013

### SENIOR MANAGER AND EXECUTIVE DIRECTOR REMUNERATION (CONTINUED)

#### Variable remuneration – Short Term Incentive

The Group has performance-based incentive plans in place at each of its operations in which management and the labour force participate. The level of remuneration payable to participating executives is linked to the financial performance of their business. Executives are provided with cash incentives provided profitability thresholds are met. A summary of the annual incentive schemes for the Building Materials, Automotive Leather and Corporate divisions is provided below:

##### *Building Materials Division – Management Bonus Incentive Scheme*

The Company operates a Management Bonus Incentive Scheme (MBIS) for the management group of the Building Materials division. Prior to the commencement of each financial year the Building Materials division management submits an annual budget for consideration by SFC's Managing Director and the SFC Board. Upon approval of the budget by the Board, a cash bonus (as a percentage of each participant's fixed remuneration) is payable on a tiered basis provided actual EBIT profitability thresholds are met/exceeded as at 31 December and 30 June balance dates. The MBIS payment for EBIT performance is subject to reviewed/audited financial statements of each business unit and is payable at the discretion of the Managing Director in the following period. The year-end 2013 bonus was approved on 23 July 2013 (2012 – 23 July 2012). A bonus is forfeited for a financial year where an employee has ceased employment prior to the end of that financial year. Actual EBIT performance versus Budgeted EBIT performance has been chosen as the relevant performance condition as this performance measure is readily monitored and available and EBIT performance aligns the interest of management with those of shareholders. The scheme may be discontinued at any time by the SFC Managing Director without prior notice.

##### *Automotive Leather Division – Profit Participation Scheme*

Howe Automotive Limited operates a profit participation scheme for the staff and management of the Automotive Leather division. Prior to the commencement of each financial year the division management submits an annual budget for consideration and approval by the Howe Automotive Limited Managing Director and the SFC Board. The scheme provides for a bonus pool of 5% of actual EBIT, which becomes payable provided actual EBIT exceeds budgeted EBIT and a satisfactory return on capital employed (ROCE) has been achieved as at 30 June balance date. The profit participation bonus is subject to audited financials of each business unit and approval by the shareholders of Howe Automotive Limited. No bonus was payable for the year ended 30 June 2013. Actual EBIT performance versus Budgeted EBIT performance and a threshold ROCE have been chosen as the relevant performance conditions as these performance measures are readily monitored and available and EBIT and ROCE performance aligns the interest of management with those of shareholders. The scheme has been designed to incentivise a wide range of the Automotive Leather division workforce from top executive management to factory floor personnel.

##### *Corporate – Short Term Incentive Plan*

Schaffer Corporation has implemented a formal Short Term Incentive (STI) Plan for the Group Managing Director and Chief Financial Officer (CFO) approved by the Nomination and Remuneration Committee. These executives can earn a cash bonus with a value of up to 30% of their base annual remuneration, based on actual performance against defined objectives. 60% of any STI award is based on financial performance against the annual budget, however no STI bonus is payable if the annual net profit after tax (NPAT) is less than the prior year. The members of the Nomination and Remuneration Committee have the discretion to adjust the NPAT for STI purposes to eliminate the financial impact of "one off" abnormal issues which may positively or negatively affect NPAT (e.g. investment property sales). 40% of any STI award is based on performance against pre-agreed KPI's which are critical to the company's future success. STI awards for the 2013 year were approved by the Nominations and Remunerations Committee on 20 August 2013. The Managing Director received an STI award of 90% of the maximum possible award (2012 – 85%). The CFO received an STI award of 80% of the maximum possible award (2012 – 77.5%).

#### Variable remuneration – Long Term Incentive

SFC's senior executives (other than Mr Schaffer and Mr Mayer) participate in SFC's Employee Share Option Plan (ESOP). Howe Automotive Limited operates the Employee Participation Unit (EPU) Plan for its executives. The SFC ESOP and Howe Automotive Limited EPU plans have long-term vesting provisions and are designed to align the interests of the participating executives with those of all SFC shareholders. As such long term incentive grants are typically made to executives who are able to influence the generation of shareholder wealth and thus have a direct impact on the Company's performance. A summary of the long-term incentive schemes for the Corporate, Building Materials and Automotive Leather divisions is provided below:

##### *SFC Employee Share Option Plan (ESOP)*

An employee share option plan has been established. The plan was approved by shareholders at the Annual General Meeting in November 1999. The plan permits the granting of options (at the absolute discretion of the Board) to Group employees to acquire ordinary shares in Schaffer Corporation Limited. The options issued for nil consideration, are issued in accordance with performance guidelines established by the Directors of Schaffer Corporation Limited. The options cannot be transferred and will not be quoted on the ASX. The number of options which can be issued is limited to 5% of the number of shares on issue. At the date of this report there were no ESOP options on issue.

Options may be exercised as follows:

- (1) during the first 12 months of each option period and including each date of issue, no more than 25% of the options issued to that participant on that date of issue;
- (2) during the period of 24 months from and including each date of issue exercise no more than 50% of the options issued to that participant on that date of issue; and
- (3) during the period of 36 months from and including each date of issue exercise no more than 75% of the options issued to that participant on that date of issue.

After 36 months 100% of the options may be exercised.

While ESOP contains vesting conditions, the exercising of ESOP options is not dependent on a performance condition because: ESOP options have been issued with an exercise price at or above the share price on the issue date; ESOP options do not participate in dividends; and are not transferable or saleable. Accordingly, ESOP options only provide an economic benefit to the recipient in the event the share price (which adjusts for dividends paid) significantly exceeds the exercise price (which is not adjusted for dividends paid) over the option vesting period thereby aligning the interests of management with those of all shareholders.

There are currently no share options on issue, and no options under this scheme have been granted since 15 July 2003.

##### *Howe Automotive Limited Employee Participation Units Plan*

Howe Automotive Limited operates an employee incentives plan which permits the granting of employee participation units (EPUs) at the discretion of its shareholders' up to an EPU limit. The EPU limit is 10% of the fully diluted share capital of Howe Automotive Limited, which is calculated as if each EPU already issued was deemed to be one issued Howe Automotive Limited share. Howe Automotive Limited dividends are applied on a fully diluted basis to the unpaid portion of each EPU's until the unpaid portion is reduced to nil. Once fully paid up, each EPU participates in Howe Automotive Limited dividend payments on a fully diluted basis.

An EPU provides an employee with a right to receive a cash payment from Howe Automotive Limited in the following circumstances:

- (a) If an employee dies or becomes permanently disabled at any time after the grant date.
- (b) If an employee ceases employment after the three year initial vesting period.
- (c) Upon a liquidity event (trade sale or listing on an Australian or overseas stock exchange).
- (d) On issue of a compulsory payment notice by Schaffer Corporation Limited.

The amount of the cash payment is dependent on vesting and the financial performance of Howe Automotive Limited. The vesting requirements are:

- (a) up to 3 years – nil
- (b) 3 years to 4 years – 33.3%
- (c) 4 years to 5 years – 66.7%
- (d) over 5 years – 100%

Note: Employees are ineligible to receive any payment in the following circumstances:

- (i) termination due to misconduct.
- (ii) failure to provide 90 days written notice of intention to terminate employment.
- (iii) acting in competition prior to the payment date (payment date is at least 12 months after termination).

## DIRECTORS' REPORT

year ended 30 June 2013

### SENIOR MANAGER AND EXECUTIVE DIRECTOR REMUNERATION (CONTINUED)

The amount of payment is calculated in accordance with an equity valuation formula based on 5.5 times Howe Automotive Limited's earnings before interest and tax minus net debt. The formula uses a three year average including one full year following termination. This formula is designed to incentivise EPU holders in respect of building the long term value of Howe Automotive Limited and provides a fair and readily calculable means for valuing that long term interest. Schaffer Corporation Limited has the option to compel the employee to use the whole or part of that cash payment in subscribing for Schaffer Corporation Limited shares based on the average Schaffer Corporation Limited share price for the same three year period.

There is no policy on key management personnel and executives hedging their exposure to securities issued on remuneration.

#### Schaffer Building Products – Long Term Incentive (LTI) Scheme

Schaffer Building Products business unit, part of the Building Materials Division has established a deferred Long Term Incentive Plan. Eligible executives may earn a deferred cash bonus of up to 30% of their base annual remuneration, for each year over a five year vesting period. An LTI award is only earned provided the business unit achieves a pre-determined return on average capital employed during each year of the vesting period. In the event the performance hurdle is not achieved during each year of the vesting period, the LTI award is to be pro-rated based on the number of years during which the performance hurdle was achieved. However if the average return on capital over the full vesting period exceeds the performance hurdle, eligible executives will be entitled to the maximum LTI award. Eligible executives must remain as an employee throughout the vesting period to be eligible for a LTI award. Any employee who voluntarily resigns or is dismissed for cause prior to the vesting date forfeits all entitlements under the LTI scheme. LTI awards are paid in cash within sixty days of the conclusion of the vesting period.

Currently only the General Manager of the Schaffer Building Products business unit has been invited to participate in the LTI scheme. During the year ended 30 June 2013, the pre-determined performance hurdle was not achieved.

The following table details the proportion of fixed remuneration and variable remuneration paid for the year ended 30 June 2013 as detailed in this report:

	2013 Remuneration Structure	
	% Fixed	% Variable
<b>Specified Directors</b>		
J M Schaffer	80%	20%
D E Blain	100%	–
A K Mayer	100%	–
M D Perrott AM	100%	–
D J Schwartz	100%	–
<b>Specified Executives</b>		
J Cantwell	81%	19%
M Falconer	100%	–
N Filipovic	94%	6%
M Perrella	86%	14%
J Walsh	79%	21%

#### Non-executive Director Remuneration

SFC's non-executive directors receive fees for their services (including statutory superannuation) and the reimbursement of reasonable expenses. The Constitution and the ASX Listing Rules specify that the aggregate remuneration of non-executive directors shall be determined from time to time by a general meeting. An amount not exceeding that amount is then divided between the non-executive directors as agreed. The latest determination was at the Annual General Meeting held 19 November 2003 when shareholders approved an aggregate remuneration limit of \$250,000 per annum. The amount of aggregate remuneration sought to be approved by shareholders and the manner in which it is to be apportioned amongst the non-executive directors is reviewed annually. This limit is not currently fully utilised. The fee pool is payable only to non-executive directors. The amount payable to non-executive directors is set by the Board after having taken regard to the size of the Company and Board, the responsibilities, demands and accountabilities faced by those directors in discharging their duties and after seeking external advice to ensure the fees are in line with market standards. All three non-executive directors are members of the Audit Committee and the Nomination and Remuneration Committee and the fixed annual fee received by non-executive directors is inclusive of these sub-committee commitments. It is current SFC policy that non-executive directors do not receive shares, options or other securities and are not eligible to participate in SFC's Employee Share Option Plan. Payment of fees (including

statutory superannuation) and the reimbursement of reasonable expenses are the only remuneration payable to Mrs Blain, Mr Schwartz and Mr Perrott AM.

It is not a requirement of the Constitution of the Company that directors hold shares in the Company. Non-executive directors appointed prior to July 2003 are entitled to a retirement benefit equivalent to one year's annual director's fees. The retirement benefit was reduced from three year's to one year's annual director's fees in July 2003 (a three year retirement benefit was in place at the time each director accepted their appointment to the Board). SFC considers the reduced benefit modest and appropriate given the benefit which historically existed. It is SFC's policy that no retirement benefit apply to new directors appointed after July 2003.

### RELATIONSHIP OF COMPANY PERFORMANCE TO SHAREHOLDER WEALTH

#### Total Shareholder Return

Total shareholder return (TSR) is a well accepted and understood measure of performance. SFC calculates TSR as follows:

- Movement in Share Price (including bonus issues)
- plus Dividends Paid
- plus Dividend Imputation Credits

The chart below itemises the constituents to SFC's TSR by year for each of the past five years. SFC's average TSR for the past five years is 5%.

	Sept 2009	Sept 2010	Sept 2011	Sept 2012	Sept 2013
Tax Rate	30%	30%	30%	30%	<b>30%</b>
Share Price	\$5.45	\$4.85	\$3.26	\$4.05	<b>\$5.06</b>
Bonus Issue	–	–	–	–	–
Ord Dividends	\$0.45	\$0.40	\$0.20	\$0.21	<b>\$0.23</b>
Special Dividends	–	–	–	–	–
Imputation Credit	\$0.19	\$0.17	\$0.09	\$0.09	<b>\$0.10</b>
<b>TSR</b>	<b>(\$0.95)</b>	<b>(\$0.03)</b>	<b>(\$1.30)</b>	<b>\$1.09</b>	<b>\$1.34</b>
<b>TSR</b>	<b>(13%)</b>	<b>(1%)</b>	<b>(27%)</b>	<b>33%</b>	<b>33%</b>

At the date of this report, on an aggregate dollars paid basis, SFC paid to shareholders \$3.2 million fully franked dividends in respect of 2013 and a total of \$21.0 million has been paid in fully franked ordinary and special dividends over the past 5 years.

#### Earnings Per Share (EPS)

SFC's average EPS over the past five years has been 49.5¢.

	Year Ended				
	June 2009	June 2010	June 2011	June 2012	June 2013
EPS	74.1¢	31.9¢	34.1¢	53.4¢	<b>54.0¢</b>

## DIRECTORS' REPORT

year ended 30 June 2013

## RELATIONSHIP OF COMPANY PERFORMANCE TO SHAREHOLDER WEALTH (CONTINUED)

Remuneration of Key Management Personnel for the year ended 30 June 2013

30 June 2013	Short term		Post employment		Long term benefits		Total \$	Performance related
	Salary & fees \$	Cash bonus## \$	Superannuation \$	Termination benefit \$	Long service leave \$ ###	Share-based payment-EPU's# \$		
<b>Directors</b>								
J M Schaffer	747,649	208,760	25,000	24,471	25,385	–	1,031,265	20.2%
D E Blain	47,279	–	25,000	2,106	–	–	74,385	–
A K Mayer	389,741	–	–	–	–	–	389,741	–
M D Perrott AM	72,279	–	–	–	–	–	72,279	–
D J Schwartz	72,279	–	–	4,742	–	–	77,021	–
<b>Executives</b>								
J Cantwell	171,429	39,688	18,454	–	1,819	–	231,390	18.7%
M Falconer	467,426	–	25,000	–	11,502	–	503,928	–
N Filipovic	391,162	24,414	25,000	–	(46,405)	8,857	403,028	6.1%
M Perrella	226,193	88,611	25,000	–	8,009	–	347,813	13.9%
J Walsh	275,719	82,948	25,000	–	12,332	–	395,999	21.1%
	<b>2,861,156</b>	<b>444,421</b>	<b>168,454</b>	<b>31,319</b>	<b>12,642</b>	<b>8,857</b>	<b>3,526,849</b>	

# Includes the value of employee participation units (EPU's) using the Black-Scholes model.

## Cash bonus

### Net of long service leave taken during the period

	percentage paid during the year	percentage payable subsequent to year end
J M Schaffer	0%	100%
J Cantwell	0%	100%
N Filipovic	0%	100%
M Perrella	43%	57%
J Walsh	43%	57%

The amounts included in the table represent the entire bonus earned. The portion of bonus accrued at 30 June 2013 was \$346,362.

The terms "director" and "officer" have been treated as mutually exclusive for the purposes of this disclosure. The elements of emoluments have been determined on the basis of the cost to the company and the consolidated entity.

Executives are those directly accountable for the operational management and strategic direction of the company and the consolidated entity.

## Remuneration of Key Management Personnel for the year ended 30 June 2012

30 June 2012	Short term		Post employment		Long term benefits		Total \$	Performance related
	Salary & fees \$	Cash bonus## \$	Superannuation \$	Termination benefit \$	Long service leave \$ ###	Share-based payment-EPU's# \$		
<b>Directors</b>								
J M Schaffer	693,221	191,419	50,000	–	17,277	–	951,917	20.1%
D E Blain	20,174	–	50,000	2,044	–	–	72,218	–
A K Mayer	370,896	–	–	–	–	–	370,896	–
M D Perrott AM	70,174	–	–	–	–	–	70,174	–
D J Schwartz	70,174	–	–	4,345	–	–	74,519	–
<b>Executives</b>								
J Cantwell	169,171	37,328	17,810	–	718	–	225,027	18.1%
M Falconer	402,232	–	50,000	–	8,486	–	460,718	–
N Filipovic	362,826	130,000	33,699	–	(12,682)	8,857	522,700	24.9%
M Perrella	238,585	70,747	50,000	–	6,883	–	366,215	26.2%
J Walsh	235,730	77,109	25,000	–	5,771	–	343,610	23.6%
	<b>2,633,183</b>	<b>506,603</b>	<b>276,509</b>	<b>6,389</b>	<b>26,453</b>	<b>8,857</b>	<b>3,457,994</b>	

# Includes the value of employee participation units (EPU's) using the Black-Scholes model.

## Cash bonus

### Net of long service leave taken during the period

	percentage paid during the year	percentage payable subsequent to year end
J M Schaffer	0%	100%
J Cantwell	0%	100%
N Filipovic	0%	100%
M Perrella	29%	71%
J Walsh	26%	74%

The amounts included in the table represent the entire bonus earned. The portion of bonus accrued at 30 June 2012 was \$487,328.

## DIRECTORS' REPORT

year ended 30 June 2013

The following information is provided in relation to s300A(1)(e)(ii) – (vi) of the Corporations Act:

### SHARE OPTIONS

No options were issued or forfeited, vested or exercised during the course of neither the financial year under review nor the preceding year. There are no options currently on issue.

#### EPU's

##### 30 June 2013

No EPU's were granted to key management personnel during the course of the year. 133,333 EPU's held by N. Filipovic vested during the year.

##### 30 June 2012

No EPU's were granted to key management personnel during the course of the year. 133,333 EPU's held by N. Filipovic vested during the year.

#### Shares issued on exercise of compensation options and EPU's

No shares were issued during the current or previous year.

#### Employment contracts

Mr Schaffer, SFC's Managing Director is employed under a Service Agreement. The service agreement was entered into on 18 July 1984. Mr Schaffer's employment continues until terminated by Mr Schaffer or the Company. Under the terms of the service agreement, the agreement may be terminated by the Company or Mr Schaffer after the expiration of one month's notice in writing given to one of them by the other. Upon termination of this agreement Mr Schaffer is entitled to receive from the Company a lump sum equal to the annual remuneration paid immediately preceding that termination except if the termination is for reasons of gross misconduct, fraud or dishonesty resulting in a material loss or injury to the Company or if Mr Schaffer is found guilty of wilful disobedience or any other conduct resulting in a material prejudice to the Company or such as to bring the Company into disrepute.

Mr Mayer provides management services to the leather division pursuant to a Consultancy Agreement. The agreement has been renewed for the period 1 July 2012 to 30 June 2015. The Consultancy Agreement may be terminated sooner:

- by the consultee without prior notice for cause (i.e. wilful misconduct, wilfully wrongful act, gross negligence, criminal act or a prohibition by law in company management);
- by either party for any reason upon 90 days prior written notice to the other party;
- by the consultee 30 days after giving notice of termination to Mr Mayer for reason of his physical or mental incapacity on a permanent basis; or
- on the death of Mr Mayer.

The Consultancy Agreement with Mr Mayer does not provide for a termination payment upon termination of the agreement.

All other senior executives are employed under standard employment contracts that define the role, duties, remuneration and benefits, leave entitlements, dismissal and confidentiality of information conditions of employment. Notice periods are typically one month.

#### End of remuneration report

### TAX CONSOLIDATION

Effective 1 July 2003, for purposes of income tax, Schaffer Corporation Limited and its 100% owned subsidiaries have formed a tax consolidated group.

Effective 1 July 2003 for purposes of income tax, Howe Automotive Limited and its 100% owned Australian subsidiaries have formed a tax consolidated group.

### ROUNDING

The amount contained in this report and in the financial statements has been rounded to the nearest \$1,000 under the option available to the company under ASIC class order 98/0100.

### CORPORATE GOVERNANCE

In recognising the need for the highest standards of corporate behaviour and accountability, the directors of Schaffer Corporation Limited support the principles contained in the company's corporate governance statement in the corporate governance section of this annual report.

### AUDITOR'S INDEPENDENCE AND NON-AUDIT SERVICES

The directors received the following declaration from the auditor of Schaffer Corporation Limited.

## DIRECTORS' REPORT

year ended 30 June 2013



Ernst & Young  
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### AUDITOR'S INDEPENDENCE DECLARATION TO THE DIRECTORS OF SCHAFFER CORPORATION LIMITED

In relation to our audit of the financial report of Schaffer Corporation Limited for the financial year ended 30 June 2013, to the best of my knowledge and belief, there have been no contraventions of the auditor independence requirements of the *Corporations Act 2001* or any applicable code of professional conduct.

*Ernst & Young*

Ernst & Young

**D S Lewsen**

Partner

Perth

20 September 2013

A member firm of Ernst & Young Global Limited

Liability limited by a scheme approved under Professional Standards Legislation

### NON-AUDIT SERVICES

The following non-audit services were provided by the entity's Auditor, Ernst & Young. The directors are satisfied that the provision of non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act. The nature and scope of each type of non-audit service provided means that auditor independence was not compromised.

Ernst & Young received or are due to receive the following amounts for the provision of non-audit services:

Tax compliance, research and development claims \$78,430

Signed in accordance with a resolution of the directors.

**J M Schaffer**

Chairman and Managing Director

Perth, 20 September 2013

## STATEMENT OF CORPORATE GOVERNANCE PRACTICES

year ended 30 June 2013

ASX Corporate Governance Council issued its Corporate Governance Principles and Recommendations with 2010 Amendments on 30 June 2010 with effect from 1 January 2011.

*Corporate Governance is, the framework of rules, relationships, systems and processes within and by which authority is exercised and controlled in corporations. It encompasses the mechanisms by which companies, and those in control, are held to account. Corporate governance influences how the objectives of the company are set and achieved, how risk is monitored and assessed, and how performance is optimised. Corporate governance practices will evolve in the light of changing circumstances. Corporate governance practices must also evolve in the context of developments both in Australia and overseas. If a company considers that a recommendation is inappropriate to its particular circumstances, it has the flexibility not to adopt it (ASX Corporate Governance Principles and Recommendations with 2010 Amendments, June 2010).*

The Board of SFC is committed to best practice in corporate governance where the Board considers these practices are appropriate and add shareholder value to a company and board of SFC's size and structure.

This Corporate Governance Statement outlines the main corporate governance practices of Schaffer in the context of the Principles adopted by the ASX Corporate Governance Council (Council). Unless otherwise stated below, the Company has complied with the Council's Recommendations.

### LAY SOLID FOUNDATIONS FOR MANAGEMENT AND OVERSIGHT

The strategic control of the business of the Group is vested with the Board. The Board's objective to create, build and sustain shareholder value is carried out in accordance with their duties and obligations to act honestly, fairly, diligently as are imposed upon them by the Constitution, regulatory authorities and ethical standards. Key matters reserved for the Board include the following:

- Approval of the Strategic Business Plan
- Approval of the Annual Budgets
- Review of the operating results and approval of the financial accounts
- Setting the Corporate Governance practices within the Group
- Determining SFC's dividend policies
- Approval of the Group financial policies
- Approval of the Group risk management strategies
- Review of Board nominations and composition
- Determining the terms and conditions for and evaluate the performance of the Managing Director
- Delegation of authority to the Managing Director and senior management on operational matters, or approval of matters in excess of any discretion which may have been delegated from time to time
- Acquisition, establishment, disposal or cessation of any significant business of SFC
- Approving the issue of any securities in SFC
- Approving the capital management strategy of SFC
- Approving the appointment of SFC's External Auditor

The Board has delegated authority for the management of the Group through the Managing Director to executive management. Accordingly the Group's executive management team are charged with implementing Board directives and the day-to-day management and reporting of the Group's activities. The Board has a formal Charter setting out the roles of Board and Management. Consistent with Council Principle 1, the Board Charter has been posted to the corporate governance section of the Company's website – [www.schaffer.com.au](http://www.schaffer.com.au)

### STRUCTURE THE BOARD TO ADD VALUE

The Schaffer Board currently consists of five directors: two independent; one non-executive; and two executive directors namely the Executive Chairman of the Leather division and the Group Managing Director and Chairman. The Board considers that between them, the directors bring the range of skills, knowledge and experience (both local and international) necessary to successfully direct the Group's operations.

The Board of Directors consists of:

**John Schaffer** Chairman and Managing Director  
(Age 63)

John joined the Company in 1972 and has held the positions of Managing Director since 1987 and Chairman since 1988. John holds a Bachelor of Commerce degree with honours from the University of Western Australia and is an FCPA.

**Danielle Blain** Non-executive Director  
(Age 69)

Danielle joined the Board in 1987. Mrs Blain served as a director of Howe Automotive Limited from 1993 to 2005 and as Managing Director of Gosh Leather Pty Ltd (the furniture division) from 1993 to 2001. Mrs Blain holds a Bachelor of Arts degree from the University of Western Australia. Mrs Blain is a member of the Board's Audit Committee and the Nomination and Remuneration Committee.

**Michael Perrott AM** Independent Director  
(Age 67)

Michael joined the Board as an independent director in February 2005 and is a member of the Board's Audit Committee and the Nomination and Remuneration Committee. Mr Perrott AM has been involved in industries associated with construction, contracting, mining and land development since 1969, he is currently Chairman of GME Resources Limited and VDM Group Limited. Mr Perrott AM is also a member of the Board of Notre Dame University and SANE Australia.

**Anton Mayer** Executive Director  
(Age 71)

Anton joined the Board in 2001. Anton is the Executive Chairman of Howe Automotive Limited, and held the position of Howe Automotive Limited Managing Director from 1998 to June 2007. Anton is also a director of a number of the Howe Automotive Limited Group subsidiaries. Anton has over 45 years of international leather experience, broad business skills and a global business perspective.

**David Schwartz** Independent Director  
(Age 59)

David joined the Board in 1999 and is independent Chairman of the Board's Audit Committee and the Nomination and Remuneration Committee. David has many years experience in successfully managing manufacturing and distribution businesses in Australia and South Africa. Mr Schwartz is Chairman of Pascoes Pty Limited and Stefani Pure Water Australasia Pty Limited, and a director of Primewest Management Ltd, Betts Group Pty Ltd, Clime Investment Management Ltd and ADG Global Supply Ltd.

The names of Schaffer's current directors, their year of appointment, status as non-executive, executive or independent directors, their economic interest in SFC and whether they retire at the next Annual General Meeting is summarised in the table below.

Director	Year Appointed	Classification	Audit Committee	Nomin. & Remun. Committee	Economic Interest in SFC	Retiring at next AGM	Seeking Re-election
J M Schaffer	1972	Chairman/Executive	–	–	18.9%	No	N/A
D E Blain	1987	Non-executive	Member	Member	11.1%	No	N/A
A K Mayer	2001	Executive	–	–	–	No	N/A
M D Perrott AM	2005	Independent	Member	Member	–	No	N/A
D J Schwartz	1999	Independent	Chairman	Chairman	4.2%	Yes	Yes

## STATEMENT OF CORPORATE GOVERNANCE PRACTICES

year ended 30 June 2013

### BOARD COMMITTEES

The Board may from time to time establish committees where the Board is of the belief that the establishment of such a committee will improve the performance of the Board in accomplishing its duties.

The Board operates an Audit Committee and a Nomination and Remuneration Committee. Both committees comply with Council guidelines. The Charter of each committee is summarised later in this section. Full details of SFC Audit Committee and Nomination and Remuneration Committee can be found on the Company's website. The Board does not believe the Board is of sufficient size to warrant the establishment of additional dedicated Board Committees.

### BOARD MEETINGS

Management provides the Board with information in a form, timeframe and quality that facilitates the Board in effectively discharging its duties. The Board meets at least 8 times per year. Board papers are where possible provided to directors at least four days prior to the relevant meeting. The non-executive Board members are joined at Board meetings by the Group's Managing Director, the Executive Chairman of Howe Automotive Limited and the Company's Chief Financial Officer/ Company Secretary.

### DIRECTOR INDEPENDENCE

The Board applies the Council's independence criteria in assessing director independence. Mr Schwartz and Mr Perrott AM are considered by the Board to be independent directors. In analysing Mr Schwartz's independence, the Board considered the materiality of Mr Schwartz's minority interests in the relevant syndicated property interests of the Company. Accordingly the Board confirms Mr Schwartz's independence on the basis that (i) operating revenue from SFC's property interests represents less than 10% of Group revenue; and (ii) no interest held by Mr Schwartz represents a controlling interest in any single property. While the Board considers Mr Schwartz independent for the above reasons, standard Board meeting procedures and governance principles apply whereby in respect of any property business where Mr Schwartz has an interest, Mr Schwartz does not receive the relevant Board papers and does not attend that part of the Board meeting where the matter is being discussed or considered.

Directors classified as not being independent directors are Mrs Blain, Mr Schaffer and Mr Mayer on the basis that:

- Mr Schaffer is an executive director, a substantial shareholder of SFC (with an economic interest of 18.9%) and has served on the Board in since 1972;
- Mrs Blain is a substantial shareholder of SFC (with an economic interest of 11.1%), served as an executive director of Howe from 1993 to 2001 and has served on the SFC Board since 1987; and
- Mr Mayer is an executive director of SFC by virtue of his role as Executive Chairman of Howe Automotive Limited.

The Board does not currently comply with Council guidelines in respect of majority independence, Chairman independence and separation of the Chairman and Managing Director roles. However, the Board is currently of the view that having a competent, cohesive and functioning Board whose members have a balance of practical experience and skills relevant to SFC's business is more beneficial to maximising returns to shareholders than it would be to expand the Board by an two additional members simply for the purpose of achieving majority independence pursuant to the Council's definition. Further, the Board is not in entire agreement with the definition of independence as defined by the Council's guidelines. In the Board's view, independence is about having individuals on the Board whose interests are directly aligned with shareholders (i.e. they have a significant stake in the company) and have the capability to question and challenge management's decision making process. On this basis your Board is independent. Collectively the Board has a direct financial interest in approximately 34% of SFC's issued capital representing a large proportion of each director's personal asset base. When the shareholders gain, so does the Board; when shareholders lose, the Board loses significantly.

Similarly, based on the strong alignment of shareholders with the Chairman, it is not considered that having an Independent Chairman and separating the roles of Chairman and Managing Director would add shareholder value at this stage.

As a result of the Company's departure from the Council Recommendations contained in this Principle, governance practices employed by the Board to support its objective and competent operation are:

### Disclosure of interests and conflicts

A director is required to disclose to all directors any material personal interest they may have, or may reasonably be perceived to have, in a matter which relates to the affairs of the Company. A director is expected to disclose their interest as soon as practicable after the director becomes aware of that interest.

In the event a potential material conflict of interest arises, the director concerned does not receive the relevant Board papers and leaves the Board meeting while the matter is discussed and considered. Directors must keep the Board advised on an ongoing basis of any interests which could cause, or may reasonably be perceived to cause, a conflict with the interests of the Company.

The minutes of the meeting should record the decision taken by those directors who do not have an interest in the matter.

### Independent legal advice

With the consent of the Chairman, individual directors may seek independent professional advice at the Company's expense on any matter connected with the discharge of their responsibilities. The Chairman requires the submission of a cost estimate by a director in order to establish the reasonableness of the projected fee. The Chairman's consent will not be unreasonably withheld.

### Period of office

Shareholders are given the opportunity to vote on the composition of the Board such that at each Annual General Meeting, one third of the Directors (excluding the Managing Director) must retire but may stand for re-election. Each director who is required by the Constitution to retire cannot hold office for more than three years without retiring within that time frame and standing for re-election. Any director who is appointed to the Board to fill a casual vacancy during a year may only hold office until the next Annual General Meeting but may stand for re-election at that meeting.

### PROMOTE RESPONSIBLE AND ETHICAL DECISION MAKING

#### Conduct and ethics

The Company operates under a Code of Conduct a copy of which is posted to the corporate governance section of the Company's website – [www.schaffer.com.au](http://www.schaffer.com.au)

The Company's Code of Conduct describes how SFC relates to its employees, customers, suppliers, shareholders and the community. SFC is committed to promoting integrity and maintaining the highest standard of ethical conduct in all of its activities.

Our business success is dependent on the development and maintenance of trusting relationships, underpinned by the continuous demonstration of corporate integrity.

The purpose of this Code of Conduct is to provide a common behavioural framework for all SFC personnel which recognises social responsibility, complies with applicable laws and standards, and is in keeping with the spirit and rules of the Australian and international markets in which SFC operates. This Code of Conduct applies to SFC and its controlled affiliates.

SFC's directors and management team lead by example, demonstrating their commitment to this Code of Conduct at all times through their personal behaviour and through guidance provided to our personnel.

#### Securities trading policy

SFC's Securities Trading Policy regulates dealing by SFC Directors and senior executives in SFC securities. Restrictions imposed by law on prohibiting anyone dealing in SFC's securities if in possession of unpublished SFC price-sensitive information have been supplemented by Board imposed restrictions specific to SFC Directors and senior executives. Price sensitive information is information a reasonable person would expect to have a material effect on the price or value of SFC securities.

This policy provides that in addition to Directors and senior executives being prohibited from trading in the Company's securities at any time if they possess any unpublished price sensitive information, Directors and senior executives may buy or sell the Company's securities only within limited trading windows.

## STATEMENT OF CORPORATE GOVERNANCE PRACTICES

year ended 30 June 2013

The periods within which a Director or senior executive may buy or sell SFC securities is:

- from 24 hours to 4 weeks after the Company has made any Scheduled Announcement. A scheduled announcement refers to the announcement by SFC of its (i) results for the half year, (ii) preliminary final year result, (iii) Chairman's Address to the Annual General Meeting;
- from 24 hours to 4 weeks after the Company has made any Unscheduled Announcement. An unscheduled announcement refers to any other announcement of new information made by SFC pursuant to ASX Listing Rule 3.1; and
- during the period when a prospectus for securities is released by SFC until the last day for acceptance of securities issued pursuant to that prospectus.

SFC Directors and senior executives are prohibited from trading at all other times. For the purposes of clarity, any unscheduled ASX Listing Rule 3.1 announcement made within 4 weeks prior to a Scheduled Announcement does not enable SFC Directors and senior executives to trade SFC securities. The senior executives Group to which these restrictive trading periods apply includes all General Manager personnel at Howe & Company Pty Ltd, UrbanStone Pty Ltd, Limestone Resources Australia Pty Ltd, Delta Corporation Limited, Archistone Pty. Ltd., Urbanstone Central Pty. Ltd. and SFC's Chief Financial Officer/Company Secretary and Group Chief Accountant.

The policy also requires that Directors and senior executives do not buy or sell the Company's securities on a short-term basis.

These rules also apply to trading by a related party of any SFC Director or senior executive. This Policy does not restrict participation by SFC senior executives in SFC's Employee Share Options Plan (ESOP), but applies in respect of the trading of SFC's securities to which plan participants become entitled under the ESOP.

A copy of the Company's Securities Trading Policy can be accessed from the corporate governance section of the Company's website – [www.schaffer.com.au](http://www.schaffer.com.au)

### Diversity policy

SFC recognises the benefits to be gained from a variety of skills, backgrounds and experiences being applied to specific work objectives. Therefore, SFC is committed to diversity throughout our workforce.

SFC has established a diversity policy which includes the requirement for the Board to establish measurable objectives for achieving gender diversity and for the Board to assess annually both the objectives and progress in achieving them. The copy of the Company's Diversity Policy can be accessed from the corporate governance section of the Company's website – [www.schaffer.com.au](http://www.schaffer.com.au)

Our commitment to diversity will be supported by:

**Communication** – SFC will maintain an inclusive workplace culture via the organisation-wide awareness of workplace diversity principles and benefits. Management will ensure ongoing communication of these principles to the workforce.

**Human Resource strategies** – SFC Human Resource strategies and policies including recruitment, promotion and employee development will incorporate diversity principles to encourage a diverse workforce at all levels of the organisation. Where appropriate opportunities exist, and strong candidates are available for recruitment or promotion, diversity will be a consideration.

**Action against inappropriate workplace behaviour** – SFC does not tolerate discrimination, harassment, bullying, victimisation and/or vilification in the workplace. Action will be taken against these types of behaviour that do not value diversity.

**Flexible work practices** – where appropriate, flexible work practices will be accepted to meet the differing needs of a diverse workforce.

The table below outlines the gender diversity objectives established by the Board and the progress against each objective.

Objectives	Progress
Comply with the Workplace Gender Equality Agency Act as determined by the Workplace Gender Equality Agency (WGEA)	Annual compliance notification was received on 9 July 2013 from WGEA.
Ensure reporting systems satisfy the reporting requirements as stipulated by the WGEA	The monthly Board reporting includes statistics on the numbers of each gender represented in senior executive positions and the total workforce at various business units and locations. Work has commenced to develop reporting systems to collate Group-wide information for the more extensive gender equality indicators stipulated by the WGEA going forward.
Provide ongoing communication, education and updates on issues related to equal opportunity in the workplace.	Staff memorandums have been distributed and displayed at various SFC business unit locations presenting SFC's policy on diversity, and encouraging contribution and communication on diversity within the workplace.
Implement and revise Business Unit specific diversity plans.	Business Unit specific plans are at various stages of development and implementation. They will be continually developed, reviewed and revised according to the specific circumstances of each Business Unit.

At 30 June 2013, women represented 46% of the Group's workforce, 14% of senior executive positions, and 20% of the Board.

## SAFEGUARD INTEGRITY IN FINANCIAL REPORTING

### Written declaration by management

SFC's Managing Director and CFO report in writing to the Audit Committee that the consolidated financial statements of SFC and its controlled entities for each half and full financial year present a true and fair view in all material respects, of the Group's financial condition and operational results are in accordance with accounting standards. This statement is in turn supported by written statements provided by the senior management of all subsidiary companies within the Group.

### Audit Committee

The SFC Audit Committee was established by the Board in 1996. The Audit Committee has adopted a formal Charter, a copy of which can be accessed from the corporate governance section of the Company's website – [www.schaffer.com.au](http://www.schaffer.com.au)

The Audit Committee's purpose is to provide assistance to the Board in fulfilling its corporate governance and oversight responsibilities in relation to the company's financial reporting, risk management systems and the external audit functions. In doing so, it is the responsibility of the Audit Committee to maintain free and open communication between the Committee, external auditors and management of the Company.

In discharging its oversight role, the Audit Committee is empowered to investigate any matter brought to its attention with full access to all books, records, facilities, and personnel of the Company and the authority to engage independent counsel and other advisers as it determines necessary to carry out its duties.

Council guidelines require the Audit Committee to consist of at least three directors and have an independent Chairperson who is not Chairperson of the Board.

The members of the SFC's Audit Committee are Mr Schwartz (Independent Chairman), Mrs Blain (Non-executive Director) and Mr Perrott AM (Independent Director). Accordingly SFC's Audit Committee complies with the Council's Audit Committee structure guidelines.

## STATEMENT OF CORPORATE GOVERNANCE PRACTICES

year ended 30 June 2013

### MAKE TIMELY AND BALANCED DISCLOSURE

#### Continuous disclosure policy

The Board is committed to ensuring that information that is expected to have a material effect on the price or value of SFC's shares is immediately notified to the ASX for dissemination to the market in accordance with the ASX Listing Rules. The Company's Continuous Disclosure Policy sets out the key obligations of the Board and senior management to ensure that SFC complies with its disclosure obligations pursuant to the ASX Listing Rules and the Corporations Act. In fulfilling its obligations of continuous disclosure SFC has adopted and adheres to the following practices.

- SFC's Managing Director and Chief Financial Officer/Company Secretary constitute the executive team charged with management of all elements of the Company's activities. This team is responsible for assessing the materiality of information and drafting all disclosures. For administrative convenience, SFC's Company Secretary is the nominated officer of the Company responsible for communications with the ASX.
- Information is released firstly via electronic means via the ASX. Further dissemination to analysts and investors does not occur until after ASX confirms the information has been released to the market.
- The information is posted to SFC's website at [www.schaffer.com.au](http://www.schaffer.com.au) in order to make the information accessible to the widest audience. Investor information is posted to an area on SFC's website separate from any promotional material about the Company or its products.
- SFC's Managing Director and Chief Financial Officer, and Howe Automotive Limited's Managing Director are the officers authorised to speak on SFC's behalf at investor briefings and to the media. These officers understand that when speaking on behalf of the Company it is in respect of explanation and clarification of information previously released via the ASX. As these officers have knowledge of all information previously released to the ASX (they form part of the executive team responsible for the information disclosures), the risk of inadvertent disclosure of price sensitive information when speaking to investor briefings and the media is minimised. Presentations used in briefings which may have content which would trigger a continuous disclosure obligation are lodged with ASX prior to the briefing. All presentations are posted to SFC's website.
- Comments on analysts' financial projections are confined to errors in factual information and underlying assumptions. The Company will not provide price sensitive information or earnings forecast guidelines to analysts unless it has already done so to the market via the ASX.
- Unless the executive team responsible for information disclosures believes it has an obligation to make a statement on a particular matter, SFC's policy is not to respond to market rumours or speculation.

### RESPECT THE RIGHTS OF SHAREHOLDERS

#### Shareholder communications strategy

SFC aims to ensure that investors and the market are kept informed of all major developments affecting the Company.

Information is communicated to investors and the market in accordance with SFC's periodic and continuous disclosure obligations pursuant to the ASX Listing Rules and the Corporations Act. SFC's disclosure practices are aimed at ensuring timely access for all investors to Company information.

To achieve these objectives and to satisfy regulatory requirements, SFC provides information to investors and the market in a number of ways:

- SFC's principal communication with investors is by provision of the Annual Report and financial statements, the Interim Report and the Annual General Meeting.
- Periodic and continuous disclosure announcements are released directly to the market via the ASX using ASX's electronic lodgement service. These announcements are immediately placed on the Company's website, at [www.schaffer.com.au](http://www.schaffer.com.au) and typically mailed to shareholders.
- The release of Interim and Final results is typically followed by investor briefings and road shows. The purpose of the investor briefings/road shows is for explanation and clarification of previously released information and non-material company or industry specific information. Site visits are also arranged to give those who advise investors a better understanding of the Groups operating facilities.
- SFC's website contains further information about the Group and its activities, including copies of recent Annual and Interim Reports, the full text of notices of meetings and explanatory notes and copies of road-show presentations and presentations to brokers/analysts.
- The Annual General Meeting provides an opportunity for the Board to communicate with shareholders and investors through the presentation of the Chairman's Address and shareholders, through the Chairman, are given the opportunity to ask general questions of directors. SFC's external auditor attends each Annual General Meeting and is available to answer any questions shareholders may have, that are relevant to the conduct of the audit.
- SFC's senior management meets regularly to consider its continuous disclosure obligations and assess the appropriateness of its policy in the context of any legislative amendments to the disclosure regime. Unless SFC has an obligation to make a statement on a particular matter, the Company's policy is not to respond to market rumours and media speculation.

## STATEMENT OF CORPORATE GOVERNANCE PRACTICES

year ended 30 June 2013

### RECOGNISE AND MANAGE RISK

#### Risk management

The Board has formal written policies on risk oversight and management. SFC's risk management policy provides the framework to manage the risks associated with SFC's business activities.

The purpose of the policy is to identify, assess, monitor and manage risk with the objective of minimising losses and maximising shareholder value.

SFC prepares risk profiles including a description of material risks, both financial and non-financial. SFC reviews and updates its risk profile as required.

SFC implements a systematic process to assist in the identification, assessment, treatment and monitoring of risks.

SFC provides the necessary tools and resources to management and staff to support the effective management of risks.

SFC ensures that the Board is adequately informed of significant risk management issues and the actions undertaken to manage risks in a timely manner.

The SFC Board is responsible for SFC reviewing and analysing the implementation and effectiveness of SFC's risk management systems. The SFC Board reviews these control systems annually.

The Board has considered the need for an internal audit function and concluded that the size and nature of the Group's operations do not warrant such a function as present. Responsibility for implementation and effective conduct of SFC's risk management system rests with the Board, Chief Executive Officer, Chief Financial Officer, General Managers and all employees. The Managing Director and the Chief Financial Officer are required to state in writing to the Board in respect of the financial periods ending 31 December and 30 June that:

- The statement given in accordance with the ASX Corporate Governance Council's Best Practice recommendation 4.1 (the integrity of financial statements) is founded on a sound system of risk management and internal compliance and control which implements the policies adopted by the Board; and
- SFC's risk management and internal compliance and control system is operating efficiently and effectively in all material respects.

### REMUNERATE FAIRLY AND RESPONSIBLY

#### Executive remuneration

SFC's Nomination and Remuneration Committee operates to support and advise the Board in fulfilling its responsibility to shareholders to ensure that the company has remuneration policies and practices which enable it to attract and retain directors and executives who will best contribute towards achieving positive outcomes for shareholders. The committee determines the remuneration and other conditions of service of the chief executive officer and executive directors, if any. The committee makes recommendations to the Board on the remuneration of non-executive directors within the aggregate approved by shareholders in general meeting from time to time. The committee considers individual performance, company performance, internal relativity and fairness in setting levels of remuneration and may seek appropriate independent external advice to assist in its decision making.

SFC's remuneration policy is directed at attracting, motivating and retaining quality people.

The remuneration of SFC's senior executive consists of fixed remuneration and annual and long term incentives.

*Fixed Remuneration* – This includes base salary and the statutory Superannuation Guarantee Contribution (SGC) which comprises the cash component; and other non-cash benefits such as a motor vehicle.

The Schaffer Corporation Limited Superannuation Fund is available to executives for superannuation contributions and life insurance. Premiums for life insurance are deducted from member accounts. Executives can elect to have the company contribute superannuation beyond the statutory SGC level by way of a salary sacrifice in lieu of cash salary.

*Annual Incentive* – The Company has performance-based incentive plans in place at each of its operations in which management and the labour force participate. The level of remuneration payable to participating executives is linked to the financial performance of their business. Executives are provided with cash incentives provided profitability thresholds are met.

*Long Term Incentive* – SFC's senior executives (other than Mr Schaffer and Mr Mayer) participate in SFC's Employee Share Option Plan (ESOP). Howe Automotive Limited operates the Employee Participation Unit (EPU) Plan for its executives and the Building Products unit has a separate Long Term Incentive Scheme. All of these incentive plans have long-term vesting provisions and are designed to align the interests of the participating executives with those of all SFC shareholders.

#### Non-executive Director remuneration

SFC's non-executive directors receive fees for their services (including statutory superannuation) and the reimbursement of reasonable expenses. The amount payable to non-executive directors is set by the Board after having taken regard to the size of the Company and Board, the responsibilities, demands and accountabilities faced by those directors in discharging their duties and after seeking independent advice to ensure the fees are in line with market standards. It is current SFC policy that non-executive directors do not receive shares, options or other securities and are not eligible to participate in SFC's Employee Share Option Plan.

A directors' pool limit of \$250,000 per annum was approved by shareholders at SFC's 2003 Annual General Meeting. This limit is not currently fully utilised. The fee pool is payable only to non-executive directors. Non-executive directors were paid annual fees for the 2013 financial year of \$72,279 each from the fee pool (inclusive of superannuation). Non-executive directors appointed prior to July 2003 are entitled to a retirement benefit equivalent to one year's annual director's fees. The retirement benefit was reduced from three year's to one year's annual director's fees in July 2003 (a three year retirement benefit was in place at the time each director accepted their appointment to the Board). SFC considers the reduced benefit modest and appropriate given the benefit which historically existed. It is SFC's policy that no retirement benefit apply to new directors appointed after July 2003.

## ASX ADDITIONAL INFORMATION

year ended 30 June 2013

Additional information required by the Australian Stock Exchange Ltd is as follows.

### TOTAL SHARE CAPITAL

Issued as at 2 September 2013 – 14,042,056 ordinary fully paid shares.

### SHARE REGISTRY ADDRESS

C/o Computershare Investor Services Pty Ltd  
Level 2 Reserve Bank Building  
45 St George's Terrace  
Perth WA 6000  
Australia

Postal Address:  
GPO Box D182  
Perth WA 6840  
Australia

### STOCK EXCHANGE LISTING

The shares of the Company are listed on the Australian Stock Exchange Limited. The home exchange is Perth.

### VOTING RIGHTS

Subject to any restrictions from time to time being attached to any class or classes of shares at general meetings of Members or classes of Members.

- (1) each Member entitled to vote may vote in person or by proxy, attorney or representative;
- (2) on a show of hands, every person present who is a Member or a proxy, attorney or representative of a Member has one vote;
- (3) on a poll, every person present who is a Member or a proxy, attorney or representative of a Member shall, in respect of each fully paid share held by him, or in respect of which he is appointed a proxy, attorney or representative, have one vote for the share, but in respect of partly paid shares, shall have a fraction of a vote for each partly paid share. The fraction must be equivalent to the proportion which the amount paid (not credited) is of the total amounts paid and payable (excluding amounts credited). Amounts paid in advance of a call are ignored when calculating the proportion.

### DISTRIBUTION OF HOLDINGS AS AT 2 SEPTEMBER 2013

Shareholdings	Shareholders
1 – 1,000	726
1,001 – 5,000	616
5,001 – 10,000	126
10,001 – 100,000	117
100,001 – and over	15

Number of shareholders holding less than a marketable parcel i.e. less than 102 shares: 98.

### SUBSTANTIAL SHAREHOLDERS

As at 2 September 2013, the substantial shareholders of the company summarised below, were:

	Number of Shares	Economic Interest as a percentage of issued ordinary shares
Mr J M Schaffer & Associates	2,003,240	14.27%
50% of interest held by Swan Holdings Pty. Ltd.	652,687	4.65%
	<hr/> 2,655,927	<hr/> 18.92%
Mrs D E Blain & Associates	909,673	6.48%
50% of interest held by Swan Holdings Pty. Ltd.	652,687	4.65%
	<hr/> 1,562,360	<hr/> 11.13%
*Combined interest of Mr J M Schaffer & Mrs D E Blain	<hr/> 4,218,287	<hr/> 30.04%
Jobling Investments Pty Ltd	507,812	
Estate of Mr A E Jobling Deceased	286,504	
	<hr/> 794,316	<hr/> 5.66%
Perpetual Limited and subsidiaries	1,100,717	7.84%
Sterling Equity Pty Limited and subsidiaries	828,856	5.90%

\*Pursuant to the Corporation Act (2001), by virtue of the Swan Holdings Pty Ltd Voting Deed conferring on J M Schaffer the power to vote all Swan Holdings Pty Ltd's interest in Schaffer Corporation Limited's shares, J M Schaffer is also deemed to have an interest in all the Schaffer Corporation Limited shares held by D E Blain and her associates, and vice versa. The consequence of this is that each of the Substantial Shareholder notices lodged with the Regulatory Authorities by J M Schaffer and D E Blain show J M Schaffer's and D E Blain's combined interest at 30%, not their individual economic interests of 19% and 11% respectively.

## ASX ADDITIONAL INFORMATION

year ended 30 June 2013

### TWENTY LARGEST SHAREHOLDERS

As at 2 September 2013

	Number of Shares	Percentage of issued ordinary shares
Swan Holdings Pty Ltd	1,305,374	9.3
Schaffer Nominees Pty Ltd	980,482	6.98
RBC Investor Services Australia Nominees Pty Limited <PI POOLED A/C>	912,894	6.5
Mrs Danielle Eva Blain	907,570	6.46
Mr John Michael Schaffer	799,554	5.69
National Nominees Limited	529,699	3.77
Jobling Investment Pty Ltd	507,812	3.62
Mr Kenneth John Beer <Beer Super Fund A/C>	494,139	3.52
Mr David Schwartz	359,170	2.56
Keyton Enterprises Ltd	344,263	2.45
Mr Albert Edward Jobling	286,504	2.04
JP Morgan Nominees Pty Ltd <Cash Income A/C>	264,942	1.89
The Sports Café (Australia)	226,072	1.61
BNP Paribas Noms Pty Ltd <Master Cust DRP>	187,823	1.34
Frederick Bruce Wareham	130,255	0.93
Mr Peter Canaway <Superannuation Fund A/C>	100,000	0.71
Debra Ruth Schaffer	92,870	0.66
Citicorp Nominees Pty Limited	73,725	0.53
Milton Corporation Ltd	68,999	0.49
Mrs Winifred Francis Schulze	66,918	0.48
	<u>8,639,065</u>	<u>61.52</u>

### ANNUAL GENERAL MEETING

The Annual General Meeting of Schaffer Corporation Limited will be held at Perth on Tuesday, 19 November 2013 at 11:30am. Further information regarding the meeting including the business to be dealt with is contained in the separate notice of meeting.

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## Corporate Timetable

Final 2013 dividend record date	6 September 2013
Final 2013 dividend payment date	20 September 2013
Despatch of 2013 Annual Report and notice of AGM	14 October 2013
Annual General Meeting	19 November 2013
2014 half-year earnings release and dividend announcement	February 2014
Interim 2014 dividend payment date	March 2014

# SHAREHOLDER INFORMATION

## Annual General Meeting

Schaffer Corporation will hold its Annual General Meeting on Tuesday 19 November 2013 at 11:30am at Esplanade River Suites, 112 Melville Parade, Como, Western Australia.

## Direct Credit of Dividends

Schaffer Corporation provides shareholders with the option to have dividends paid electronically to a nominated bank, building society or credit union account. Payments are credited electronically on the dividend date and confirmed by a payment advice by mail.

The Company encourages shareholders not already using this facility to contact Computershare Investor Services Pty Limited, who can arrange for an instruction advice to be sent to shareholders for completion.

## Change of addresses/provide or update banking details

Shareholders who have changed their address or banking particulars should advise our share registry of their new details:

Computershare Investor Services  
Pty Limited  
GPO Box D182  
Perth WA 6840  
Australia  
Telephone: 1300 557 010 (in Australia)  
or +61 8 9323 2000  
Facsimile: +61 8 9323 2033  
Website: [www.computershare.com/au](http://www.computershare.com/au)

## Corporate Directory

Schaffer Corporation Limited  
ABN 73 008 675 689  
ASX Code: **SFC**

## Board of Directors

### Executive Directors

JM Schaffer BCom(Hons), FCPA  
(Chairman and Managing Director)  
AK Mayer (Executive Chairman –  
Howe Automotive Ltd)

### Non-executive Directors

DE Blain BA  
MD Perrott AM, BCom, FAIM FAICD  
DJ Schwartz

### Group Financial Controller and Company Secretary

J Cantwell B Bus(Acc), CPA,  
MBA, CSA(Cert)

### Head Office and Registered Office

1305 Hay Street  
West Perth WA 6005  
Australia  
Telephone: +61 8 9483 1222  
Facsimile: +61 8 9481 0439  
Website: [www.schaffer.com.au](http://www.schaffer.com.au)

### Share Registry

Computershare Investor  
Services Pty Limited  
GPO Box D182  
Perth WA 6840  
Australia  
Telephone: 1300 557 010 (in Australia)  
or +61 8 9323 2000  
Facsimile: +61 8 9323 2033  
Website: [www.computershare.com/au](http://www.computershare.com/au)

### Auditors

Ernst and Young  
11 Mounts Bay Road  
Perth WA 6000  
Australia  
Telephone: +61 8 9429 2222  
Facsimile: +61 8 9429 2436

### Solicitors

Ashurst  
Level 32 Exchange Plaza  
2 The Esplanade  
Perth WA 6000  
Australia  
Telephone: +61 8 9366 8000  
Facsimile: +61 8 9366 8111

